

1994

RMLA



March





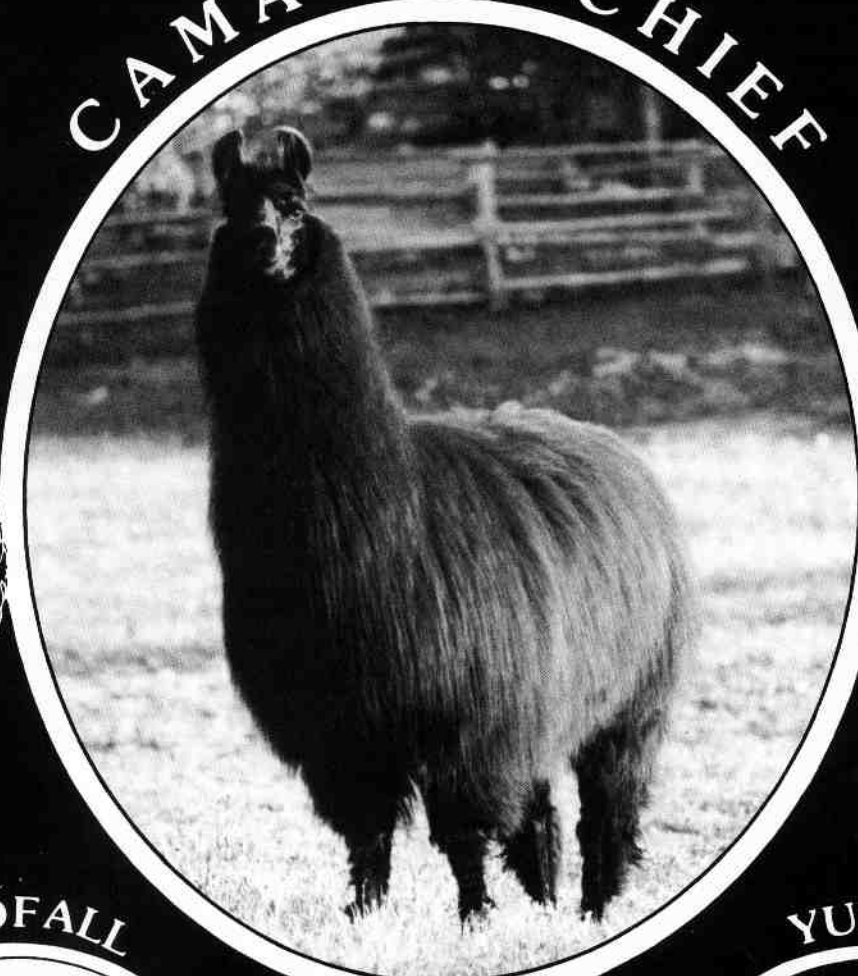
# INDIAN PEAKS RANCH

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*\*Macho Camacho  
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# ROCKY MOUNTAIN LLAMA & ALPACA ASSOCIATION

## BOARD OF DIRECTORS

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<b>Newsletter Editor</b> Jo Stewart Riley Post Office Box 1189 Lyons, Colorado 80540 303-823-5409	<b>RMLA Library</b> Chris Switzer Box 3800 Estes Park, CO 80517 303-586-4624	<b>4-H Information</b> Dee Goodman 41930 CR AA Akron, CO 80720 303-345-2927
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## DEADLINES FOR 1994 AND SOME OF 1995:

May Issue .... <b>April 8</b>	November Issue ..... <b>October 7</b>
July Issue .... <b>June 10</b>	January Issue ..... <b>December 9</b>
September Issue .... <b>August 12</b>	March Issue ..... <b>February 10</b>

## MEMBERSHIP INFORMATION

Membership year runs from January 1 through December 31

**Adult Individual Membership:** \$30.00 (One vote, newsletter, directory entry)

**Farm or Ranch Membership:** \$50.00 (Couple or two individuals associated with one business; two votes, newsletter, directory entry)

**Junior Membership:** \$10.00 (18 or under; no vote, receives newsletter and 75% reduction in conference/show fees, must have adult member sponsor.)

**RMLA also provides an extensive lending library of books and videos to members.**

For further information please contact Judy Sealy

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*The information contained in this Newsletter is not intended to be a substitute for qualified professional advice. Our readers are encouraged to consult with their own veterinarian, accountant, or attorney with any questions concerning their animals or business operations. RMLA is not responsible for any losses resulting from a reader's failure to heed this caution.*

# CALENDAR OF EVENTS

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## **March 25, 26, 27: ALSA Open Llama Judging Clinic; Ellijay, Georgia**

Open Judging Clinics are open to Judges and Apprentices, owners, breeders, exhibitors and 4-H leaders. For information, contact ALSA Office, 303-823-0659.

## **April 1, 2, 3: ALSA Open Alpaca Judging Clinic; Mantua, Ohio**

## **April 22-23: Gold Rush '94 Spring Classic Sale; Salt Lake City, Utah**

Sale preview on April 22nd. Sale of 50 alpacas and 50 llamas. For information, contact Frank and Eleanor Palmisano, 800-484-9756 (code 8759).

## **May 13-15: ALSA Open Llama Judging Clinic; Boulder, Colorado**

A Judging Clinic open to Judges and Apprentices, owners, breeders, exhibitors and 4-H leaders is being planned. For information, contact ALSA Office, 303-823-0659.

## **May 14-17: Advanced TTEAM Clinic, Corrales, New Mexico**

Marty McGee will teach at Vista Hermosa Farm. Indepth training. Call Dale, 303-493-2335.

## **May 28-29: 3rd Annual Intermountain Llama Classic; Logan, Utah**

The first ALSA sanctioned Llama Show sponsored by the Utah Llama Association. Call: Daryl Wood, 801-846-2424 or Lindy Kyriopoulos, 801-245-3529.

## **May 28-29: Llama & Alpaca Bazaar '94; Stamford, Vermont**

Over 100 llamas & alpacas from 35 farms, demonstrations, hands-on experience. Free admission. For more information, Call Lars Garrison, 802-694-1417.

## **May 28-29: Basic TTEAM Clinic, Livermore, CO**

Get started with TTEAM or refresh your skills. Call Dale Pettigrew, 303-493-2335.

## **June 8-12: Estes Park Wool Market and Llama and Alpaca Shows; Estes Park, CO**

Workshops (June 8-10); demonstrations & vendors (June 10-12) and llama and alpaca shows (June 11-12). For information: Estes Park Wool Market, 303-586-6104.

## **June ??: RMLA Llama Pack Festival; Somewhere in Colorado**

## **July 8, 9, 10: ALSA Open Alpaca Judging Clinic; Portland, Oregon**

## **July 16-17: Four Corners Llama and Alpaca Bazaar; Cortez, Colorado**

A Bazaar promoting llamas and alpacas to the public. For more information, call Ted Earley, 303-327-4511. See article on page 33.

## **July 30: Fairplay Pack Llama Race; Fairplay, Colorado**

A 3-mile llama pack race plus kid's events and other llama lunacy. Contact Dee or Karla Goodman, 303-345-2927.

## **August 5-7: Wind River Llama Rendezvous; Riverton, Wyoming**

The tenth Anniversary of this RMLA sponsored event. Sign-up is on page 21.

## **August 5-7: Llamafest at Fiberfest, Kalamazoo, Michigan**

Fourth annual Llamafest includes workshops, demos, show and sale related to llamas and alpacas. For information, contact Dar Snyder, 616-668-3089.

## **August 9: Boulder County Fair ALSA Youth Show, Longmont, Colorado**

A wonderful ALSA Youth Show to be held in the morning followed by packing and showing demonstrations. For more information, call Mary Beth Hartsough, 303-785-2463.

## **August 20-21: Colorado State Fair ALSA Youth Show, Pueblo, Colorado**

The first ALSA Youth Show to be held at the Fair plus demonstrations by adults and a Parade for all at the State Fair. For more information call Chris Brown, 719-784-3220.

# PRESIDENT'S LETTER

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Dear Friends,

Over fifteen volunteers turned out at NWSS this year to clean stalls before the arrival of the llamas. It takes good people to do such a dirty job so well. Thank you.

The Llama Assembly held in Denver was very worthwhile. Murray Fowler presented a draft that could serve as a model for uniform regulations for interstate transportation of llamas. His 5-person task force (formed last year) is currently seeking input from the llama industry (that's you) before getting more input from government regulators. Please give me a call if you wish to look over a copy of this report.

Art Kennel submitted a report from his 5-person task force concerning priorities for llama medical research. Our own Judy Lawson served as a member of this team. I would like to quickly summarize a few of the highlights.

The importance of research needs to be kept in the forefront, but great care must be taken to determine how funds are distributed. There are many areas to be researched and not enough money to study them all. The general conclusion of this group was that research will continue to be more expensive and that by working cooperatively with other llama associations we will have a greater impact that will enable us to use limited resources more wisely.

I recently spoke to Judy Lawson and asked for her suggestions concerning research. She pointed out that as a young industry with so many questions to answer, we cannot yet afford to duplicate studies to confirm results. She confirmed the feeling of the task force that this was another reason why the scientific merit of proposals submitted needs the scrutiny of experts such as the Morris Animal Foundation.

Judy mentioned a complaint of llama owners and practicing veterinarians is that results of the research studies they support are not always disseminated widely enough. She suggested that individual associations arrange and facilitate symposia between researchers and vets to actively break down barriers to communication.

In summarizing the information for this letter, I have left out a great deal. My intention is to

highlight the importance of research and the need for RMLA to take a more proactive stance. Those of you who want more information concerning research should contact me or Judy Lawson or even Dr. LaRue Johnson to determine ways we can be more supportive.

One last topic I would like to showcase from Llama Assembly '94 was presented by ALSA concerning the future of shows and their role in the llama industry. A thought provoking questionnaire was distributed to attendees that sought input to help direct ALSA's leadership towards being of more service to the entire llama community. Anyone interested in these questions should contact me or possibly Jo Riley for a copy of the questionnaire.

The RMLA library, one of our strongest assets, is doing well. Chris Switzer (another of our strong assets) has purchased new material and will be sending out an updated list of what is available with the membership directory. The library is chock full of camelid related material: check it out!

I would like to close this letter by telling you that the RMLA Annual Conference and Business Meeting will be held in Longmont on September 29 - October 2. More information about this conference will be included elsewhere in this newsletter. There has been a lot of interest and input concerning the conference. I am confident that it will be one of the best we have ever done. I invite you to come out, and encourage others to join us for a truly informative weekend.

See you soon,

**Stanton**

P.S. A board meeting was held on February 8. We discussed some of the things our organization will be doing soon. RMLA will publish a universal manual for national llama 4-H programs and co-publish the *Camelid Kids magazine* in conjunction with the ILA. The next board meeting will be held Thursday, March 24 at Howard Johnson's (4040 Quebec Street) near Stapleton Airport in Denver. Please feel welcome to attend or contact your local board member if you wish to add input to this meeting.



# PURCHASE AND SALE AGREEMENTS BUYER AND SELLER BEWARE

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by Mary Ewing, Esq.

*Bucholtz, Bull & Ewing, P.C.*

Whether buying or selling a Llama, there are pitfalls and hazards to avoid.

A llama can change hands without reducing the exchange to writing. Nevertheless, some type of writing usually accompanies the exchange if only to transfer registration papers. Since paper and pencil are necessary then for almost every sale, why not clearly set forth all the understandings between the purchaser and seller so the misunderstandings can be avoided?

A purchase and sale agreement establishes the responsibilities in a transaction **before** the money changes hands. Everyone knows what is expected and when each term takes effect. By having the agreement in writing, you have something to count on in case of disagreement. Whether you are buying or selling, doing it without a written contract is asking for trouble. You could find yourself in a lawyer's office, without your Llama or your money, holding nothing but a handful of broken promises.

If we agree then that a written contract is called for, does that mean that you must factor in a lawyer's costs for every sale? If large sums (and you must decide how much that is for your pocket-book) are involved, then maybe so. On the other hand, a knowledge of general contract provisions to be included in a written agreement and the effect of those provisions is probably sufficient for most transactions. Remember, the sale of a Llama is governed by the same legal principles set forth in the Uniform Commercial Code that governs the sale of any item of personal property, be it car, sofa, or overcoat. The UCC as it is more commonly called, is generally the same in all states. However, check your own state law for specific provisions that may vary.

What provisions then should the standard purchase and sale agreement have to memorialize the transfer of ownership in a Llama? The following is a discussion of general provisions to be included in such a contract. Sample contract language follows in the quoted language. Conform

the particulars to your sale or purchase. If you and the buyer/seller have specific terms or agreements not covered in this general listing, write it down! The law generally holds that the written agreement contains all the terms of the contract. So if the contract doesn't contain a particular term or provision made verbally at or before the written contract was signed, that term or provision is not part of the contract and is not enforceable by a court.

