



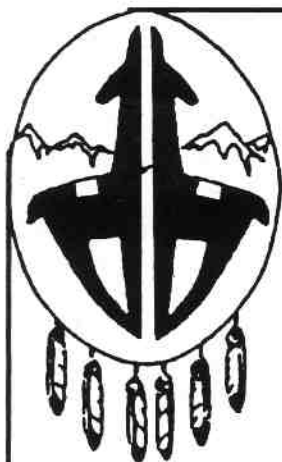
**Making Memories on
the Colorado Trail
with Family and
Llamas Friends.**

See story on page 6.



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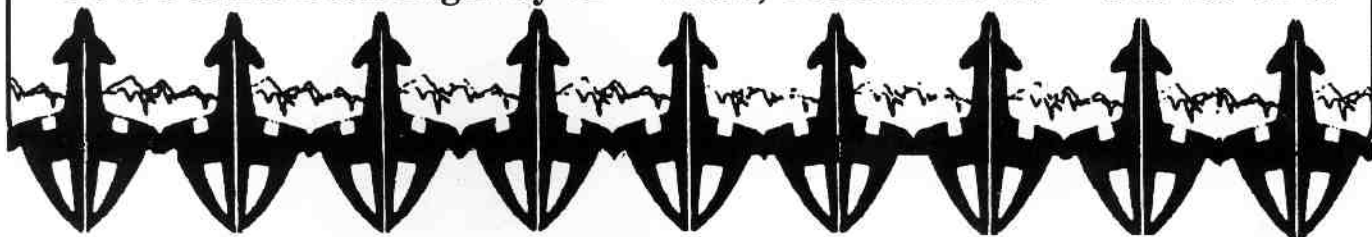
NAME	DOB	Sire	Dam	Service Sire
IPR Sweetgrass	1/13/87	Wind River Rocky Top	Dahlas Rhone	IPR Yukon Due 7/94
IPR Trina	9/29/79	Zorro PL	Britt	IPR Camacho Chief Due 5/94
IPR Indian Summer	6/4/87	MGF Peter Ustinov	IPR Sierra Madre	IPR Windfall Due 4/94
IPR Shawnee	7/1/88	Aramis	Salt Water Taffy	IPR Windfall Due 10/94

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IPR Indigo	5/6/93	IPR Camacho Chief	IPR Trina
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IPR Kokopalli	8/31/93	IPR Camacho Chief	IPR Kahlúa

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DEADLINES FOR 1994 AND THE START OF 1995:

March Issue **February 11**

September Issue **August 12**

May Issue **April 8**

November Issue **October 8**

July Issue **June 10**

January Issue **December 9**

MEMBERSHIP INFORMATION

Membership year runs from January 1 through December 31

Adult Individual Membership: \$30.00 (One vote, newsletter, directory entry)

Farm or Ranch Membership: \$50.00 (Couple or two individuals associated with one business; two votes, newsletter, directory entry)

Junior Membership: \$10.00 (18 or under; no vote, receives newsletter and 75% reduction in conference/show fees, must have adult member sponsor.)

RMLA also provides an extensive lending library of books and videos to members.

For further information please contact Judy Sealy

The information contained in this Newsletter is not intended to be a substitute for qualified professional advice. Our readers are encouraged to consult with their own veterinarian, accountant, or attorney with any questions concerning their animals or business operations. RMLA is not responsible for any losses resulting from a reader's failure to heed this caution.

CALENDAR OF EVENTS

January 28, 29, 30: ALSA Open Llama Judging Clinic; Columbus, Ohio

Open Judging Clinics are open to Judges and Apprentices, owners, breeders, exhibitors and 4-H leaders. For more information, contact the new ALSA Office, Post Office Box 1189, Lyons, CO 80540, 303-823-0659. *Look for other dates listed later in the year for llamas and alpacas.*

March 2-6: Colorado Boat, Travel and RV Show; Denver, Colorado

RMLA Booth and Llama Packing Demonstrations, contact Dee Goodman.

March 11,12,13: ALSA Open Llama Judging Clinic; Dennison, Texas

March 12: Denver's St. Patrick's Day Parade; Denver, Colorado

A fun, "green" parade showing of llamas. For more information on what to wear and how to dress your llamas, contact Dee Goodman, 303-345-2927.

March 25, 26, 27: ALSA Open Llama Judging Clinic; Ellijay, Georgia

April 1, 2, 3: ALSA Open Alpaca Judging Clinic; Mantua, Ohio

April 22-23: Gold Rush '94 Spring Classic Sale; Salt Lake City, Utah

Sale preview on April 22nd. Sale of 50 alpacas and 50 llamas on April 23rd. For information, free sale catalog, or to reserve consignment space, contact Frank and Eleanor Palmisano, 800-484-9756 (code 8759).

May 28-29: Intermountain Llama Classic; Logan Utah

The first Annual ALSA sanctioned Llama Show, sponsored by the Utah Llama Association. A great outdoor setting with a new barn to house llamas and an indoor arena. Camping with your llamas permissible in a nice grassy shaded area. Contact: Daryl Wood, 801-846-2424, Lindy Kyriopolus, 801-245-3529 or Sandy Brauer, 801-438-2811.

June 9-12: Estes Park Wool Market; Estes Park, Colorado

A fiber festival in the Rockies. Workshops are held on June 9th and 10th. Demonstrations, vendors and fiber animal shows will be June 11th and 12th. For more information contact: Estes Park Wool Market, P. O. Box 1967, Estes Park, CO 80517, 303-586-6104.

June 11-12: Estes Park Llama Show; Estes Park, Colorado

A Great Llama Show that will be a mixture of halter and obstacle classes each day. Please contact: Alaine Byers, 303-459-3245 or Jo Riley, 303-823-5409.

June ??: RMLA Llama Pack Festival; Somewhere in Colorado

July 8, 9,10: ALSA Open Alpaca Judging Clinic; Portland, Oregon

July 30: Fairplay Pack Llama Race; Fairplay, Colorado

A 3-mile llama pack race plus kid's events and other llama lunacy. Contact Dee or Karla Goodman, 303-345-2927.

PRESIDENT'S LETTER

Dear Friends,

Just a short note to wish you all a happy and healthy New Year.

By the time you receive this, the Stock Show should be upon us. Good luck to all those who attend. The RMLA Stock Show Advisory Committee meets with the NWSS Livestock Managers on December 20, 1993 to open a dialogue. I hope all goes well.

The Llama Assembly is also in January. RMLA will be represented by Dee Goodman, Reid Langerman and myself, as well as Jo Riley who will be covering the event for the Newsletter. Some of the topics to be discussed are medical research, government relations, interstate llama travel regulations, 4-H, importation, ILR and the role of llama shows; it should be "interesting".

Dee Goodman has been working on an inclusive llama insurance program. As I understand it, this will be ready to be unveiled at the Llama Assembly and details of this program will be made available to you shortly.

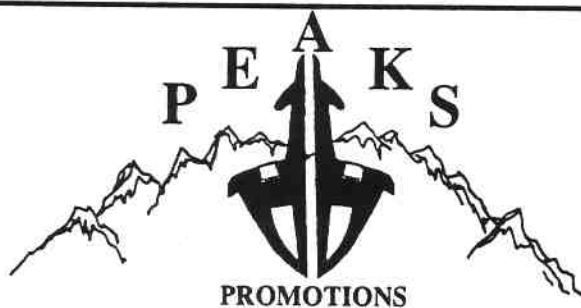
The St. Patrick's Day parade is just around the corner. Participants are needed to make this year even more special. The Parade for St. Paddy, held in Denver, is the 2nd largest in the country. If you can . . . be part of it.

I have been working with Mike and Dale Pettigrew on this year's RMLA Conference. It should be a really good one. Topics will be geared towards new llama owners as well as advanced topics for those with more experience. Cindy Ross and Todd Gladfelter are tentatively scheduled to come and give a wonderful presentation on their Colorado Trail adventure last summer. The March Newsletter will inform us more about the upcoming conference.

For a good laugh, read the latest correspondence from Kelly Powell concerning her final report. It seems to me, it can be best summed up as "The dog ate my homework."

Look forward to seeing you soon,

Stanton



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MEMORIES OF RMLA AND THE COLORADO TRAIL

By Cindy Ross

Dear friends at RMLA;

I want to share some of my journal entries with you after completing our 470 mile Colorado Trail Llama Hike, of which you were such an important part.

September 13, 1993

"I feel so wealthy driving down the highway with our llamas and our trailer. When I look in the side window and see it, I see our new life ahead. What we are pulling behind us, is changing our lives. I feel very wealthy in dreams, in our new "family members" (the 'boys)'), our new RMLA family, all the opportunities for home schooling, a potential income, the new trails these boys will lead us down, plus the excitement of learning and discovering who they are and what their personalities are like, is very exciting. Even though we are the poorest we've probably ever been monetarily, we are indeed, very, very wealthy."

September 14, 1993

"When we finished the Colorado Trail, it was very anti-climatic. We had no heavy philosophical thoughts, we spoke no pearls of wisdom. It seemed like just another day on the trail, the trail that had become our lifestyle. We very well expected to get back onto it after a few days of rest, as usual. But here at the Riley's house, while watching a video of our family on the trail, it is beginning to sink in, just what exactly happened out there. I saw my children in the film on a fog-drenched, rocky ridge, eating jerky and dried apples, with rain suits and rubbers and mittens and balaclavas on, and they were very happy. It made me feel proud, to see how they adapted to life in the wilderness and came to feel so comfortable there ... at home. And it made me feel proud that we as parents stuck our necks out to take them there and had enough patience to deal with their needs and enough fortitude to keep them happy so they could enjoy it. We were too close to it before. But now I see it as truly an extraordinary thing that ordinary people have done."

September 15, 1993

Sierra cried for quite awhile in the truck this morning, as we rolled across western Nebraska. In our non-air-conditioned truck, the heat was oppressive. We couldn't make out what she was

saying at first but it was, "I miss. I miss." I suppose she didn't know how to put it into words, so we helped her. It was Colorado. (When we fell out of the mountains into Denver she was convinced that we had just then left Colorado. To her, Colorado meant high mountains). And it is quite boring to look out of the window here and be entertained, especially for a three year old. Todd said, "Don't you want to go home and see your room, your kitty, and jump on your trampoline, and play with your toys?"

She said, "I want the mountains. I want to bring the mountains home."

Todd said, "We have mountains back home. We have the Appalachians in our back yard." and she very profoundly said, "WHERE?"

Yes, exactly. Her idea of mountains and what they are, has changed. Mountains are very high and grand with passes and views and elk and meadows of wildflowers, and WIND! She doesn't remember any of those things about the mountains back home. It is interesting to see that a three year old can feel the same way as we do after returning from the high mountains. These are "hills", or so they seem now. We told her we would return to the mountains of Colorado and soon."

September 19, 1993

"I have simply had it with kids and cars and Wee Sing tapes, and handing back snacks, and filling water cups, and retrieving dropped Matchbox cars, and fixing barrettes, and tying dolly hair ribbons, and covering cold bodies at night and wiping mouths and hands and hineys, and keeping my husband awake while he drives, and sitting on my ass, and feeling my hips and thighs spread out and all my hard muscles loosening up. I am ready to be home and have these kids entertain themselves, and get a baby-sitter and go away to talk with adults and be in my studio ALONE! Three solid months in the full time company of my children and my husband. If we were primitive people, Todd would at least have gotten to go on a hunting trip and me a herb and root gathering trip ALONE!"