## WHO ARE THE PARTIES TO THE CONTRACT?

The contract should clearly set forth the names of the persons or entities purchasing and selling the Llama. If the registration papers or other title to the Llama is held in the name of a corporate entity or is being conveyed to a business entity, that should be indicated in the contract. In other words, the identity of the buyer and seller should match the names found or to be used on the registration papers.

This purchase and sale agreement is made this day of , 199\_, between John Doe, hereinafter referred to as "Seller," and ABC Llama Farm, Inc., hereinafter referred to as "Buyer."

## WHAT IS BEING SOLD?

The contract should include a general description of the animal being sold and any identifying markings. If the animal is registered, indicate its registration number and registered name.

This purchase and sale agreement sets forth the terms and conditions for the purchase and sale of the following animal:

Female Llama, overall brown color, whose date of birth is 1/1/90, registered with the International Llama Registry, registration number 1999, registered name, "Shadow" hereinafter referred to as the "llama."

## VETERINARY APPROVAL

Generally, the buyer will obtain the services of a licensed veterinarian, at the buyer's expense, to perform a prepurchase exam of the llama. That examination usually will include testing and evaluation for general health, conformation, soundness and, if a breeding animal, an evaluation of the

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Continued on page 7

# PURCHASE AND SALE AGREEMENT (con't)

animal's reproductive capability. The contract should specify this. The fact that a veterinarian conducted an examination of the animal provides proof of the physical condition and well-being of the animal at the time of sale. If the veterinarian pronounces the animal in good health, without defects but the animal dies 10 days after sale, the seller has evidence that the animal's death resulted from a hidden condition, unknown to the seller, and for which the seller is not responsible. On the other hand, if the buyer is given the opportunity to obtain a prepurchase exam, but elects not to do so, the contract should so state.

The Buyer shall be entitled to obtain the services of a licensed veterinarian, at Buyer's expense, to perform a prepurchase examination of the Llama. That examination will include such testing and evaluation as Buyer and Buyer's veterinarian determine necessary to establish the condition of the Llama at the time of sale. In the event that Buyer elects to forego such examination, then Buyer expressly accepts the Llama "as is".

## WARRANTIES

The sale of the llama may be based on certain expectations pertaining to the animal. For example, the buyer may be relying upon seller's representation that the female llama being sold is pregnant or that the animal, upon reaching maturity, is reproductively sound and fertile or that the animal is suitable for a particular use. The seller may be relying on certain representations made by the buyer concerning the future use of the animal. These agreements should be set forth in the contract.

Buyer purchases said llama in reliance on Seller's representations that the animal is a trained pack Llama possessing the following abilities: and that the animal is suitable for use as follows:

-or -

The llama was bred on \_\_\_\_\_ by Mountain Shadow, registered with the International Llama Registry, registration number 1222. The Llama tested pregnant on \_\_\_\_\_ and the prospective due date is estimated to be \_\_\_\_\_.

-or -

The Llama is sold with the understanding that

the ultimate breeding capacity of the animal is unknown. Seller does not warrant the breeding capacity of the animal.

-or -

Seller warrants that the animal is reproductively sound and will be fertile for breeding purposes before the animal reaches the age of four years.

If the purchase and sale is not accompanied by any warranties, then the contract should so state as follows:

Seller makes no express or implied warranties concerning the Llama. Buyer states that seller has made no express or implied warranties including any warranty as to merchantability or warranty of fitness for a particular purpose and Buyer has made no reliance on any express or implied warranty.

## PRICE OF THE ANIMAL AND METHOD OF PAYMENT

The contract should clearly set forth the price to be paid, the method of payment, and the terms, if any, of the payment.

The purchase price of the Llama is \$ \_\_\_\_\_. Buyer will pay Seller the purchase price of the Llama by certified check on the following terms:

a. Ten (10%) per cent of the purchase price upon the signing of this purchase and sale agreement, as a deposit for the purchase of the animal. Seller acknowledges receipt of this deposit by Seller's signature hereto.

b. Buyer will pay the remainder of the purchase price due Seller upon notification of the veterinarian's approval but in no event later than ten (10) days from the date of execution of this purchase and sale agreement. In the event such veterinarian approval is not given, Seller will [or will not] refund Buyer the deposit paid.

- or -

The Buyer will pay Seller the purchase price of the Llama in the following manner:

a. 10% of the purchase price payable upon the date of execution of this purchase and sale agreement, receipt of which is acknowledged by Seller's signature hereto.

b. Buyer will pay the Seller the balance remaining as described in the attached promissory note.

## MORTALITY INSURANCE

In the event that payment for the Llama will be

Continued on page 8

# PURCHASE AND SALE AGREEMENTS (con't)

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made over time, the seller may want an agreement that the buyer will insure the Llama and name the seller as a loss payee on the policy. This means that should the Llama die, the seller would be paid the balance due from the insurance proceeds. Otherwise, if the Llama died uninsured and before the seller is fully paid, the seller may have contractual rights against the buyer but potentially little ability to collect the amount owed from the buyer.

From the date of this agreement until Buyer has paid Seller the full purchase price of the Llama, Buyer shall maintain, at Buyer's expense, a policy of mortality insurance insuring the Llama with Seller named as a loss payee.

## **SECURITY AGREEMENT**

If payment is to be made over time and the buyer later fails to make payments when due, the seller will likely want to repossess the Llama. Retaining the Llama's registration papers does not give the seller the right to repossession. The right to repossess the Llama results from retaining a security interest which is an interest retained in property to secure payment or performance of an obligation. The Llama serves as collateral securing the buyer's obligation to make the agreed upon payments.

A security interest is created by a security agreement which is an agreement providing for the security interest. A properly written purchase and sales agreement can serve as a security agreement or you may have a separate document for this purpose. In order to be effective, the security agreement must set forth the identity of the parties, be signed by the buyer, contain a description of the Llama, and reflect an intent to grant a security interest in the Llama.

By executing this purchase and sale agreement it is the intent of the parties to grant a security interest in the Llama.

To protect the security interest, the buyer must also sign a financing statement which must be filed with the appropriate government agency pursuant to the Uniform Commercial Code adopted by your state. Once the financing statement is filed, it is a public record, which puts the buyer's other potential creditors on notice of the seller's interest in the

Llama. The technical requirements of the financing statement and the proper place to file it should be discussed with an attorney in your state of residence.

## **TRANSFER OF TITLE**

If payment is to be made over time, seller retains some protection by holding the registration certificate. In this way, the seller may be able to encourage the buyer to make payments. The buyer's ability to sell the llama to another party is impeded without the certificate. However, as discussed above, possession of the registration certificate does not give the seller the right to repossess the Llama in the event of non-payment, nor does it necessarily protect the seller's interest in the Llama if one of the buyer's other creditor's decides to seize the Llama and sell it to satisfy his claim.

The registration certificate shall be retained by Seller until such time as Buyer has paid in full for the Llama. Within five days of Buyer's payment in full, Seller shall convey the registration certificate to Buyer.

## **RIGHT TO RETURN**

Under certain circumstances, the parties may wish to grant the buyer a right to return the Llama for a refund or partial refund of the purchase price. For example, the seller of a young male for breeding may wish to extend to the buyer the right to try the animal for a period of time to ascertain its suitability. In another situation, perhaps the seller is willing to accept a return and refund if the animal does not sexually mature. Such provisions should be clearly spelled out.

Buyer will have a 30-day period after the Buyer receives veterinarian approval before the sale becomes final. During that period, the Llama will be boarded at Midnight Llama Farm. Buyer is responsible for all boarding and veterinary fees necessary for the well-being of the Llama during this period. Buyer assumes all risk of loss. Should the Llama die or become disabled during this period, the Buyer is responsible for payment of the full purchase price of the Llama. Seller retains the right to inspect the Llama and the premises where it is boarded at any time without notice during this period and Seller retains the right to rescind the sale if, in the judgment of the Seller, the condition of the Llama and/or the

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*Continued on page 10*



# Stillwater Minerals

Since 1989

## **Most Accepted Supplement**

Stillwater Minerals is the first widely accepted quality vitamin and minerals supplement based on llama nutritional studies by Dr. LaRue Johnson at Colorado State University.

## **Many Improvements**

We continue to consult with Dr. Johnson on formula adjustments. In the past 5 years we have added special ingredients to help preserving freshness . . . resisting clumping . . . plus we added more vitamins and minerals to combat stress, aid digestion and encourage wool growth.

## **It Tastes Good Too!**

Most important, we even made it taste better. As Dr. Johnson said, "The best endorsement I can give is that my llamas sure eat more Stillwater Minerals Supplements than they ate of my stuff."

## **Stillwater Minerals Contain**

The ingredients still include steamed bone meal, dried molasses, Zinpro 100® and Vitamin E, just like the original formula, plus 15 other custom ingredients. These additional ingredients add minerals and vitamins that are not found in any other Llama or Alpaca supplement.



## **Four Custom Formulas**

### **Llama-Min 101**

Balanced Vitamins A, D<sup>3</sup>, & E plus Calcium and Phosphorus

### **Llama-Min 102**

For stress has higher levels of Selenium and vitamins plus Electrolytes. Great for summer use.

### **Llama-Min 103**

For wool growth has DL-Methionine, Copper, B<sup>12</sup>, and Electrolytes. Designed for fiber quality.

### **Llama-Min 104** **New**

Calcium and Phosphorus balanced for alfalfa, plus the highest levels of Vitamin D<sup>3</sup>, E, B<sup>1</sup> and B<sup>12</sup>. Ideal for winter feeding program.

## **Those in the Know!**

You will find Stillwater Minerals being used at CSU Veterinary Teaching Hospital . . . Dr. David Pugh's Llama research program at Auburn University . . . Dr. Jim Vicker's Select Peruvian herd . . . and, of course, Dr. Johnson's own llamas.

### **To Place your Order:**

- You can send us a check after your Stillwater Minerals arrive.
- We pay all shipping and handling.

Call Bob or Jo Riley for a brochure or to order.

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FAX: 800.648.2383

# PURCHASE AND SALE AGREEMENTS (con't)

premises warrant. In the event the Buyer wishes to return the Llama, the Llama will be returned to Seller at Seller's (location) at no later than 5:00 o'clock p.m. on the 30th day after the execution of this purchase and sale agreement. If the Llama is returned, Buyer shall pay all costs of return including transportation costs and additional expenses necessary to restore the Llama to its previous condition as it was determined to be by the Buyer's prepurchase exam.

**-or-**

If the Llama fails to breed within \_\_\_\_\_ days [or months] of the date of execution of this purchase and sale agreement, and after appropriate and necessary veterinarian examination and treatment, Buyer shall so notify Seller in writing and provide Seller with a copy of the complete breeding record and veterinarian records pertaining to the Llama. Buyer shall have the option to return the Llama to Seller accompanied by a Bill of Sale and transfer of the Llama's registration certificate to Seller and to receive from Seller a full refund of the purchase price paid. Buyer shall pay all costs of return including transportation costs and additional veterinarian expenses incurred as a result of the return.

**-or-**

If the Llama fails to deliver a live cria within \_\_\_\_\_ days of the date of the execution of this purchase and sale agreement, Buyer shall notify Seller in writing accompanied by a statement from a licensed veterinarian. Should this occur, Buyer shall have the option to return the Llama to Seller accompanied by a Bill of Sale and transfer of the Llama's registration certificate to Seller and to receive from Seller a full refund of the purchase price paid. Buyer shall pay all costs of return including transportation costs and additional veterinarian expenses incurred as a result of the return.

## **RIGHT TO POSSESSION**

Disputes sometimes arise pertaining to the time when the buyer is permitted to take possession of the Llama. Such a dispute may be avoided if it is addressed in the contract.

Buyer shall have the right to possession of the Llama upon payment of the balance of the purchase price.

**-or-**

Buyer shall have the right to possession of the

Llama upon payment to Seller of % of the purchase price.

## **RISK OF LOSS**

Risk of loss provisions address the question of what happens if, in the midst of finalizing the sale, the Llama dies or requires veterinary care.

All risk of loss shall pass to the Buyer upon payment of the full purchase price of the Llama.

**or-**

All risk of loss shall be retained by Seller until Buyer takes possession of the Llama.

**or-**

All risk of loss shall be retained by Seller until transfer of both the Llama and the registration certificate for said Llama.

## **RESPONSIBILITY FOR CARE**

Occasionally, it is necessary to the seller to board the Llama for a period of time after the sale awaiting arrangements for transportation, breeding or the like. If seller intends to charge buyer for this service, either a separate boarding contract should be prepared or the purchase and sale agreement should spell this out.