September 25, 1993

"We've had some re-entry problems since we've been home. Poor one-year-old Bryce has

MEMORIES OF RMLA AND THE TRAIL (Con't)

been screaming every night for an average of three hours because he thinks mom ought to be sleeping right by his side like she did in the tent for so long. The kids have begun to fight (which they never did on the trail), the spider webs have invaded the house, there is a mountain of mail to respond to, a broken car to fix from sitting too long unused, a shed to build, a pasture to fence in, and an income to start to generate. It all makes us long to be back on the trail."

November 20, 1993

"Life has returned to normal since those early days off the trail. The pasture is fenced in and the llama's shed is up. I'm getting good response from magazine editors to do stories on our adventure. Work on my two books that are spin-offs from the trail is progressing nicely. The 1,000 slides I took contain my best photography work yet and the multi-media presentation that I've put together brings tears to everyone's eyes that experiences it. I hope to be showing it a lot in the

years to come. We've decided to start a small pack business in the years to come, leading trips with our llamas, something we have a little experience with. We know our Colorado Trail Llama Hike will be one of the most important things we could have done as a family. Living in the wilderness for two months fused us together like few other experiences could have. And it does not matter if our children will remember much of the experience or not. The experience will help mold them and stay with them for the rest of their lives. They, like us, have been affected and changed in a very positive way. We hope to take what we have learned and go out and share it with others and try to make a difference. And we have our "speechless brothers" and our RMLA family to thank for all of this. Thank you, from the bottom of our hearts."

**Cindy Ross, Todd Gladfelter,
Sierra & Bryce**

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HOW LLAMAS CAME INTO OUR LIVES

by Stan Ebel

Dianne and I came back to Nebraska to her father's farm in 1974 and became interested in raising llamas in 1976. Though native Nebraskans, we moved back there from Idaho where I was employed as a pharmacist and Dianne was an R.N., Idaho had cultivated within us a strong interest in the backcountry and the hunting, fishing, and backpacking that it accommodated. As for being independent and outside, the farm in Nebraska was great, but we had a yearning to get back to the mountains and the wilderness. It appeared that yearning would only continue, as the time demands of the farm and the reality of the young family we were starting precluded any extensive backpacking forays into the backcountry to our west.

That all changed when we read an article about llamas being used as wilderness pack animals. For us and our situation, the concept seemed worth exploring. It fit us well personally, as it put us in a venue we enjoyed and would allow us to include our kids. It also fit well from a business perspective as we could build and manage a llama herd concurrently with our cattle operation using equipment and facilities already in place. After extensive research, we began buying llamas in 1977.

Our initial emphasis was placed on accumulating and culling our brood herd until 1981, when we decided to move our llamas to Colorado and assumed the identity of Great Divide Llamas. Escalating demand and prices for llamas coupled with a depressed farm economy, ultimately provided the impetus for this move. However, the real motivation was a desire to get the llamas to a mountain environment where we could be close to a use area and a market for their packing abilities.

Since the move 12 years ago, we've directed our efforts at promoting the llama as the consummate wilderness pack animal and providing llamas and services for that function. In 1985, we incorporated Buckhorn Llama Co., Inc., as a separate business entity focused on providing pack stock for sale or lease along with associated packing services.

Through this time, we have continued to breed our Great Divide herd with primary emphasis on reproductive soundness and utility traits. The brood herd remains constant at around 60 animals as we work the process of selective breeding that requires time and patience. Excess males not qualifying for breeding go into service for packing

with Buckhorn. Buckhorn has been a very effective adjunct for promoting, testing, and marketing our breeding production.

In Buckhorn, we have put together a pack string (numbering 125 trained geldings) from which we lease and sell packstock. We lease llamas to the Park Service, U.S. Forest Service, and Division of Wildlife as well as numerous businesses and recreationalists. We provide a guide service that leads commercial treks in northern Colorado (Rawah and Commanche Peak Wildernesses), southwestern Colorado (Weminuche Wilderness), and southeastern Utah. We also lease at these locations. Several sideline enterprises also developed as a result of the llamas' packing ability. We found that wilderness trail construction and freighting boughs for wreath makers was greatly facilitated by llamas. It also provided a good training and testing format for new additions to our string. We not only provide packing support for these endeavors by others, but have a trail construction crew, and make our own wreaths for public sale to insure availability of this on-the-job training.

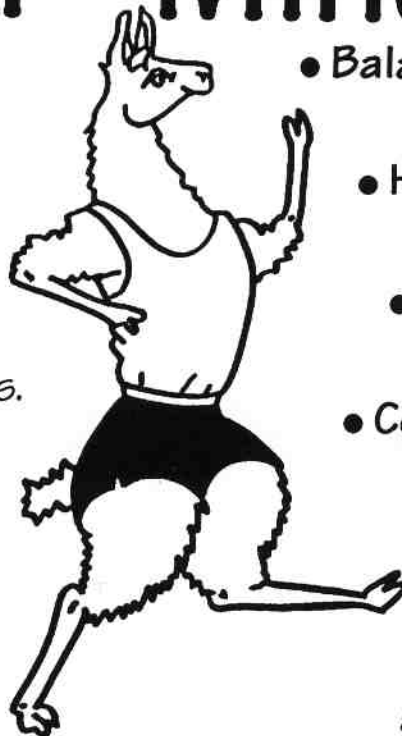
The majority of our promotion has been done in the form of business applications. We feel that is the most effective and truest test. We have also done and continue to do direct public promotion of llamas and llama packing. We started the Fairplay Llama Race, were some of the first breeders to display animals at the National Western Stock Show, and take animals to two or three national shows/sales each year. We do regular tours and presentations for schools and service organizations and several tour companies routinely bring their clients through our ranch. We have done numerous presentations for bowhunter conclaves, conservation organizations, and regularly give testimony to government agencies concerned with backcountry management. We have worked closely with CSU and Dr. LaRue Johnson providing animals and facilities for both student instruction and research studies. We produce **BUCKHORN BASE-CAMP**, a newsletter for the corporation with a mailing list of 10,000 names. The Great Divide Llama Chute was designed and produced by us and the Colorado Pivot Pack also originated and is produced here.