Seller agrees to board the Llama for a period of \_\_\_\_\_ days following the date this purchase and sale agreement is fully executed. Buyer shall compensate Seller in the amount of \$ \_\_\_\_\_ per day for each day in which the Llama is left in the care of Seller.

## **LEGAL JURISDICTION**

When the buyer and seller live in different states, in the event of a dispute over the terms of the contract, which state's laws will govern and in which state can a lawsuit be filed? Usually a lawsuit could be filed in either the state where the buyer lives or the state of seller's residence. However, which state's laws will apply is often a tricky legal issue without a ready answer. In order to clarify what may otherwise be an ambiguous matter, the parties can contractually agree that the place and/or law of the state where one or the other resides shall govern. There is a requirement, however, that the state selected bear some relationship to the transaction. For example, an agreement formalizing a sale with the seller in Texas selling a Llama located in Wyoming to a buyer in Colorado could have a contract term in which the laws of either

*Continued on page 11*

# Llamarage

Joe and Mary Beth Hartsough Post Office Box 574 Platteville, CO 80651 303-785-2463



## G.L.L. Java

Crazy Mountain Man X Lovejoy

**Grand Champion Med. Wool Male  
1994 National Western Stock Show**

The only son of the renowned Crazy Mountain Man now at stud in this region, Java has size, excellent conformation and bone, plus an outstanding disposition. Call us "crazy", but we're extending his ridiculously low introductory fee of \$500 through the end of the year. Of course, at this price, bookings are first-come, first-serve with a limited number available. Call now before reservations are filled!

## PURCHASE AND SALE AGREEMENTS (con't)

Texas, Colorado, or Wyoming would apply. What the contract could not provide is for the law of California to be used in the event of a dispute since California has no relationship to the parties or the transaction.

In the event of a dispute arising as a result of this purchase and sale agreement, the State of \_\_\_\_\_ shall have the sole and exclusive jurisdiction to decide such dispute.

### METHOD OF DISPUTE RESOLUTION

Because of the congestion and expense of litigation within state and federal court systems, many parties include in agreements such as this an arbitration clause requiring that any dispute be resolved by arbitration. Generally, arbitration does not avoid the need for an attorney but it may reduce the time spent in litigation and the amount of attorney fees. On the other hand, there is a very limited right to appeal an arbitrator's decision even if the decision conflicts with the state statutes or legal precedent. Arbitration may only be used if the parties so agree.

In the event of a dispute arising as a result of this purchase and sale agreement, the dispute shall be submitted to arbitration under the rules of the American Arbitration Association.

### ASSIGNABILITY

The parties should consider whether they wish to have the right to assign their rights under the purchase and sale agreement to a third party. For example, perhaps the buyer decides that he or she wishes to transfer his or her right to purchase the Llama to another person. Would this be acceptable to the 'seller? Generally, the law provides that agreements which do not specifically state whether the agreement is assignable or not can only be assigned if a third party could perform the duties required of the assignor. In other words, in the usual purchase and sale agreement, could a third person step into the shoes of the buyer and still perform? Probably so. What about the seller, could a third party perform in his or her stead? Not likely. To avoid any misunderstandings, if the parties

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# PURCHASE AND SALE AGREEMENTS (con't)

desire that the agreement be non-assignable, then a single sentence can clarify the parties' intent.

This agreement shall not be transferred or assigned.

## DATE OF PURCHASE AND SALE

The agreement should state the date of the agreement so that any provisions tied to such date are clear and unambiguous. This can be done at the end of the agreement as a concluding paragraph.

Done and signed this \_\_\_ day of \_\_\_\_ 199\_.

## SIGNATURES

Just as the identity of the buyer and seller as set forth in the contract, should match the names found or to be used in the registration papers, the parties signing the contract should also match. If a party is signing on behalf of the corporation, then the contract should reflect corporate name, the name of the person signing, the capacity in which the person is

signing, and the signature.

John Doe,  
Seller

ABC LLAMA FARM, INC.

By: Robert Smith, President  
Buyer

In summary, consider in your prospective purchase or sale, whether you intend the promises you make and the promises you are given to rise to the level of a contract, enforceable by law in the event of a dispute. If so, be certain those promises are spelled out as clearly as possible in a written agreement.

*Editor's Note: This article cannot be reproduced without written permission from Mary Ewing and RMLA.*

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## LIBRARY NOTES

by Chris Switzer

Working on updating the list with 1993 new items. It will be sent out to all members with the directory.

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## TTEAM CLINICS

*Join us for an adventure in learning, cooperation, and communication with our llama/alpaca friends.*

May 14-17:

Basic & Advanced TTEAM with Marty McGee,

Vista Hermosa Farm, Corrales, NM. **Day 1: Basic TTEAM:** philosophy, catching, haltering, interpreting behavior, body work, equipment, grooming, difficult behaviors. Open to anyone who wants to get started with TTEAM or do a refresher. Required for participation in advanced work. **Day 2-4: Advanced TTEAM:** In depth work on refining skills, learning more techniques. Includes leading positions, obstacle work, ground driving, problem behaviors, individual coaching, body work, and more. Tuition: Day 1 only, \$70; Day 1-4, \$375. Includes meals. Lodging available at Vista Hermosa. Bonus: Hot air balloon ride and other fun things.

May 28 & 29:

Get started with TTEAM with Dale Pettigrew

at Overland Trail Llamas, Livermore, CO. **Day 1:** philosophy, catching, haltering, interpreting behavior, body work, equipment, grooming, difficult behaviors. **Day 2:** Review / refine haltering; leading, loading, picking up feet, problem solving. Tuition: \$52 / day.

For information and registration packet for either clinic, contact:

Dale Pettigrew, 168 Emerald Mtn. Ct.,  
Livermore, CO 80536, 303-493-2335.

Participation limited. Register early!

Interested in hosting a TTEAM Clinic at your ranch?  
Need training help for yourself or your llama / alpaca?  
Call Dale!

I was born by Caesarean Section . . . but not so you'd notice. It's just that when I leave a house, I go out through the window.

I filled out an application that said "in Case of Emergency Notify:". I wrote "Doctor" . . . What's my mother going to do?



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# WOOL MARKET LLAMA FIBER JUDGING COMPETITION

*By Sharon Beacham*

The way this year has gone so far, May 1st will be here in about two blinks. That's the deadline for submitting llama fiber entries for the Estes Park Wool Market in June. Its time to get started. Page 19 of your Premium book has entry details. Shorn fiber is acceptable even though the book says "brushings".

Things to consider when deciding how to remove your llama's wool:

## **Brushing:**

Short woolled llamas are the best candidates for this procedure. They often have very fine fiber well protected by guard hairs. The short fiber length makes them more tolerant of being brushed. Your sample will be relatively free of guard hairs, but will have a tendency to form noils (small clumps of tangled fibers) when carded. This is due to the way a brush collects the fibers. Brushing can be done any time of year.

## **Shearing:**

There are many benefits to shearing your standard to long woolled llamas. (I'll get on the soap box about that in the May newsletter) For now, visualize the difference between a cut lock of your own hair and what you clean out of your hair brush. Its the same between shorn and brushed llama wool. Brushing can be painful to the llama if it's coat is matted. Cleaning too far below the surface opens up the natural "architecture" of the wool and allows debris to enter. Shearing gives you control over staple length consistency and the carded sample will be smoother. Cleaning last summer's wool is a good winter evening occupation.

## **What to remove:**

The best quality fiber is found on the sides of the llama. Avoid neck and leg wool--it tends to be coarser, shorter and have more guard hair. Wool from the back will be weathered and the skirts may have picked up too much debris to be practical to clean.

Three to six inches is the prime length for spinning: anything longer, or shorter, requires special handling.

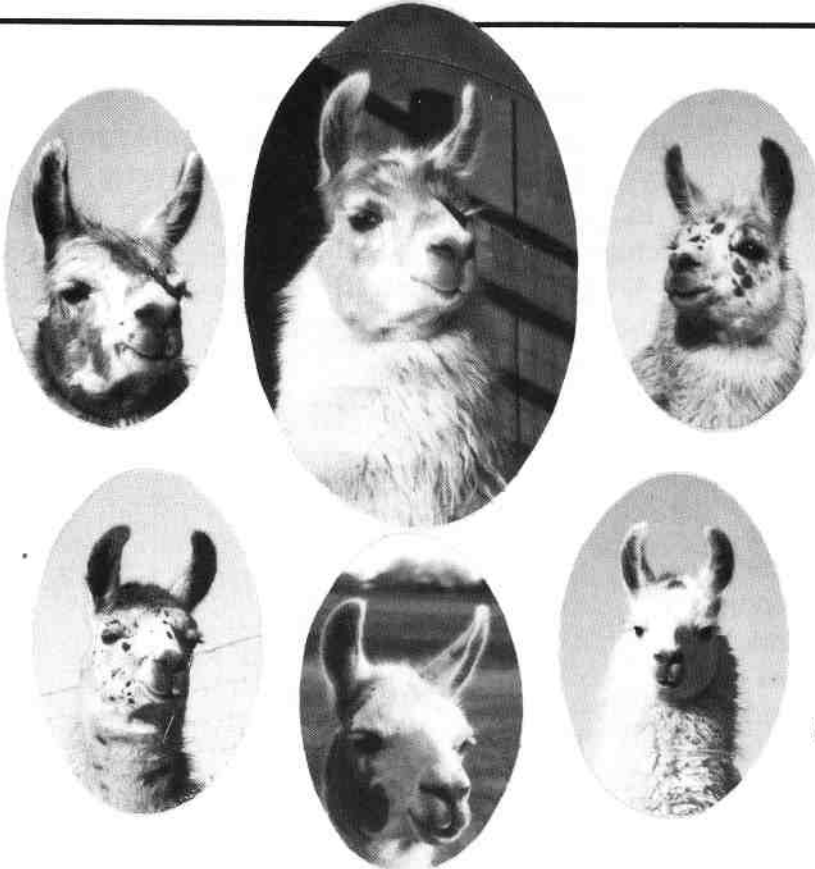

## **Qualities most frequently graded:**

1. Initial impression: the appearance of the fiber before any processing by the judge.
2. Cleanliness: freedom from vegetable matter and dirt.
3. Absence of guard hair.
4. Texture: the judge will look for fineness and crimp; the more, the better.
5. Softness: how the fiber feels against the skin.
6. Luster: a soft, healthy sheen is desirable.
7. Ease of carding: the fibers should go into parallel alignment with minimal effort and without forming noils. This is usually done with hand carders.
8. Ease of spinning: the fibers draw into a smooth, even yarn. Consistency of fiber length contributes a good deal here and in carding.
9. Impression of finished yarn and/or knitted sample.
10. Color: this may or may not be considered since personal preference could be a factor. These qualities will be rated on a scale of 1 to 10 and added to determine placement.

## **The preparation process:**

1. Start early: two ounces will take some time.
2. Surface clean the llama first. Use a blower (hair dryer or leaf blower if you don't have the traditional kind) and bristle brush to remove hay and other debris before collecting the fiber to be entered.
3. Pick clean the fiber sample in a good, bright light with a high contrast background, i.e. a dark towel on your lap for white fiber.
4. Spread each brushful of fiber into a fine web to help release debris and reveal guard hairs.
5. Pull guard hairs from the tip end of a cut lock while holding the cut end firmly. Continue pulling until only the shorter undercoat is left. Keep the fibers parallel as you spread the lock to remove debris and any remaining guard hairs.

*Continued on page 15*

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## FIBER JUDGING (CON'T)

6. Use a sheet of clothes dryer fabric softener to wipe your hands if static is a problem.
7. Stack the cleaned fiber where the cat can't attack it and lose one of its lives as a consequence.
8. When you've finished two ounces, compress and slide the stack into a 1 gallon zip lock bag. A postage scale is helpful in ensuring that you have the full amount. Staple the requested entry information to the top edge.
9. As an optional procedure to improve scores for cleanliness, luster and softness, the fiber can be washed before being picked. This requires a double sink or other containers that can be filled with 4 to 6 inches of bath temperature (110°) water. Dissolve a mild liquid detergent--like Amway LOC or Ivory--in the first container (1 teaspoon/gallon). Take one lock or brushful of fiber, immerse it in the soapy water and move it gently up and down several times. Turn the part in your hand around and wash the other end. Repeat

in the rinse water container. *Caution: excess heat and agitation will cause the fiber to begin to felt.* When rinsing two ounces of fiber, you will need to change the water several times to be sure of getting all the soap out. Be sure to replace it with water the same temperature as the wash water. If the fiber is very dirty you will need to change the wash water also. Put the rinsed fiber on towels in a single layer. Lay another towel on top and press the excess water out. Transfer the fiber to dry towels or a non-metal screen and allow to air dry.