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HOW LLAMAS CAME INTO OUR LIVES (CON'T)

write newsletters, or be a tourist attraction when we started in llamas. These are the products of re- sponding to spontaneous needs of a new industry. Most of these things were secondary to raising llamas, but had to be done to make the concept complete and feasible. It is part of the challenge of the pioneering process. In ways, it's been fun; in ways it's been a drain. It's always been a challenge to maintain focus and keep working toward our original goals in the face of trends and setbacks that are an inevitable part of this type of endeavor. Our hope is that we've done solid work that will prove beneficial to Llamas and the people who enjoy and use them and will provide us a strong base from which we can con-

tinue our work with these fine animals.



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INTERVIEW WITH DAN SCHREINER

RMLA: Tell us about the progress you've made rebuilding your llama herd after your fire.

Dan: We decided almost immediately after the fire that we'd rebuild the llama herd as soon as possible. Llamas are the focal point of our lives and provide the relaxation we need from our other jobs. We've used the slogan "LLAMAS LIGHT UP YOUR LIFE" for years and are sincere about it. It's hectic with Ellen's traveling and my involvement with the store, but we have our friend and neighbor, Jo Keith, to help with the chores and training. Her enthusiasm for the llamas simply radiates when she attends sales and shows. She is also starting a trekking business, out of their lodge in the mountains near Casper, using our males.

RMLA: I'm sure it was extremely difficult to begin looking for new llamas.

Dan: Actually, searching for llamas was the therapy we needed to help lessen the "flashbacks" of the fire and start us moving forward. Starting the replacement process almost immediately diverted our thoughts from some of the financial pressures. It was difficult not knowing how many we could afford to replace.

RMLA: How many llamas were you able to replace?

Dan: Well, we lost 38 and only half were insured... but we were able to purchase 15 females for ourselves. We also felt a moral obligation to replace the llamas partially owned by boarders that were lost, and of course, those of our daughters.

RMLA: What criteria did you use to select your new herd.

Dan: We spent days defining breeding goals and discussing traits, but it all boiled down to the fact that we wanted new broodstock like the last year's crop of weanlings that we lost. Eleven years of breeding taught us where we were going and allowed us to test the results of combinations that "worked". Now we need to apply our knowledge to the new blood lines we've acquired.

RMLA: Will you share your criteria?

Dan: Sure, but it's no big secret to people that know us soundness and temperament first, then size and bone. The frills will take care of themselves. We made all the charts with point values and beat them to death, but when we started evaluating llamas, we judged them on a 1 to 10 scale and simply force ranked them. We had a lot of sixes and "seven point twos", but very few eights and no nines or tens.

RMLA: How did you keep them straight? You must have viewed quite a large number of llamas.

Dan: We used a good, small camcorder and videotaped the llamas concentrating only on the sale animals. Then we returned to the motel at night and viewed and reviewed the tapes ranking the llamas.

RMLA: Did your rating scale remain valid between herds?

Dan: With a few exceptions, those being relative size in different herds, it remained remarkably consistent. That was the beauty of reviewing the tapes repeatedly after the visits.

RMLA: That sounds like fun viewing that many llamas. Did you discover many surprises?

Dan: It was fun and extremely educational for us to again tour a large number of ranches. It was very frustrating while at the same time rewarding. We feel the llama industry is in good shape for the quality animals. Sure, the prices have moderated, but the llamas we really wanted to buy simply were not for sale at prices even close to what we could afford. It got to be a joke, "I know, she's not on the list."

It was rewarding to see so many llamas and breeding programs and observe the results of other breeder's efforts. Unfortunately, due to time constraints, we were only able to visit a small portion of the ranches that we wanted to see. We hope to continue our visits over the next couple of years.

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LETTER REGARDING THE GUARD LLAMA PROJECT

Note from Dee Goodman, Past President of RMLA: The following was received on October 22, 1993 from Dr. William L. Franklin regarding the Guard Llama Research and the final report on the study. RMLA (YOU) helped pay for this research project so this letter was written to YOU, the membership.

Date: 18 October 1993

To: ILA and RMLA

From: Dr. William L. Franklin, Professor
Iowa State University
TEL. 515-294-4545
FAX 515-294-7874

Re: Guard Llama Research and final report

This is an update on the status of the guard llama research project at Iowa State University. It has been sitting in my computer for the past three months, but a recent letter from Sandy prompted me to send it off now instead of next month when I will submit the official final report to both ILA and RMLA.

I am pleased to report that my research assistant, Ms. Kelly Powell, successfully defended her thesis and passed her final exam in August. She has since moved to Georgia and is in the process of making minor editorial changes for submitting her thesis to the Graduate School of Iowa State University. The thesis consists of two chapters: one on the current use of guard llamas in North America, and the second on the effectiveness of guard llamas in protecting sheep against coyote predation. Each chapter will also be submitted within the next couple months to a technical journal for scientific publication.

I will be receiving Kelly's completed thesis by the end of October. Soon thereafter, I will submit to ILA and RMLA the final report, which will consist of three parts: 1) a copy of Kelly's Master's thesis, 2) 10 copies of an extension bulletin on guard llamas (see below), and 3) a general financial accounting of how the grants contributed by ILA (\$6500) and RMLA (\$5000) were spent. I had originally delayed sending this letter and the final report so that I could include the thesis. Upon receipt of the thesis by ILA and RMLA, it should be made available to individual members interested in the details of this research, but it should not be widely circulated before the scientific articles have appeared.