Don't be discouraged by this lengthy process. It's not how all llama fiber must be handled in order to be useful. You're going to extra effort to make your entry the best it can possibly be. Plan ahead; enlist family members; give a handful of fiber to anyone who's sitting down. When you see how beautiful two ounces of absolutely perfect fiber are, you'll agree it was worth your time--especially if you win a ribbon in June!

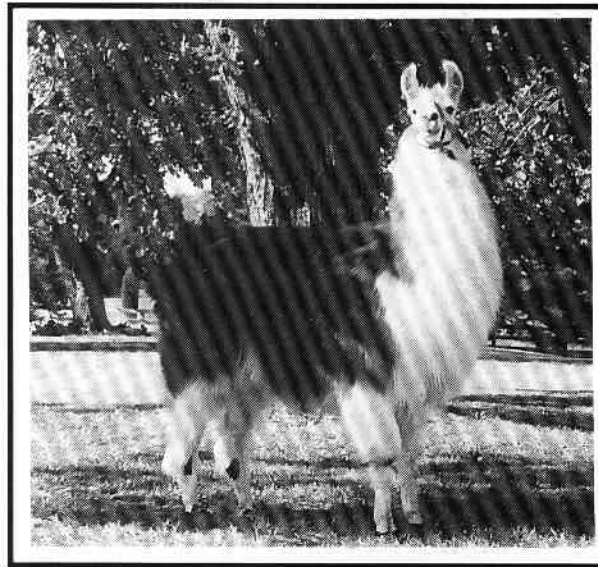
# WHY ANDEAN SPIRIT?

By Howard Kerstetter

**Editor's Note:** *This is the second in a series of stories highlighting the Herdsires in our Herdsire Directory. Contact the RMLA Library to obtain the Directory.*

In the mid 1980's the Llama industry dramatically changed direction as importations from Chili enabled entrepreneurs to capitalize on the "new fuzzy look." I, and many like me, resisted getting in on the ground floor because the great majority of the "new imports" were not up to our standards (structure, conformation, balance, smooth movement, and temperament), and their progeny were showing too many signs of hybridization and genetic deficiencies. However, in order to remain in the llama business, I reasoned it was necessary to introduce additional wool length into my herd. I began carefully looking at the import/domestic crosses, which studs were producing consistent quality offspring. It was very difficult to find correct outcross animals that met my criteria and were within my budget.

At Hartman's 1989 Spring Sale I found a young male (Adonis) out of the renowned Chilean import, "Conception". Conception's production, as evidenced



by this male and others, met my criteria for consistency and quality. Adonis was a cut above the others in four measurable ways. He had size and structure as a yearling that I predicted would result in a 375 to 400 lb adult. He had exquisite wool (an average of only 24 microns), without evidence of Alpaca influence, i.e: the top knot and the pantaloons were not the fuzzy, curly wool but true hair typical of the long wool llamas. He also had the single coat type fleece which cleans easily and flows naturally. And, he had the right grandparents. Dr. Doolittle (Catskill), a great domestic wool producer X Juliet Prowse (original Herb Nielsen herd) on one side and Orly (Orla Drum herd from Ohio) a great line for heavy bone, size, and fabulous milking females X GiGi (original Berman herd) on the other. Finally, he was very tractable, alert, and most mischievous. He had that special presence that turns your head. I almost lost him in the bidding process, but went a bit beyond my budget confident of the promise he held. I had purchased the potential I was carefully seeking.

I now had a potential herd sire to match my large sturdy females and improve the wool quality of their offspring. But how will he fit in with the other boys? When will he start breeding? Will this investment ruin or reward us? Will our predictions come true or just be a fanciful dream?

First we changed his name to ANDEAN SPIRIT and put him in the bachelor herd to fend for himself. He stood firm, would not be bullied, gradually working his way to being the main man. He settled his first female when only sixteen months, has produced 84 offspring as of December 93 and will produce another 33 in 1994. His progeny have, in every case but one, been a substantial improvement over the dam with regard to bone density, movement, quantity and quality of wool. He has been bred to a number of light to medium wool females (in addition to the medium and long wool females) who are structurally correct, with proper heritage, and no known defects in the line.

The North American Llama gene pool needs quality herd sires such as Andean Spirit. Some say I should breed him only to champion long-wooled

Continued on page 17



## ANDEAN SPIRIT (con't)

females to capitalize on promotion and sales. Well, I didn't and I don't. I believe Andean Spirit has made a positive contribution to the gene pool because I and other breeders have maintained critical breeding standards. And I wish to thank all of the breeders who have chosen Andy to assist in developing their herd production.

I guess it would be appropriate to also remind the reader that Andean Spirit and many of his offspring have been shining stars in the ALSA Show circuit. Andean Spirit has been in the Grand Champion circle eleven times, eight as grand and three reserve. Now his progeny have won Three Grand Champion Get-of-Sire, Nine Grand Championships, Three Reserves, and Seventeen First Place in Class. I chose the Show arena to promote the qualities of Andean Spirit and his offspring for various reasons: (1) the ALSA judges represent an independent third eye which can override any personal prejudices and tendencies toward barn blindness. Personal promotion and hype is one thing, independent evaluation and recognition is another. (2) ALSA halter classes are designed to show breeders and the public which animals are the very best for breeding programs. Consistent Grand Champion performers and their

Champion offspring confirm that designation. (3) ALSA shows continue to be the most effective and influential means of promoting the llama industry to the general public.

Andean Spirit is my friend and traveling service sire so he has probably logged more miles than most other llamas. He is great fun to be with on any outing or just around the ranch. He remains top herd sire with Sitanion and Auld always chaffing at the bit. However, this fall I brought home PERUVIAN BARDO who will join the bachelor herd in March. I am looking forward to the production from this most impressive Peruvian import, especially when bred to Andean Spirit's offspring.

Is breeding all just luck of the draw? I think not. I sure don't know what the exact mix of careful line scrutiny, genetics, investigation, planning, knowledge, and management is in the choice and use of a herd sire, but I do believe the odds for success are with those who approach their selection with considerable deliberation and discipline. I began breeding llamas in 1974 and I have been learning something new and exciting every year. Thank you for this opportunity to share my history with Andean Spirit.



## FINANCIAL BOTTOM-LINE

The 1993 financial summary, printed in the January newsletter, showed low and negative balances for the Public Education and Special Events Funds. The Caring for Llamas Book Fund had a substantial positive balance despite 4th edition production costs,

To give you a better overview of RMLA's financial condition, here is the February 15 checkbook balance--representing total assets--for the last 3 years:

1992 .....	17,655.35	(1.18)
1993 .....	19,932.47	(336.39)
1994 .....	27,941.73	(527.23)

Liability figures, in parentheses, are royalties due CFL authors and accrued sales tax. A little over 400 members were on record each year.

The gradual increase in the financial health of RMLA has been due to the income from *Caring for Llamas*.

The RMLA Foundation, which includes the Wes Mauz Jr. Memorial Fund and Scoff Welles Youth Project Fund, is a separate entity. The Dec., 1993, report shows a balance of 48,998.77

Please call if you have questions or need further details, Sharon Beacham, Treasurer, 303-666-9437.



# LLAMA IMPACT STUDY UPDATE

---

by Jay Rais

I'd like to bring everyone up to date on the Llama Impact Study. This project will scientifically study the physical impact that llamas have on the environment. It will also measure the impact of horses and do a comparison between the two types of packstock. It is essential that public land managers have this data available to them if they are to be able to defend any decision that grants llamas status as a separate user group. Those of us that have hiked with our llamas know that they impact the environment much less than horses. We toss around numbers of 3-5 llamas/horse, but we don't have the facts to back these claims. For land managers to make reasonable and intelligent decisions regarding trail use, they need scientific proof. We can plead and write letters, but we will continue to be grouped with horses until data is gathered.

As our nation's population continues to grow, there will be more and more pressure to restrict packstock use on our nations trails. We need our land managers to be able to prove that llamas do have less impact on the land. There are areas where ALL packstock use should be restricted due to the extremely fragile nature of the land. But, there are many areas where packstock use is restricted that still would be appropriate for llama use. There are six instances right now, that I know of, where an impact study would be very helpful: Region Six (Wash. & Ore.) of the Forest Service is currently revising their trail use plan. Grand Gulch Plateau (BLM) in Utah is considering a management plan that would restrict packstock use. Canyonlands National Park in Utah is planning on implementing a plan to eliminate overnight camping with packstock. The Frank Church Wilderness in Idaho is doing a Limits of Acceptable Change process where packstock use will be evaluated. The Emigrant Wilderness area of California is updating its forest management plan. The Boise Front Coalition is currently making recommendations to the BLM in Idaho on packstock restrictions for their trails. This is nothing new. The plans and processes are going to continue.


A year and a half ago, I sent out requests to some universities to conduct this study. The University of Idaho was the only one at that time which

was interested. Their proposal was for a one year study, costing \$26,000. I've been in contact with the Aldo Leopold Research Institute in Missoula, Montana regarding administering and advising us on this study. They are in charge of ALL research conducted for the Forest Service, National Park Service and the BLM. Canada also utilizes their research. They have funded the social impact study of Llamas that is currently being conducted. They say they may have some money to help us out, but basically don't hold your breath. Our study will only benefit us, so we can't expect the horse groups to help fund it either! The research institute indicated that they would be willing to administer the study funds thereby eliminating any overhead fees that a land grant university may charge. This saves us \$6,000 out of the \$26,000 that the University of Idaho wants to charge. They also said that they would evaluate the study proposals beforehand to insure that the research methods and objectives are valid. This is critical because my worst nightmare would be to fund a study that is tossed out by the scientific community as being flawed or incomplete.

I have also become aware of another possibility to help fund this project. Recreational Equipment Inc. (REI) and Wal-Mart have an agreement with the Forest Service to help provide funding for research that has an ecological slant. I feel that llamas offer an ecological alternative to traditional packstock and therefore this study may qualify. If anyone has ANY connections with these two companies, please get back to me by February 15, 1994. After that date I'll begin contacting them to begin the grant process. A foot in the door may help.

The ILA has set up a restricted account for Llama Use Research and has placed \$5,000 into the account because the Board feels strongly that this research needs to be done. Any donations earmarked for this fund will only be used to fund Llama Use Research. I'm asking that any llama organizations or any individuals that realize the need for this study to please contact me or the ILA office. Also, please feel free to contact me with any questions regarding this study or additional ways to raise funds for it.





# 50/50

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# RMLA CONFERENCE '94

September 29--October 2, 1994  
Raintree Plaza Hotel & Conference Center  
Longmont, Colorado

Mark your calendar and start making plans now to attend. We're working hard to make this a GREAT conference, packed with information and fun activities for new and long-time llama/alpaca owners.

*Here's a preview. (Please note that the lists are not complete.)*

## Pre Conference Workshops, Thursday, September 29:

Neonatal Clinic with Dr. LaRue Johnson

TTEAM with Marty McGee

**Seminars, Lectures, Workshops:** Basic care, feeding, health maintenance; Basic handling and training; Reproduction; Harvesting fiber; Fiber preparation equipment; Survey of pack systems; Fiber genetics; Advertising that works; Packing with kids; Showing; Feltmaking; Wool combing; Ill thrift; Breeding, birthing and cria care; Planning extended hikes; Genetics and ethics; and more to be announced.

**Speakers:** Dr. LaRue Johnson, Marty McGee, Dr. Walter Bravo, Susan McFarland, Dr. Jenny Hutchison, Jerry Dunn, Patty Taylor, Ann Sneary, and more to be announced.

**And special guest, Cindy Ross, with her slides  
and tales of her family's Colorado Trail adventures.**

**You won't want to miss this!**

Watch the next newsletter for more details.



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# Wind River Llama Rendezvous

## One More Time!

Tenth Anniversary

August 5-7, 1994

The Rendezvous is sponsored by RMLA.

This Tenth Anniversary will find the  
Rendezvous with two venues.

The Fremont Country Fair in Riverton, Wyoming will be the site of Halter, Showmanship, Driving and Public Relations.

All llamas will be housed in their excellent facilities. Everyone will move to Popo Agie Ranch in Lander, Wyoming for the Sunday Pack and Obstacle Classes.

This is an ALSA sanctioned Show which will include Point Classes for Novice Llamas and Youth Handlers. See the latest version (5th Edition) of the ALSA Handbook.

*Please return the form below to:*

Wind River Llamas  
2752 Sinks Canyon Road  
Lander, Wyoming 82520

Premium Lists will be sent June 1, 1994.

For further information, call 307-332-7261.

I would like to have you send me the Premium list for the Tenth Anniversary of the Wind River Llama Rendezvous.

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Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ ZIP \_\_\_\_\_

Telephone ( \_\_\_\_\_ ) \_\_\_\_\_

# NEWS RELEASE ... !

by Dee Goodman

Or at least something new with the 12th annual Fairplay Pack Llama Race and Llama Lunacy. For all of you who have always wanted to be a part of this race, MARK YOUR CALENDARS ... JULY 30, 1994. Not only do we have the men's and women's pro and 5 divisional (based on age) amateur races, but we have added a new category..... the \_\_\_\_\_ Division. Why the space? We haven't found a name for it yet.

This new division is simple - if you would rather walk, than run, this group is for you. This group will begin 10 minutes after everyone else has left Front Street. The llamas are not required to carry packs, or packs with weight. This course will be pretty similar to the "main" course, with a few minor detours. Our current problem is what to name this new category. Some suggestions include: "The Walkers", "The Wimps", the "I think I can", the "Stroll in the Park", or "The Alligators" (call for details on this last one!).

In order to put this quandry to rest, we are

having a CONTEST, to NAME THAT CATEGORY - not related in any way to "Name That Tune". Simply call or write us your suggestion(s) and the winner will receive 2, yes, 2 free Fairplay T-shirts. We're cheap, but we have fun! Contest ends April 1 (No fooling), 1994.

Don't forget the Llama Lunacy on Front Street immediately following the race.

You don't need a llama to participate, there are usually plenty to go around. If you have extra animals, please bring them. You might get one sold! If you don't want to run or walk, please volunteer before, during and after the race.

This is a great way to market your animals as last year the locals estimated that there were some 3,000 people in town that weekend, and most especially for the llama events! For information, write or call Dee or Karla Goodman, 41930 CR AA, Akron, Colorado 80720, 303-345-2927.

hr

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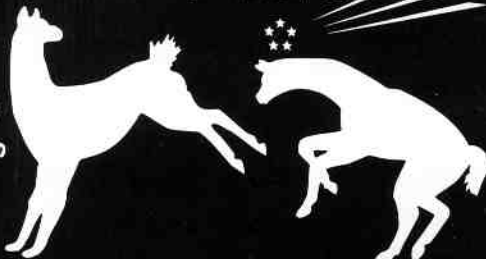


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# A SERENDIPEDOUS VISIT TO PERU: PART I

by Bobra Goldsmith

It was afternoon feeding time a day in early November. I was out filling the females' water tank. Ingrid emerged from the barn, "Someone from Perú wants to talk to you on the phone."

"Where?"

"From Perú. Shall I tell him you'll call back?"

"Good grief, no! I'll talk to him right now." I ran to the barn, mindful that our phone bill bulges every month with long distance calls I have to return from people who consult me on various llama problems.

"Hello?"

"Hello, Bobra? This is Jose K\_\_\_\_\_ in Lima. I understand that you train llamas to drive with carts." (His English was excellent.)

"Yes, that's true."

"I am on the Board of Directors of Conservation International, and I'm an organizer of another group which is forming a private institute to help the campesinos [peasants] who have llamas appreciate and care for their llamas better and also find ways for them to make money with them."

"I've read that the use of llamas as pack animals has been falling off for some time because of greater use of trucks for transport. And I know that we treat and handle our llamas quite differently up here. We care for them more like good horses than like livestock, and with our Anglo-Saxon attitude toward animals in general, we don't eat llamas."

"Well, that's just a peasant practice down here. But we would like the campesinos to value their llamas more and make money with them by driving llama carts for the tourists to ride in and have their pictures taken, like the carriage horses around Central Park in New York."

My mind went racing in all directions, ranging over the possibilities and problems. Why not pack trips in Peru? It has been done. I described briefly what it takes to teach a llama to drive to cart as we do it here, and that there would be major safety considerations for the llamas and the passengers. Then I explained the difference

between cart driving and cart pulling, where the handler leads the llama. Cart pulling is very easy to teach the llama--and the handler--and takes very little time.

"Yes! That's exactly what we would want. We would like you to come to Peru to teach us."

("Oh, sure," I thought to myself in disbelief. I've always wanted to go to Peru, like so many of my llama friends. Just a few weeks ago Bob and Barbara Hance of Golden had stopped by and described a trip to Peru they were going on in early December. It was organized by Phil and Chris Switzer for alpaca and llama owners. It would include an alpaca and llama show in Arequipa, and a week's tour after that. I was quite envious, but as usual, it always seemed too expensive. And I haven't been in an airplane for nearly ten years, not from a dislike of flying but from an uneasy feeling about safety.)

The phone discussion with Jose went on to types of carts, how harness and a cart might be taken to Peru by another director of Conservation International, who was at their office in Washington, D.C. Names, phone numbers, fax numbers were exchanged. Pictures of the most suitable cart and the weights and sizes of the cartons used to ship one were faxed off. Phone calls with secretaries in Washington were exchanged. In the long run, of course, this cart would have to be adapted for the purpose and manufactured down there.

This is an ambitious project, and would it work at all? I had watched every TV program on the Peruvian Indians and their animals, seen hundreds of Dr. Jane Wheeler's slides, heard lectures on the herding peoples of the region, seen slide shows by the lucky people who had been down there.

*Then this fax arrived:*

November 15, 1993

Dear Bobra:

Thank you for your fax and pictures! Yes we do wish to have you here to teach us your skills. We have your ticket from Miami to Lima and are arranging for you to travel to Cusco and Machu

Continued on page 25



## VISIT TO PERU (Con't)

Picchu. Could you come late this month?

"The size and weight of the boxes indicate that they may not be acceptable as personal baggage, but I have agreed with Faucett Airlines for you to bring them yourself, from Miami. . . . How many days could you be in Peru? You could visit a llama ranch, or maybe stay till early December to see a llama + alpaca show in Arequipa. . . . As much information as you may bring will surely help us, also samples of goods so as to learn better how you work in America.

"Do hope to see you here. Best wishes, Jose."

They already have my ticket from Miami to Peru?! Could I come late this month?! It's already November 15th! Good Heavens!

Where's my passport? It's almost ten years since I've been abroad. Ah, it's still good--till April 1994. Where will I do the llama training? How many llamas will there be? How old are they? How much training have they had? What will the weather be like? Does one need any special shots? When is the flight to Lima? How do I get to Miami? How should the cartons with the cart be addressed--to Faucett Airlines?

All these questions required a phone call from me to Jose in Lima. Our conversation was severed three times due breakdowns in connections. Jose explained that he is not an animal person at all, but he is an avid organizer of the new institute for Peruvian camelid support.

Llama training would take place in Lima. In Lima? I thought there weren't any llamas in Lima except in the zoo. They would be trucked down from the mountains. From those high altitudes to sea level? And that's a LONG way. [I had gotten out our atlas.] Where would they be kept? What would they have to eat? Who would look after them? "I have a little farm outside of Lima." [This did not sound like a very feasible plan to me.] I explained that llamas should not have their feed changed abruptly and that such a change in environment and feed could be very stressful for the llamas. "How long would it take you to train four llamas to pull carts?" That would depend on their prior training, if any. "What age llamas would you recommend?" Three to four or five

year olds." Should they be geldings?" No, that's not necessary. Phone connection cut off.

Reconnection -- I mentioned the tour organized by the Switzers, for first two weeks of December. Perhaps I could join that group for the time after my training session? The guide would be Carlos Velaochaga. . . . Phone disconnected-- I placed the call again--busy. Another try, "Yes, Bobra. I know Carlos. I just called him. He said you could join the tour. There were nine people for the tour. One lady, Carol Ballew from Ft. Collins is coming alone as her husband can't make it. You could share hotel rooms with her. We will arrange everything. You will do the training in Arequipa instead, which is where the big livestock Expo with the alpaca and llama show will be." How's that for serendipity!

The die was cast. Forget my reluctance to fly. Terrorism in Peru? I remembered a newspaper headline saying that things had been very quiet since the Shining Path's leader had been captured a couple of years ago. My flight was to be on November 28th, 6:00 PM from Miami, arrive Lima 11:30 PM--same time zone.

I phoned the Switzers. Phil and Chris both gave me all kinds of practical advice. This is the third tour they have organized to South America. I quickly learned the "Don'ts" and the "Do's." Don't drink the water or beverages mixed with water. Tea and coffee should be OK. Don't eat any raw vegetables. [There goes my salads.] Fruit is OK, if you peel it.

Don't carry a purse. DO buy a little pouch with a neck strap in a luggage store. When you're in a big city you need to put your passport, credit card, cash in this pouch and wear it next to your skin. Casual dress is in order. Bring rain gear. Don't wear jewelry or a fancy watch. Does anyone on this kind of tour bring a little backpack? Definitely. But when you're in a big city you just carry it on the front so that it doesn't get slit open. DO take your First Need water filter and a small bottle of 5% chlorine. Treat a bottle of water every night and filter it in the morning. Bottled water is available, but most of it is carbonated, and it gets tiresome drinking that and

## VISIT TO PERU (Con't)

brushing your teeth with it. Do go to your doctor and get drugs against possible upsets.

This was eye-opening! In Europe over many years I had lived in France and traveled in many places from Finland, Sweden, and central Europe down to Greece and Italy. I'd even driven through Yugoslavia in 1961 when the freeway south of Belgrade ended in a potholey dirt road, but I had never been to a real Third World country before. I consulted Ingrid, who works with me. She had been in the Peace Corps in Zaire and has traveled to Nepal and other far away places. "Is this the way it is?" "Yes, indeed." She had lots more helpful suggestions: How much film to take and ask the doctor about Diamox against altitude sickness.

How would I get along without my customary purse and briefcase? My day pack is too big to take on such a trip. K-Mart, of all places, had the perfect solution--a bag with three compartments of different sizes. It could be carried--and looked like--a briefcase. It could be carried by a handle on the end. Inside one of the compartments it had one of the passport pouches with neck strap, Velcroed into place for when you don't need it around your neck. And a zippered compartment on the back concealed two shoulder straps for conversion into a backpack. Once I got "moved into it," it was perfect. And where was my pocket Spanish dictionary? I had to buy one.

A flurry of faxes during the next week seemed to get everything in order. The cart was shipped to Miami, addressed to me c/o the Faucett shipping manager. By special dispensation it was to go as my "personal baggage." It arrived on the Tuesday prior to my Sunday departure. Josie "Pepita" Grana of Tours International in Houston facilitated all kinds of things between me and Faucette Airlines. In Miami, it seemed, they never heard of my free ticket, and "No," I couldn't take large cartons as baggage. "But I have special permission from the Vice-president of the airline." Josie fixed everything, including my flight from Denver to Miami--leaving at 7:00 AM! Ulo and I would stay overnight near the airport, so I could make that early plane.

Phil faxed me the itinerary for the tour. It looked wonderful. His group was to attend the Arequipa Expo '93 for the entire period of the Alpaca and Llama Show and have judging instruction from Dr. Julio Sumar, veterinarian and well known expert, recognized in Peru and in the States. There were to be visits to the big alpaca fiber mills as well. After Arequipa the tour would travel through a vicuna reserve, on to Colca Canyon [What's that? The deepest canyon in the world where Andean Condors may be seen], La Raya alpaca and llama research center [which I had seen so many times in slide shows by Jane Wheeler and Andy Tillman], Cusco and Machu Picchu. What an offering! And we'd get to see exactly what Peruvian llamas and alpacas look like. In all the pictures I had seen and collected I studied legs, heads, overall look, ear-shapes, wool. It appeared as if they had the same variety of shapes and sizes we have here. Is that the way they'd look in real life? I was soon to find out.

*Editor's Note: Bobra will submit the next part of this travel story in the next Newsletter. This article cannot be reprinted without Bobra's permission.*

### EDUCATION SEMINAR:

Reid Langerman, our President-Elect of RMLA, is in the process of planning the 1995 Seminar. He is wondering if any of you would like to be a chairman of the event. The last one was so enjoyed that Reid is even considering having two next year in different parts of the region.

If you are unsure what this would entail, just call Dee Goodman and he can fill you in on what a snap it was last year.

It is important to keep this tradition alive in our organization. Everyone who attended it was so glad they did.

Be sure to be first to call Reid so you won't be left out! His number is 505-867-3442

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# NATIONAL WESTERN STOCK SHOW

by Steve Gaunt and Grace Shaddeau

Another NWSS Llama Show completed and with everyone still more or less intact (except perhaps a few males who didn't do very well at halter). We feel that the show this year went exceptionally well - surely we'll hear from those who feel differently - and we must thank those who helped make it successful.