The following is a summary of activities and accomplishments of the project over the past number of months, especially those related to discerning the results of the research. Also, is a written response to some concerns expressed by RMLA to me during the ILA Snowmass meeting and thirdly, a look to the future for guard llama research and public education.

ACCOMPLISHMENTS OF IOWA STATE GUARD LLAMA RESEARCH PROJECT PUBLICATIONS AND ARTICLES

Thesis

As mentioned, Kelly completed and successfully defended her thesis in August. A copy will be made available to ILA and RMLA in early November.

Scientific Publications

Two technical articles will be submitted in the coming months. The Wildlife Bulletin and Journal of Range Management are scientific journals being considered. Upon publication of these scientific articles (usually at least a 1 year process), I will send reprints to ILA and RMLA for their libraries and files. Tentative titles of the two technical articles are:

- 1) Use and management of guard llamas for protecting sheep against predation
- 2) The effectiveness of guard llamas for protecting sheep against coyote predation

Extension Bulletin:

In June Iowa State University published an Extension Bulletin on Guard Llamas (Iowa State University Extension Bulletin Pm-1527). Over 500 copies were made available and distributed at ILA's June Conference in Snowmass, Colorado. The publication is a non-technical summary of the general results of our research on guard llamas. It was written and intended primarily for the sheep industry and the public. The 12 page, 2-colored bulletin is available for 75 cents per copy from Iowa State University Extension. There is a 10% discount on purchases of 100 copies or

GUARD LLAMA PROJECT (Con't)

more. All orders for purchasing the bulletin should be made directly to the Extension Distribution Center. The first printing was 3,000. A second printing is being planned, which will include some minor changes and improvements.

Magazine Article

I have assisted and made material available to a number of livestock, sheep, and llama newsletters, newspapers and magazines, including the following:

Franklin, W. L. and K. J. Powell. 1991 Iowa State researchers find llamas control predator losses. *Llama Life* 26:1, 10-11.

Anonymous. 1993. Shepherd that coyotes are sure to hate: llama. *The New York Times* (Friday, September 3).

National Geographic

I am currently working on a short piece on guard llamas to be included in the geographical section of *National Geographic* magazine, that will treat other guard animals as well.

PRESENTATIONS AND TALKS:

As data analysis moved forward, preliminary results of how llamas were being used as guard animals were presented at the following meetings:

- **Willamette Valley Llama Association**
Annual Meeting
4 April 1992 · Corvallis OR
- **RMLA Annual Meeting**
29 August 1992 · Sheridan, WY
- **Ohio River Valley Llama Association**
13 September 1992 · Covington, KY
- **Canadian Llama Association**
Annual Conference
11 October 1992 · Windrock, B.C.

With the completion of data analysis in the late spring of 1993, summaries of the investigation's final results were presented as keynote addresses at the following meetings:

- **ILA Annual Conference**
18 June 1993 · Snowmass, CO
- **GALA Annual Conference**
24 September 1993 · Lancaster, PA

CONCERNS AND MISUNDERSTANDINGS:

During the ILA meeting there was some dissatisfaction expressed by RMLA leadership and members about their failure not to have yet received the project's final report, the length of the research project, not being informed about the progress of the research, and in their view, a misuse of their research funds. After the RMLA business meeting, I met with their membership to answer questions and discuss some of their concerns. The following summarizes my comments:

LENGTH OF PROJECT:

This project took three years to plan, collect the data, process and analyze the information, and write up the results (both in technical and nontechnical formats). A great deal of effort was expended in carrying out a quality piece of work so that both the llama and sheep industries could accurately ascertain how guard llamas were being used and their effectiveness in protecting sheep. There are rarely quick fixes to scientific inquiry. We addressed and devoted our energies to this important research as time and funding allowed.

Organizing and conducting research is not only fascinating, but a complex process. Funding is always a challenge. While most people envision that universities have money for research, universities do not pay for research, but depend upon outside funding to conduct research. Universities provide the mechanism, the facilities if already available, and sometimes the faculty time for conducting research, but the bottom line of university research depends upon extramural, offcampus, outside grants.

Funding for this research was very difficult to come by. The Morris Foundation rejected my Guard Llama preproposal and were not interested in reviewing the project. Partial funding was ultimately obtained from the llama community by going directly to the Board of Directors and Research Committees of ILA and RMLA. The project's budget was \$30,000 to complete the work in a timely manner (within 2 years). ILA and RMLA responded that the most they could fund

GUARD LLAMA PROJECT (Con't)

was \$10,000 split equally between the two associations. Part way through the research, I asked for an additional \$3,000 (\$1500 from each association) to make it possible for Kelly to be on a research assistantship. RMLA was unable to. ILA granted \$1500, but with the clear message that the "well was dry" and were not pleased that I was asking for more funding.

During the 10 semesters Kelly was working on the project, she was supported for: 6 semesters by a Research Assistantship (RA) with funds from Iowa State, University Graduate College and College of Agriculture (during which time she devoted a high percentage of her time on research), 1 semester of RA by a combination of funds from ILA and RMLA, and 3 semesters (one year total time) by a teaching assistantship (during which time she taught classes and devoted little time to research).

The research would have been finished one year earlier if she would have been on an RA instead of a TA. Three years is the average length of time it takes M.S. students in our discipline to complete their degrees, but I have had some complete them in two years.

Funding from ILA and RMLA was an important contribution towards the success of this research, yet the combined total amount was less than 25% of the budget it took to carry out this project. That in fact was a fairly inexpensive investment for the Llama industry for a subject that could have important long-term economic impact on llamas (and sheep too). Both associations had higher priorities for other research projects at the time. I have no problem with that and greatly appreciate the industry's assistance. But at the same time, I had to be creative in obtaining funding (over \$32,000) from other sources and work within the budget available to me at any given time. Ultimately, the lack of research funding delayed the project one year, since my research assistant had to earn support by teaching classes as a teaching assistant instead of working on guard llama research.