Definitely not in order of importance, but we do appreciate:

- The primary judge, Larry Cotton, and secondary pack class judge, Steve Gilliam, who was pressed into service at the last minute. This is the first year that we haven't been literally tripping over certified ALSA judges to whom I could appeal to be 2nd and 3rd pack class judges at the eleventh hour. Quel surprise for me.
- Our invisible, but without whom we couldn't have a fibre class, Wool Judge Judy Brock. Exhibitors in this class took home some finely spun wool souvenirs.
- The sole person responsible for getting class sponsors and those great trophies - Jerry Dunn. Who could say 'no' to Jerry?
- Jim Irvin came through again this year as our most attentive Ring Steward. He never loses his cool and poise.
- We are indebted to Ken Gaunt (familiar name), Head Gateperson, Mike Brown, and Gary Ayers for assisting him and keeping track of anxious exhibitors, and ensuring that no one missed their class. Gary also functioned extremely well as 'stage coordinator' on Monday. Len Hennig tabulated quite well (for the pack class), while Mary Beth Hartsough, Jaci Aue, and Carol Ayers presented ribbons with a flair.
- Wes and Mary Mauz, with much appreciated help from John Thompson and Jerry Lee, designed, packed in, and set-up the obstacles. The NWSS volunteers, whose names we don't have, but who helped with the obstacles, have our heartfelt gratitude. Donna Brown and Carol Ayers did such a good job coming in early and putting up the Llama signs - we still haven't located the largest one.

- A lady whose name is not familiar to most of you, but who has helped us with four shows now is Paula Bath, who acts as show clerk for the NWSS. She really keeps me on track and without her, things would go much less smoothly. Also with the NWSS and who deserves recognition is announcer, Richard Maxey; any bloopers he may have made in mispronouncing exhibitors names are totally my fault. Next year, I will phonetically write down any potentially troublesome names for him. We do think that he did a very professional job.

Sometime within the next few weeks, we will be meeting with the NWSS folks and we will forward along to them any of the suggestions that exhibitors have given us. We cannot make the NWSS Llama Show happen without all of you and your input. As the planning for the following year's show begins immediately after the present show is over, and this article will be in the March newsletter, we need any comments from you no later than this month (March).

So far, it looks as though we will need volunteers to be part of the Obstacle Course Team. This involves: imaginative and creative obstacles, which also conform to ALSA standards. If you only have ideas, still let us know and maybe we can make it, or find someone who can. Wes and Mary Mauz have finally become exhausted with this fun job and if we are to have a PR, Obstacle, or Pack class next time around, we need some help. We would love to include a really good PR class, on the order of the one we had a few years ago.

We are tremendously grateful to RMLA for the use of their two-way radios. Can you imagine us screaming at the top of our lungs and running hell bent for election back and forth from the stall area to the arena? It used to be that way and served to make the exhibitors even more jittery than they already were.

Also, EVERYONE is indebted to the RMLA stall cleaning crew. Mucking out has risen to new heights and the shovel brigade should be justly proud of their efforts. We are assuming that this crew includes Dee Goodman and Stan Lacher, but we don't know for sure or who else

Continued on page 29

## **NATIONAL WESTERN** (con't)

helps, because they have left by the time we get there. Kind of like the clean stall fairies.

If we forgot to mention anyone who helped make the 1994 NWSS Llama Show a wonderful event, it was purely unintentional.

THANK YOU!



### **A BIG THANK YOU TO THIS YEAR'S STALL CLEANING VOLUNTEERS**

KRISTIN BAIRD

RON BAIRD

SCOTT AND VICKI EVERHART

DEE GOODMAN

BOB AND BARBARA HANCE

DAVE HEIDE

LEN HENNIG

RON AND MARIE HINDS

STAN LACHER

WES AND MARY MAUZ

TRACY MONTGOMERY

MARY PENDERGAST

BUTCH TAYLOR

## **CAMELIDS KIDS**

RMLA and ILA are proud to announce that they are now co-publishing the *Camelid Kids* publication. This is a youth magazine, started by the ILA that is printed 4 times a year. It is dedicated to our youth who are involved with llamas. It contains news articles, stories and puzzles. To obtain subscription information, contact Judy Sealy, 593 19 3/4 Road, Grand Junction, CO 81503. To submit an article for printing, contact Barb Coffman, P.O. Box 541, Story, WY 82842.

## **ALSA YOUTH DIVISION**

by Jo Riley

The Alpaca and Llama Show Association, Inc. (ALSA) has developed a new Youth Division. Unlike the Adult Division where the llamas earn points toward a Grand Championship, the points are awarded to the Youth, ages 8 through 18. This was designed to encourage an interest in showing llamas for our younger members and reward that interest. The program is to be conducted in conjunction with 4-H and FFA guidelines.

There are 4 classes:

- Showmanship
- Obstacle
- Public Relations
- Costume.

The Showmanship classes have to be divided into the two main age groups: Junior, ages 8-12 and Intermediate, ages 13-18. There is a sub-junior age group on under age 8 but points are not awarded. It is for demonstration and exhibition purposes only. The remaining classes - Obstacle, Public Relations and Costume - can be divided into ages groups, if you wish.

The points are awarded on the same point system as the Adult Division. The points needed to gain Championship are being determined by a committee.

All that is needed to register points for the Youth Division is to join ALSA which only cost \$10.00.

There will be Youth Shows for your participation. They can stand alone like the Boulder County Fair on August 9, Colorado State Fair on August 20, or combined with a full show such as Estes Park Wool Market Llama Show on June 11-12 or Wind River Rendezvous on August 5-7.

If you are interested in joining ALSA or would like more information, please call ALSA, 303-823-0659.

**Come Join the Fun!**



# 1994 NWSS LLAMA SHOW SURVEY

1. Is the NWSS Llama Show important to you? **YES** 99% **NO** 1%
2. Do you feel that the NWSS Llama Show should continue? **YES** 100% **NO** 0%
3. If there is a llama show next year, would you return?  
**YES** 90% **MAYBE** 10% **NO** 0%
4. In your opinion, would it be alright to stall the llamas in the cattle barn in portable corrals?  
**YES** 100% **NO** 0%
5. Would rescheduling the llama show for the last weekend of the stock show work for you?  
**YES** 99% **NO** 1%
6. If your answer to 5 was no, when should the show be held? **SAME AS NOW**
7. Should the llama halter classes be divided into three (3) classes (ie., light, medium, heavy) or keep the same classes? **SAME** 10% **THREE CLASSES** 90%
8. Which performance classes are important to you? Number 1 (most important) to 8 (least important).  

1. PACK	4. P.R.	7. COSTUME
2. OPEN OBSTACLE	5. ADULT SHOWMANSHIP	8. OBEDIENCE
3. PACK STRING	6. DRIVING	
9. Which youth classes are important to you? Please number 1 (most important) to 3 (least important). 1. **OPEN OBSTACLE** 2. **SHOWMANSHIP** 3. **HALTER**
10. What would be the best time of day or night for the Llama Show?  

<b>HALTER:</b> 1:00 PM 45%	<b>PERFORMANCE:</b> 1:00 PM 50%	<b>YOUTH:</b> 1:00 PM. 50%
6:00 PM 55%	6:00 PM 50%	6:00 PM 50%
11. Would you come to the NWSS a day early if you could?  
**YES** 100% **NO** 0%
12. If you could bring your llama(s) in a day early, which classes would you have on the first day of the show?  
**HALTER** 85% **PERFORMANCE** 15%
13. If you couldn't bring your llamas in a day early, and **HAD TO** bring them in the day of the show, which classes would you like to have first?  
**HALTER** 1% **PERFORMANCE** 99%
14. If you could, would you rather bring your llamas in the day of the show and be able to return home with them after the show? (ie., if you planned only to enter a particular class or group of classes for just one day).  
**YES** 5% **NO** 95%
15. Are there any classes you would like to see offered? Open Obstacle and P.R.
16. Should RMLA get more involved with the NWSS llama show? **YES** 100% **NO** 0%
17. Are you a member of RMLA? **YES** 100% **NO** 0%
18. If the llama show continues at the NWSS, should RMLA continue to spend monies on the show? (ie., stall cleaning, ribbons, etc.) **YES** 100% **NO** 0%
19. What would you like to see done for the 1995 show? Tack Stalls, Better Check-in



## NWSS SURVEY

by Dee Goodman

On December 20, 1993, the 3-member RMLA Advisory Board (Dee Goodman, Bobra Goldsmith and Dr. Tim Thompson) met with National Western Stock Show Livestock Manager, Assistant Manager, and the Horse Barn Manager. This Board, voted on by RMLA members at the 1993 Annual Meeting, function is to assist in communications between exhibitors, Superintendent, and the NWSS management. From this meeting, this Board was told there may not be a 1995 Llama Show at the NWSS because a lack of space. To find out how you, the exhibitors feel about this show, the management of the NWSS asked us to do a survey to help determine the future of the Llama Show. Here are the results of that survey on the previous page.



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## ALSA JUDGING CLINICS

by Jo Riley

These very comprehensive clinics are not only open to prepare participants who wish to become Judges but now to owners and breeder who are interested in learning the criteria used by Judges.

The knowledge used in judging is comparable to the selection of animals for breeding programs.

### ***Some of the subject to be taught:***

- Soundness and Conformation: videos, slides, lectures and practice judging.
- Performance Judging Clinics: What is judged and What faults are observed during a show.
- Showmanship
- Ring Procedure

There are four types of Judges: Llama, Alpaca, Performance and Youth. You can chose to work on the requirements for any or all of the different Judge categories.

The minimum requirement to becoming a judges is 2 clinics, 3 apprentices and reporting on 3 livestock shows.

The clinic is very full and demanding. Those trying to reach Judge status will be tested on the information.

**There is a Judging Clinic being planned for the Boulder/Longmont, Colorado area for May 13-15. The Clinic will start on Friday at 2:00 and end around noon on Sunday. If you are interested, just call the ALSA office, 303-823-0659.**

# LLAMA ASSEMBLY '94 (AN EDITORIAL)

by Dee Goodman

In January 1993 I was privileged to be at Llama Assembly '93. This historical meeting included representatives from Llama Associations throughout North America. Included in this group were ILA (host association), LANA, ILR, ALSA, AOBA, CLA, ILA affiliates and, of course, RMLA. Out of the 1993 meeting came some great ideas and the formation of working groups to carry out these ideas. The groups included: Medical Research, Inter-state transportation, Newsletter Network, and 4-H/Youth.

The beginning of the '94 Assembly did not let me down. Good ideas and thoughts were being presented in a very timely manner (ie., the reports from Art Kennell and Dr. Murray Fowler about the great success with the Inter-state Transportation and Medical Research Groups, as well as the newly formed partnership between ILA and RMLA with *Camelid Kids*). There were also good reports and discussions on youth programs and changes in ALSA.

But the remainder of the meeting was disappointing to say the least. Saturday afternoon, 4 hours were spent "talking" about the ILR. I already knew before the assembly started that the ILA was wanting the ILR to collect and spend monies on research as well as wanting the ILR to change its policies on llama importation registrations. But I also had just received the ILR survey response regarding these issues and more. **ITS MEMBERS** voted to NOT raise monies for research and had also expressed an opinion concerning imported llama registrations. The meeting began to give the appearance that the ILR Board was on trial. Yes, the ILR Board said that there are problems, but aren't there problems in most associations? To spend 4 hours discussing the ILR Board, its problems and telling them how to run their association is like Ford trying to tell GM how to sell, build, and drive cars! Yes, we were all members of the ILR at this assembly, but we were also a very small and select group. The ILR does not belong to any association and should not, in my opinion, even be thought to be a part of any one association. It is its own body, has its own rules and regulations as well as its own purpose. As well,

## IT BELONGS TO ITS ENTIRE MEMBERSHIP.

On Sunday morning I thought maybe things would begin to get better, but I was further disappointed. 3 hours were spent on trying to form a 5 member committee to study the future plans of llama associations as well as the llama community. Basically, this committee, except for one member was handed to us by Donald Christ. Unfortunately, he picked all the members from the west coast plus one in Canada. The final committee is made up of 3 members from Oregon, his own state; one from Idaho and one from Canada. This 5-member committee will have a very broad focus, much different from the Research and Interstate transportation groups. Needless to say, after the 3 hours were up, there was finally a vote on the members of this particular group. Granted, this group could probably get some good results and ideas, but their focus is so broad, their power limited, and this group could be too biased to be any good.

In Llama Assembly '94, what happened to concerns like marketing, llama usage, importation, and youth (our future!)? Hopefully, there will be a Llama Assembly '95 and it will be a little more fruitful and less wasteful on "issues", and that it gets back to more basic everyday type issues that have long-term effects. Positive steps need to be made towards important issues so that, you, the llama owner, can utilize and relate to them more effectively!