FINAL REPORT

The three components and completion date

for the final report are explained above.

INFORMED ABOUT PROGRESS:

Until we had results from our data analysis, it was difficult to provide much in the way of meaningful progress. Just the same, two letters of general progress were mailed to ILA and RMLA during the project reporting on our activities (see attached letters: 12 November, 1991 and 5 February, 1992. The same letter was sent to ILA). In scientific research, it is inappropriate to publish or disseminate written results and conclusions before the work is completed. Yet, we responded the best we could at that given stage by presenting the results of our research at major national and regional llama meetings (see above list), trying to keep the llama industry informed about the progress and general results of our research.


MISUNDERSTANDING ON THE USE OF FUNDS

It was reported to me at the ILA Annual Meeting that some RMLA leaders and members were under the impression that I had used RMLA funds for "flying all over the west visiting sheep ranches." That was hardly the case. In the summer of 1991, over a 4-week period, Kelly and I drove a total of 10,000 miles through 6 states visiting 29 sheep ranches using guard llamas. The onsite visits proved to be a vital part of the research. To conserve funds we camped out in tents nearly the entire time and cooked most of our own meals. We did not fly. The only funds used for airline tickets during the project (then they were super-savers) were for Kelly's flights to the Kentucky and Wyoming meetings listed above, so she could be included and participate in the presentations on our guard llama research. As the invited speaker, my airline tickets were purchased by the host associations. I have no idea how the misunderstanding came about of my supposedly flying all over the west to visit sheep ranches.

If there still might be any questions on the original RMLA concerns, or any others, please feel free to get in touch with me.

A LOOK TO THE FUTURE:

I believe that guard llamas will be an important feature in the future of the llama and sheep



50/50

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GUARD LLAMA PROJECT (Con't)

industries. It is a real and applied use of these wonderful animals that can be appreciated and understood by the public and other livestock industries. The cattle and sheep industries regard llamas as a fad and toys for a handful of people, and that llamas have no serious use in the real world. Guard llamas can go a long way towards changing that misconception. Now, however, is the time to move forward with the momentum already established.

I am anxious to continue doing work with guard llamas, and sense from the membership at meetings where I have spoken, that research and work in this area is of importance to them. I see the following needs and challenges concerning guard llama work.

EDUCATION AND DISSEMINATION OF INFORMATION

The llama industry has a major challenge in getting out accurate information on guard llamas to its own members as well as to the sheep industry. We must be careful, however, that we do not present the guard llama as the solution to everybody's predator problems. Guard llamas should be portrayed as one of several co-alternatives that can be used in a successful plan of integrated predator control management. Llamas can reduce and even occasionally control coyote predation, but they are not a panacea to the complex predator-prey relationship between coyotes and sheep.

- 1) There needs to be a bulletin or brochure written for llama owners on how to market and sell guard llamas. It should be emphasized that follow-up and working with sheep owners is critical in the success of their newly placed guard llama. This would be appropriately handled by an ILA and/or RMLA guard llama committee, involving individuals who have successfully sold guard llamas.
- 2) Articles on the state of our knowledge and understanding of guard llamas in major sheep magazines are needed. Doyle Markham and other writers have been successfully active in this area, and hope-

fully will continue to do so.

- 3) There should be a professional quality video on the use of guard llamas, targeted to the sheep industry in both western and eastern U.S. I have prepared a project proposal for such a video and am interested in producing this potentially valuable educational tool.
- 4) Presentations at national meetings of the major sheep associations on the results of our recent guard llama research would go a long way in building credibility on the effectiveness of guard llamas to an industry that is traditionally reluctant to adopt new management techniques. There are, however, no funds for travel, per diem, etc.

RESEARCH ON UNANSWERED QUESTIONS

- 1) There is a need for research on the effectiveness and special needs of guard llamas being used with small sheep flocks on small farms in the mid-west and eastern states. The landscapes of these small farms and the management of their sheep is very different than the larger flocks of western states. I plan to undertake a major study on this with 1-2 graduate students involved.
- 2) There is a need to determine the impact of guard llamas on the ecology of the predator-prey relationship between coyotes and sheep. Specifically, how does the introduction of llamas influence local predators? Do coyotes change food habits, leave the area, or shift over to the neighbors and eat their sheep? I am in discussions with the USDA for possible research in this area. It could be included in the above project.
- 3) There are a variety of questions that are intriguing and would be valuable contributions for researchers to pursue: Is there an ideal age to castrate a future guard llama? And likewise, is there an ideal age to introduce a guard llama to sheep for the

DID YOU KNOW?

by Erma Hast

Editor's Note: Erma has graciously agreed to research the old RMLA Newsletters for interesting information. When I called Erma to ask her to write this column-which was Dee Goodman's original idea-she said she had all the Newsletters from the first one and was excited. I want to thank her for her time and love of RMLA.

The first get-together of llama owners in the Rocky Mountain area was called by Bobra Goldsmith and Howard Kerstetter and held in Aurora, Colorado, on April 17, 1982. 41 people attended. Howard Kerstetter was elected President, Bobra Goldsmith Vice President, and Erma Hast Secretary-Treasurer. By-Laws were drawn up.

The first bank account was opened with \$50.00 from this first meeting.

Betsy Bell of Albuquerque, NM designed the first RMLA logo.

Dues were set at \$10.00 per person due at the first annual meeting in October, 1982, at Falcon Inn, Monument, CO and hosted by Howard Kerstetter.

At the first Conference, Wally White was elected President, Betsy Bell Vice President, and Erma Hast Secretary-Treasurer, and Howard Kerstetter served as RMLA representative to the ILA Board of Directors.