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# DID YOU KNOW?

by Erma Hast

*Editor's Note: Erma has graciously agreed to research the old RMLA Newsletters for interesting information. When I called Erma to ask her to write this column-which was Dee Goodman's original idea-she said she had all the Newsletters from the first one and was excited. I want to thank her for her time and love of RMLA.*

RMLA Newsletter of December, 1982 reports that Paul Taylor was hired by ILA to develop the software and database necessary for a Camelid Identification System (CIS).

Wally White stated that the llama insurance was available.

RMLA hosted the ILA Conference in Boulder, Colorado in June 1983, and it was chaired by Bobra Goldsmith.

On July 30, 1983, the "First-Ever Pack Llama Race" was held in Fairplay, Colorado. LuAnne Johnson and Jim Hook organized the event.

The second RMLA Conference was held October, 1983, in Santa Fe, New Mexico and hosted by Betsy Bell. Peter Nichols was elected President; Jim Hook, Vice President and Erma Hast, Secretary-Treasurer.

Two identification systems were being used, one by ILA and one by LANA.

RMLA received its incorporation papers November, 1983.

RMLA was not represented at the National Western Stock Show in January, 1994. However, booths were maintained by several RMLA members.

February, 1984 Newsletter states the RMLA brochure "Why Llamas" was being prepared.

The "RMLA Yellow Pages" or Service Directory was initiated by Peter Nichols in 1984 and is issued every year. Erma Hast still coordinates the information for the Service Directory.

The second Pack Llama Race was held July, 1984, in Fairplay, Colorado. Jim Hook was the coordinator.

The next excerpt begins October, 1984.

# LLAMA BAZAAR

By Ted Earley

IT'S A GO!! A date and place has been set for the 1994 Bazaar that I mentioned in the last issue of the RMLA Newsletter.

It will be called the Four Corners Llama & Alpaca Bazaar, to be held at the Montezuma Fairgrounds in Cortez, Colorado on July 16 & 17, 1994.

The Bazaar will be open to the interested public, admission free. There will be demonstrations and an obstacle course for people to get "hands on" experience with llamas and alpacas. There will also be llamas and alpacas for sale by individuals participating in the Bazaar.

At this time we have eleven ranches participating and we are looking for more. A fee of \$150.00 will be required to participate. This will entitle you to set up a booth, present a demonstration, bring llamas/alpacas to sell or just to show off, or any combination of the above. There might be a small stall fee if you bring animals.

Whether you have anything to sell at this time or not, we believe this is an excellent way to advertise and present your animals to the public.

If you are interested, call Ted or Fay Earley at 303-327-4511.



**Steven Wright:**

**I just received my degree in Calcium Anthropology . . . the study of milkmen!**

**Editor's Note: My son sent me 8 sheets of these. They will appear randomly.**

**Stevens Llama Tique**

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## HERDSIRES

**RASPUTIN IS BACK IN '94** with a few more ribbons under his belt and eager to continue producing those outstanding beautiful babies. The close of '94 will see nearly 40 of his offspring gracing the pastures of many farms. Production has been 68% female to-date. All possess his proud and regal carriage, heavy bone and silky wool topped off with some outstanding ears. Give us a call and arrange for your Rasputin breeding. \$500. Live birth guaranteed. Look for NEEBISH, our Crazy Mountain Man son, to enter the breeding pool in 1994. Call for details. Serenity Lane, Bill & Donna Brown, Woodland Park, CO, 719-687-1224.


**CROWN YOUR CRIA WITH MAJESTIC ARRAY**, Don Juan II son. Three-year-old Appy male with several champion ribbons. 1994 NWSS 1st place Heavy Wool Adult Male, 2nd place in Fiber Class. Stud fee \$1,000 with multiple breeding discount, live birth guarantee. Call Bob Aue, 308-623-1321 or Gene Kupke, 307-334-2398.

**PLAN AHEAD FOR YOUR SPRING BREEDING.** Sterling Springs ranch offers three studs to choose from: Wind River of Squaw Creek (whose offspring won Get-of-Sire in Riverton, Wyoming last summer judged by Bobra Goldsmith), Achilles the Greek, an ultimate packer, and for his premiere breeding season, Kimball Farms Hawkins, Stud fee \$350 with live birth guarantee. Call Steve and Linda Kyriopoulos, 801-245-3529.

## CLASSIFIED ADS

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**COATS WANTED FOR CHILDREN** in a highland village of Peru. Used, new or donations are welcome. Chris Switzer, Box 3800, Estes Park, CO 80517, 303-586-4624



1989

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and  
LLAMAS**

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## MARKETING

by Linda Kyriopoulos,

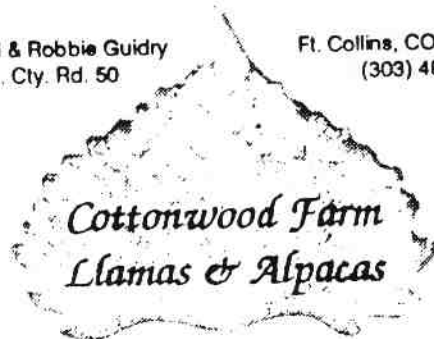
Marketing; what does this word mean to you? An expensive advertising campaign, hob-nobbing with the "right people", or getting caught up in "llama politics"? We all need to be effective in our marketing, and probably need to include the above actions in our marketing efforts to a certain degree. Those raising llamas 10-20 years ago didn't have to do a lot of advertising to sell llamas. The demand far outweighed the supply, and those lucky enough to purchase these wonderful critters did so by signing up on a waiting list, and gratefully taking whatever became available. Times have changed! The demand hasn't decreased, if anything, it has even increased.

But the supply is now keeping pace with the demand. Prices have stabilized, making it a little easier for llama lovers to make their dreams come true. There are a lot of future buyers out there that don't even know they want llamas yet! How do these new folks get hooked on llamas? It's not the expensive ads, politics, or competition. These marvelous animals sell themselves! You can help by getting back to basics. Why did you first buy llamas? If it was strictly an investment, then I imagine this article won't be much use to you. Most of us bought llamas because they are fun! We can pack with them, go for a cart ride, participate in a parade, and make marvelous creations from their wool. Most of all, it is fun just to be in the serene presence of these intelligent creatures, to watch the babies run and frolic in the pastures. They always bring a smile to my face and a calmness to my soul. This is what they're all about. The best tool for marketing these neat animals is showing how much you enjoy them. So put all the progress charts and financial statements away for awhile, and just have FUN! It's catching!

h

Michael & Robbie Guidry  
3709 W. Cty. Rd. 50

Ft. Collins, CO 80521  
(303) 482-0350



# NEW MEMBERS

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By *Judy Sealy*

We are pleased to welcome our new members! In January and February, twenty-five new and potential llama owners joined RMLA representing eight states. RMLA offers a bimonthly newsletter, an extensive and growing lending library, educational seminars, llama related special events, a free herdsire directory, and will

support events in your area - all good reasons to appreciate growth in the RMLA membership!

Renewals for 1994 have been strong. In late March, the annual Breeders & Owners Directory, Service Directory and up-dated library list will be printed and mailed.

## **Faye & Tom Tsakopoulos**

EARS TO YOU! LLAMA RANCH  
19565 Capella Drive  
Monument, CO 80132  
719-481-4681

## **Loraine M. Dailey**

8096 Edwin Raynor Blvd.  
Pasadena, MD 21122  
301-255-1839

## **Sheri Popish**

242 Arroyo Dr.  
Grand Junction, CO 81503  
303-241-0395 (Home)  
303-244-7833 (Work)

## **Andrew & Sandra Crooker**

EL PASEO LLAMA EXPEDITIONS  
P.O. Box 2672  
Taos, NM 87571  
505-758-3111

## **Cecil Stone**

P.O. Box 245  
Karval, CO 80823-0245  
719-446-5440

## **Jennifer Shotwell**

P.O. Box 20391  
Boulder, CO 80308-3391  
303-652-8023

## **Richard A. Beach**

3516 Cody Lane  
Cheyenne, WY 82009  
307-634-3638

## **Tim & Char Swain**

35921 Weld County Rd. 41  
Eaton, CO 80615  
303-454-2340

## **Kay Leavy**

23306 W. Hillcrest  
Lake Zurich, IL 60047  
708-438-4828

## **Candy & Tracy Montgomery**

PRIMA LLAMAS  
1001 Haystack Drive  
Castle Rock, CO 80104-9751  
303-688-2422

## **Dale Beltz**

12125 Cleveland Ave., NW  
Uniontown, OH 44685  
216-699-2855

## **Paul & Heidi LyVere**

INCA LEGEND LLAMA COMPANY  
9334 Garrison Dr.  
Westminster, CO 80021  
303-421-0398

## **Judy & Loren Stevens**

STEVENS LLAMA TIQUE  
Rt. 4, Box 39  
Worthington, MN 56187  
507-376-4230

## **Mike & Diane Palaniuk**

Box 1396  
Steamboat Springs, CO 80477-1396  
303-879-9796

## **Michael A. Evans**

P.O. Box 1152  
Saratoga, WY 82331-1152  
307-326-8217

## **Chuck Homer &**

## **Diane Torrance**

ALPACAS OF NEW MEXICO  
Star Route, Box 303  
c/o Rainbow Valley Llamas  
Placitas, NM 87043  
505-298-3799

## **Brian Wiseman, DVM**

AMIGO ANIMAL CLINIC, P.C.  
586 25 Road  
Grand Junction, CO 81505  
303-245-0210

## **Elizabeth Mirski-Devenish**

430 Joost Ave.  
San Francisco, CA 94127  
415-334-9136

## **Chris & Catherine Nowak**

WILDWOOD LLAMA RANCH  
2966 Cedar Mountain Road  
Divide, CO 80814  
719-687-2631

## **Bruce Ellis**

LAZY B LLAMAS  
10725 E. Camelot Drive  
Franktown, CO 80116-9471  
303-688-9466

## **Monika Parker**

PARKER'S FARM  
P.O. Box 343  
Edgewood, NM 87015-0343  
505-281-1760

## **Brian & Susan Leiphart**

LEIPHART'S LLAMAS  
6137 Gale Drive  
Boulder, CO 80303-3014  
303-494-8492

## **Keven A. Cartica**

22275 Cook Lane  
Morrison, CO 80465  
303-697-1627

## **Herman & Ellie Polich**

17435 Saddlewood Rd.  
Monument, CO 80132-8326  
719-488-2890

## **Teri L. Phipps &**

## **David Schieferstein**

FIREWEED  
35005 Weld County Road 41  
Eaton, CO 80615  
303-454-3142



Introducing

# Cache La Poudre



## MINERALS

The **first** free choice mineral and vitamin supplement for llamas and alpacas designed for different feeding situations.

Supplements include:

- Vitamin E to combat stress and disease
- Chelated and proteinated minerals for better absorption
- Zinc for immune function and healthy skin and fiber

*Based on Llama Research at Colorado State University Veterinary Teaching Hospital*

## Compare our analysis and our prices.

### Supplement #1

Diet: Late or non-irrigated summer, fall or winter pastures; feeding grass hay. This supplement has a 2:1 calcium/phosphorus ratio and additional Vitamin E.

25 lbs., ..... \$29.00  
50 lbs., ..... \$55.00

### Supplement #2

Diet: Late or non-irrigated summer, fall or winter pastures; feeding alfalfa hay, or a grass hay that is low in phosphorus. This supplement has additional phosphorus and Vitamin E.

25 lbs., ..... \$29.00  
50 lbs., ..... \$55.00

### Supplement #3

Diet: Spring or irrigated pastures; feeding alfalfa hay, or a grass hay that is low in phosphorus. This supplement has additional phosphorus and recommended basic levels of Vitamin E.

25 lbs., ..... \$24.00  
50 lbs., ..... \$45.00

*Prices do not include shipping.*

Call now to order or receive a brochure: Mike Pettigrew 800-758-0825  
303-493-2335

## GOOD NEWS!

Just received word from Kitty Callsen, who was hurt in the Steamboat Spring explosion, that she is home after spending 10 days in the hospital with 4 days in intensive care. She suffered 2 broken vertebrae and a shattered knee.

She and her son, Tyler, who was not seriously hurt, are on the way to full recovery. She is grateful that she didn't suffer more serious injuries. As often happens, good things have come out of the tragedy. The pre-school her children attend, has organized a Food-Chain and supplies the family with a hot dinner main course each night. All Neal has to do is pick it up and toss a salad.

We wish her well and hope to see her out of the cast soon and hiking all summer!