130 people attended the first Conference and represented 473 animals. The Conference registration fee was \$15.00 per person and included buffet luncheon and Conference costs.

Dr. LaRue Johnson, CSU School of Veterinary Medicine, attended this first RMLA Conference and his talk was on "Llama Nutrition." (He's been with RMLA ever since!) Bobra Goldsmith demonstrated llama handling. Jim Hook, Stan Ebel, and Dr. Johnson showed us an easy, non-traumatic method to de-fang llamas. Betsy Bell showed how to clean and brush your llama. Howard Kerstetter, Jim Hook, Bobra Goldsmith, Wally White, Steve and Sue Roling shared packing ideas.

In the next Newsletter we will continue with December of 1982.



LLAMA BAZAAR

By Ted Earley

A group of Western Colorado Llama owners met at Jim Youngs and Judy Lawson's Poppy Patch Ranch in Cortez to discuss the possibility of putting together a Llama Bazaar, open to the public, similar to the one at the Garrison ranch in Vermont. The group was very enthusiastic and a committee of four was elected to pursue details.

There is a lot of work and details to be worked out, however, the group is aiming for the Bazaar to be held in early summer, possibly, Memorial Day weekend. Locations presently under consideration are Ridgway, Montrose and Cortez, Colorado. The emphasis will be on Education, Demonstrations and Private Treaty Sales.

Each participant in the Bazaar will be required to pay an entrance fee. This money will be used for advertising, mailing and rental of facilities. This will enable the participants to set-up a booth, a demonstration if desired, or just bring llamas to sell. For information, call Ted Earley, 303-327-4511.



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GUARD LLAMA PROJECT (Con't)

guarding of sheep? Are those llamas raised with sheep better guards as adults? What is the potential for llamas to be used as guards for protecting cattle, deer, ducks, etc.? Can llamas be used to control the daily movements of sheep flocks and guide them to the nightly protection of corrals and barns? Are there measurable behavioral cues that can be applied predictors for selecting a future successful guard llama?

FUNDING GUARD LLAMA WORK

Despite the potential significance of guard llamas and the need for continued research and educational efforts, I am concerned that the Llama industry has all but excluded this type of work from its list of research priorities. Behavioral and applied research of this nature is at the very bottom of ILA's list of research priorities. It

would be a waste of time to present such project ideas to the Morris Foundation when they have been instructed to follow the research priority guidelines set by the llama industry. There are other sources that we can seek, but for those of us willing to pursue guard llama research and educational efforts, it will be discouraging if the Llama industry itself is not interested in seriously supporting such work.

Sorry for the length and rambling of what was originally going to be a "memo"! Hopefully, I have answered questions regarding our recently completed guard llama project, as well as provided some insight of goals for future guard llama research and educational activities. I look forward to being a part of this important endeavor.

Sincerely,
Bill Franklin



DEE GOODMAN'S RESPONSE TO THE LETTER

In response to Dr. Franklin's letter, I would like to address some of the issues raised.

- 1) RMLA, along with ILA, has been trying to get a final report from Dr. Franklin since first promised in July of 1992. Because of the lack of the report, Sandy Chapman, under the direction of the ILA, informed Dr. Franklin that if they did not receive the final report within a specified time, they were going to print the Iowa State Extension Bulletin in the ILA Update. That's when we received this letter.
- 2) How can you publish a paper about a research project before the project is done? No final report!
- 3) How successful would your business be if your budget was off by 10%? What would your banker say?
- 4) Dr. Franklin received ALL of RMLA's research funds that were available the year the study started.
- 5) The RMLA Board NEVER said Dr. Franklin "was flying all over the west visiting

sheep ranches". We only asked for the final report when the project was done and this was for YOU, the membership who helped pay for this project.

- 6) RMLA paid for Kelly Powell, along with Dr. Franklin, to come to Wyoming and speak to the RMLA membership. The Morris Animal Foundation would fund more guard llama research if Lama Associations asked them to because the money that is used is money donated by Lama Associations. The difference is Morris will make sure there is a time line, the project is on budget, and there is a final report.

We're not saying that this has not been a great study for the llama world. It has been GREAT. It will help us all. All we are doing is making sure YOU get what you paid for!

A P.S. to this story: the letter on page 19 was received at the end of November. We still have not received the final report.



LAST LETTER ON THE FINAL REPORT

Date: 15 November 1993

TO: ILA and RMLA

From: Ms. Kelly J. Powell

Athens, GA 30605

Phone: 706-543-0911

Re: Llama Research and final report

This is an update on the status of the guard llama research project at Iowa State University. Due to a recent car accident involving my husband and me, my thesis (Guard Llama Final Report) did not reach Dr. Franklin until early November just prior to his South American Research Expedition. Consequently, there was not

enough time for him to thoroughly examine my revisions and make copies to send to the llama associations before leaving the country. He will return to the United States on December 9, and will send the final report soon thereafter along with the extension bulletins, and a general financial accounting.

If you have any questions regarding the project or the final report, please feel free to contact me at the numbers above. Thank you.

Respectfully,

Ms. Kelly J. Powell

Guard Llama Research Project



ONE OF THE FIRST LETTERS ON THE GUARD PROJECT

5 February 1992

Judy Lawson, RMLA Research Committee

Dear Judy:

This is an update on the current status of the Guard Llama Project. The telephone interviews were completed in June 1992. We interviewed a total of 145 sheep ranchers owning a total of 208 guard llamas. The data has been entered on the computer (our spread sheet is 310 headings X 208 guard llamas = 64,480 entries) and most of the analysis has been completed. Attached is a copy of a brief summary of our results thus far. These results represent how ranchers with guard llamas are using them. The frequency distributions are not shown on this list, however, but are in our slide presentation. More complete information will be included in our final report to RMLA at the end of the project. We are currently calculating the results on what works best with guard llamas - i.e. the ideal way to use llamas to gain the greatest benefits.