## THOUGHT FOR THE DAY

When the red man  
lived here  
there was no pollution,  
no taxes, and the women  
did all the work.

The white man thought  
he could improve  
upon this . . .

**Come to the Estes Park Wool Market Llama Show  
June 11th and 12th  
Stillwater Minerals will host a Welcoming Party on the 10th!  
Come and have the time of your life!**

## SIZES AND PRICES FOR ADVERTISING

### DISPLAY ADS:

Full Page: 9-1/2" X 7" .....	\$65.00
Full Page Inside Cover .....	\$80.00
1/2 Page: 4-3/4" X 7" .....	\$40.00
1/2 Page Back Cover .....	\$50.00
1/2 Page: (Back cover with two color)	\$115.00
1/4 Page: 4-3/4" X 3-1/2" .....	\$20.00

**10% Discount for 3 Consecutive Issues with Same Display Ad!**

Business Card: 2" X 3-1/2" .....	\$10.00
----------------------------------	---------

**All Display Ads must be camera-ready.**

### CLASSIFIED ADS:

Member Classified (50 words): .....	\$5.00
(For more than 50 words-15¢ per word)	
Non-member Classified: .....	\$10.00
(For more than 50 words-15¢ per word)	

**All classified ads and articles must be typed double-spaced!**

**Please mail all ads  
and typed articles to:**

*(Please do not send a FAX.)*

**Jo Riley**

**Post Office Box 1189  
1612 Spring Gulch Dr.**

**Lyons, CO 80540**

**303-823-5409**

*Please make checks  
payable to RMLA.*

**Deadline for next issue is April 8th**

# FOR SALE

**LLAMAS:** 10 Macho's Ace sons ('92-'93) \$500.00-\$10,000; Polar Plus '92 (The Canadian son) \$5,000; Slate '93 (The Fiduciary son) \$5,000; Lippizon '92 (pure Bolivian) \$5,000; Casale '93 (Crazy Mountain Man) \$10,000; 10 Bred females \$3,500 - \$6,000; 1 '92 Bactrian Camel (perfect humps - tame) male \$12,000; 1 '93 Bactrian Camel (perfect humps - tame) male \$10,000. Jerry McRoberts, 308-884-2371.

**OPPORTUNITY KNOCKS!** Piedras Preciosas, female (Cinco de Mayo X Overland Trail's Pepper), DOB 7/92, bred to multi-champion, McHammer, due November '94. Rust/charcoal appy. Dense, fine wool. \$4000. Additional bred females and Hammer crias available, starting at \$3500. Stud Service, TTEAM training included with purchase. Transportation available. Call for information packet: Overland Trail Llamas, 303-493-2335.

**UNDER-EMPLOYED WOOLY STUD SEEKS FARM WITH WORK.** Fetching red/brown/gray coloration. Sturdy bone. Well-mannered. LOVES TO WORK! DOB 5/26/91. \$1,500. Has had beautiful chocolate brown weanling male. For sale also, \$700. Excellent Poncho Villa/Eclipse/Doolittle blood lines. Cottonwood Farm, Ft. Collins, CO, 303-482-0350.

**BRED AND WEANLING FEMALES FOR SALE:** Also male yearlings, classic llamas, some woolies, affordable prices, 20 to select from. Fitzgerald Crom Llama Ranch, 35677 L-25 Drive, Hotchkiss, Colorado 81419, 303-872-3440.

**LLAMAS FOR SALE:** Pregnant females with babies, yearling females, males. Call for a price list. Terms available. Earley's Llamas, 303-327-4511.

## CLASSIFIED ADS

**POPULAR SOPRIS DESIGNS:** Packs, Halters, Hay Feed Bags, Wool Aprons, Quick Straps, Shawls - including our Cria Warming Shawl. Plus: The Great Divide Llama Chute, Books, Videos, Information Articles, Cards, Stillwater Minerals, Grooming, Llama Care Products. Females and trained packers for sale. Free Catalog: Mt. Sopris Llamas Unltd., 303-963-3604.

**USEFUL LLAMA ITEMS:** featuring over 50 items particularly useful for llama farms: halters, scales, chutes, grooming supplies, shears (hand and electric), fly control, laboratory services, carts, weathervanes, blowers, clippers, harnesses, record forms, fencing, health items, etc. Free brochure - Useful Llama Items, 3540 76th Street, Caledonia, MI 49316, 800-63-llama (800-635-5262).

**LAMAHERD™ SOFTWARE** for efficient management of llamas/alpacas/donkeys/horses/goats/reindeer. Detailed animal, breeding, health, show, outings, owner, accounting information. Pedigree, progeny charts. Many reports: Herd Inventory, Breeding/Health Treatment Calendars, Accounting by animal/category, many more. \$200-\$450, Visa/MC welcome. SWCS, 65711 Twin Bridges, Bend, OR 97010, 503-389-1913.

**LIKE TO BARTER?** Yearning for a life with llamas but lack of cash makes the dream seem impossible? Perhaps you have marketable goods or services and would like to do some "llama trading." Our llamas are known for conformation, looks and manageability. Reasonable pricing, financing and barter system can make your dream come true. Castle Llamas, 303-484-3537.

**SERENITY LANE LLAMAS** is offering a nice selection of quality bloodline male and female llamas for sale at very reasonable prices. Whether you're a first time buyer or looking to upgrade your existing herd - we have animals for your needs. Stud quality males from Rasputin & Andean Spirit. Females bred to Rasputin as well as offspring from many excellent bloodlines. Lots of babies due Spring, Summer and Fall. We look forward to your visit. Call for additional information. Bill & Donna Brown, Woodland Park, CO 719-687-1224.

**TALL, STRONG AND BEAUTIFUL - PACK LLAMAS FOR SALE.** Males and females, reasonably priced and well trained. These llamas are ready - to carry your load on the trail or to breed and build your own herd. Table Mountain Farm, 4655 Eldridge Street., Golden, Colorado, 80403. 303-279-6687.

**4-H MALES LAST YEAR, PACK MALES THIS YEAR.** The 4-Hers are taking their llamas through the winter and training them to pack. They are hoping for additional income for their labor. Five coming two-year-olds available. Offer us a fair price. Contact 4-H member, the Batts, 308-783-1020 or leader, Bob Aue, 308-623-1321.

**QUALITY LLAMA PRODUCTS:** Free catalog of supplies for the alternate livestock industry. Halters, packs, show blankets, farm banners, grooming supplies, books and videos, gifts and much more. Free brochures on choosing a pack and on raising alternate livestock. Quality Llama Products, 6615 S. W. McVey, Redmond, OR 97756, 800-638-4689.

**MY EMPLOYER IS LEAVING THE ALPACA BUSINESS.** I want to continue working with camelids. I have eight years experience working with alpacas and llamas: feeding, halter-training, driving, washing, grooming, showing, breeding, birthing and medical. Need to work in the Santa Fe, NM area. References available. Please call 505-471-7296.

**LA GARITA LLAMAS WALKS THE WILDERNESS AND LLAMAS CARRY THE LOAD:** We invite you to explore the wilderness and expand your vision! Treks into Weminuche, LaGarita and Sangre de Cristo wilderness areas. Programs include: Women in Wilderness; Family treks; day hikes, Vision Quests and Custom designed trips. Free Brochure. Kate Booth-Doyle, LaGarita Llamas, 32995 C.R. 41 G, Del Norte, CO 81132, 719-754-3345.

# RMLA FOUNDATION, INC.

by Jerry Thorson-Boudreaux, Treasurer

During 1993 the Foundation continued to fund Scholarships to Joy Hernbrode and Kimberly Hartsough, granted a \$50 stipend to Adryan Ritter, and disbursed the \$5,652 in donated funds to Dan and Ellen Schreiner for their rebuilding efforts. No fundraising events were held in 1993, but the interest on invested funds plus \$300 in individual donations resulted in the Foundation growing to \$48,999 as of December 31, 1993.

For 1994, the Foundation plans to continue the funding of scholarships at \$350 per semester for the two present recipients. Also, approval has

been granted for two loans of \$1500 each to allow 2 Nebraska youths to purchase a female llama for their 4-H program.

The Foundation was established to collect and disburse funds for educational projects. Funds are available for scholarships, loans, and stipends (for paying fees and expenses of young people to actively participate with llamas and alpacas at public events). We invite inquiries and applications. Please contact Jerry Dunn or me for additional information.

## Statement of Financial Activities

JANUARY 1 - DECEMBER 31, 1993

Balance of funds, January 1, 1993 .....		\$48,235.41
Receipts in 1993:		
Interest earnings .....	\$1,613.36	
Loan repayment - Lloyd Wamsley .....	110.00	
Miscellaneous donation .....	300.00	
Total .....		2,023.36
Expenditures in 1993:		
Stipends .....	50.00	
ILR registration fee .....	10.00	
Scholarship to Joy Hernbrode .....	600.00	
Scholarship to Kimberly Hartsough .....	600.00	
Total .....		(1,260.00)
Other items		
Schreiner Fund receipts/donations .....	5,652.00	
Schreiner Fund disbursed to Schreiners .....	(5,652.00)	
Net .....		.00
Balance of funds, December 31, 1993 .....		\$48,998.77
Fund assets, 12/31/93		
Money market account .....	\$2,894.02	
Certificate of deposit: (due 2/8/94) .....	5,112.81	
Certificate of deposit (due 2/8/94) .....	40,991.94	
Total funds, 12/31/93 .....		\$48,998.77



Route 11, Box 820, Rapid City, SD 57702 (605) 348-0559  
Allan & Leah Dewald



601 N. Main Street  
P.O. Box 1998  
Hereford, Texas 79045  
1-800-322-7290  
Phone 806-364-0555  
FAX 806-364-7602



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President

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# We ♥ llamas and you will too!

One of Colorado's largest llama breeders has the llama for you. Come and look over 50 quality llamas. We are located on 57 beautiful acres next to the National Forest between Boulder and Estes Park.

- Conformation
- Banana Ears
- Large Bone
- Wooly Faces
- Guarantees
- Trainer Packers

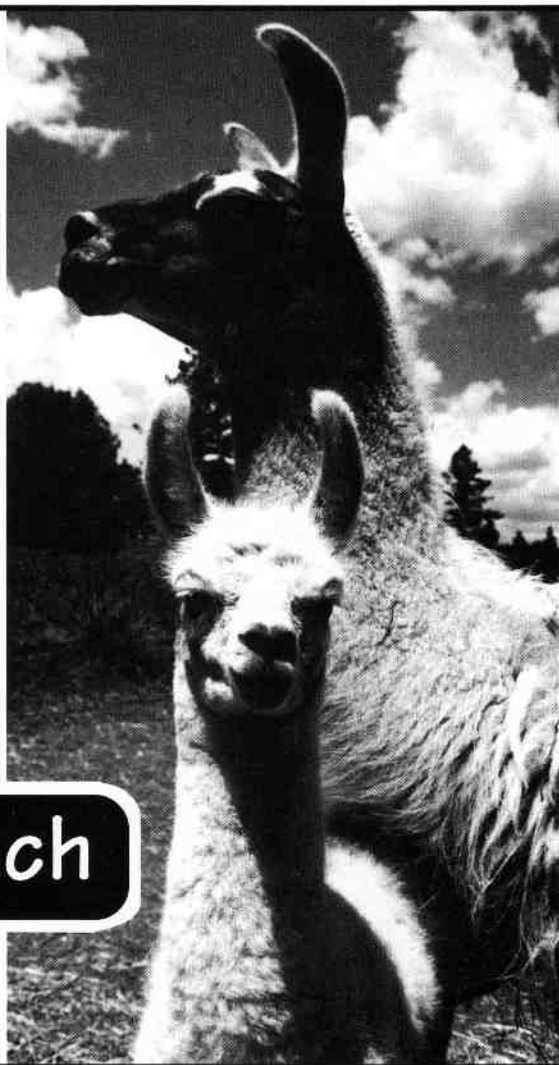
Buy one of our girls and use the stud of your choice at no charge with **guaranteed female birth.**

Call Bob or Jo Riley for free pamphlet or directions.  
Cappuccino is always ready!

## Boulder Ridge Ranch

303.823.5409

1612 Spring Gulch Drive • Post Office Box 1189  
Lyons, Colorado 80540



### Rocky Mountain Llama and Alpaca Association

593 19-3/4 Road  
Grand Junction, Colorado 81503

*Address Correction Requested*



Bob & Barbara Hance  
HANCE RANCH  
11818 W. 52nd Ave  
Wheat Ridge, CO 80033-2032

*This Newsletter was mailed  
from Grand Junction on:*

MAR 11 1994 Rec'd 3-21-94