Our final report to RMLA and ILA will include 1) Synopsis of our conclusions, 2) Thesis Chapter One: The Use Of Guard Llamas To Protect Sheep Against Coyotes, 3) Thesis Chapter Two: The Effectiveness Of Guard Llamas For Protecting Sheep Against Coyote Predation, 4) An Extension Bulletin: Guard Llamas, Sheep, and Coyotes.

We presented the results on how guard

Llamas are being used at the annual RMLA conference in Sheridan, Wyoming in August. We also presented these same results at the Ohio River Valley Llama Association conference (Sept. 1992) and the Canadian Llama Association annual conference in British Columbia (Oct. '92).

We have been working in association with NASS (National Agricultural Statistics Service) for data from 5 western states regarding sheep losses to predators. These statistics will be compared to sheep losses by ranchers with guard llamas. Hopefully, this will show ranchers with llamas had fewer losses than ranchers without llamas. In the coming months, we will be giving additional presentations at the ILA National Conference in Denver this June at the GALA conference on the east coast in September, 1993. We are available for the next RMLA annual meeting if you would like a presentation on the final conclusions of the project.

We expect to submit the final report to RMLA and ILA no later than July 1992. Please distribute this letter to the RMLA Board and any others you see fit. Thanks for your support and help. Please give us a call if you have any questions.

Sincerely,

Dr. William Franklin
Professor

Ms. Kelly Powell
Graduate Assistant



WOOL MARKET LLAMA SHOW

by Jo Riley

The wonderful Estes Park Wool Market is in the planning stages. Last year it was the largest show in the west and the 2nd largest in the country. We are sure lots more people will come this year to have fun and promote their llamas.

Being the first time Alaine and myself organized a llama show, we didn't understand all the wonderful things that could be accomplished. We have included in this issue the "job descriptions" for the crew at the Llama Show. I thought that everyone would be interested whether it be for the Wool Market or for the local county fair. Please read it over and sign up for the job of your choice. If you want to contribute before the show, there are many jobs that can be accomplished at home in your "spare time." Everyone who worked last year really had a good time. Please call if you have any questions. Let's build this Llama Show up to the one event each year that everyone looks forward to and enjoys. All it takes is a little effort on everyone's part. For those who don't know me, I am not a shy person. I will ask you to help if you don't volunteer. I know we are all busy but please volunteer.

In February, you will receive the Premium Booklet from the Wool Market (if you don't, just call 303-586-6104). There are several changes: The best ones are the Performance Classes. In each class, such as Public Relations, there are two divisions - Novice and Open. For Novice your llama can not have more than 6 points or more than 2 Blue Ribbons in an ALSA approved Public Relations Course. If the llama has earned at least 7 points or more than 2 Blue Ribbons in an ALSA approved PR Course, then the llama must be

entered in the Open Division. Both Divisions will be awarded ALSA points. This way we will have two winners! A great change that ALSA has made for the betterment of all shows.

We will have some of the Obstacle and Halter Classes on both Saturday and Sunday. The final planning is not completed but we think Light and Medium Wool Halter will be on Saturday and Heavy Wool Halter on Sunday. Read the Booklet carefully and if you have any question, just call.

When you are planning your stay in Estes Park, mark your calendar for Saturday night. There will be a picnic for the whole family. The planning has not been completed so if you would like to be involved, sign up! It will be lots of fun and very reasonable.

A final reminder . . . send your registration in as soon as you can. The stall assignments will be made by the postmark date. If you want to be stalled next to someone, make sure their registration is in early. We wait until all are in before assignments are made.

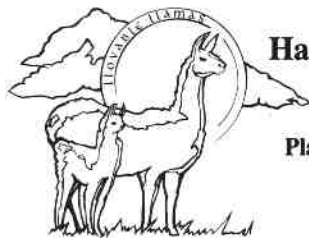
Continued on page 22



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FINAL REMINDERS

Your 1994 Membership Dues must be received by January 31 for your name to appear in the 1994 Directory

- The original deadline of December 31 is being extended to January 31 because of the holidays. Dues remain the same as last year: \$50.00 for two names, \$30.00 for one, \$10.00 for junior members (18 or under, must have an adult member sponsor).
- The membership form was mailed inside your September and November Newsletters. If you have lost or mislaid it, please either let me know and I'll mail you a new form OR jot down the information published in last year's directory and send it to me with your dues (check name(s), address, ranch name, phone number, number of females, intact males, geldings).
- Also, please let me know if your interests/activities include any of the following: breeding, sales, wool, packing, commercial packing, training, products, research, leasing, driving, boarding, judging, brokering or other (specify).

Judy Sealy, RMLA Secretary

593 19-3/4 Road • Grand Junction, CO 81503 • 303-241-7921

Entry (or Entries) in the Service Directory also must be received by January 31 to appear in that directory

- The cost is \$20.00 per entry under each classification that you choose (1-3 lines describing your activity). The classifications are: Breeders, Commercial Packing, Stud Service, Training, Equipment and Supplies, Leasing, Boarding, Special Services, Publications, and Other.
- Remember, this directory is enclosed in EVERY RMLA brochure that is mailed or given out. It's an excellent, affordable means of getting your name in the hands of prospective llama and alpaca owners.
- The Service Directory form also was mailed inside your September and November Newsletters. If you have lost or mislaid it, contact:

Erma Hast

15251 - 6100 Road • Montrose, CO 81401 • 303-249-3083

THE FUN JOBS THAT ARE AVAILABLE FOR THE ESTES PARK WOOL MARKET LLAMA SHOW

Everyone who was involved last year with the Llama Show had such a great time, we thought it would be a nifty idea if everyone had the chance to get involved. The following are the different positions available. Read them over and pull the sign-up form out of the middle of the Newsletter and sign-up and send it in. Thank you in advance. See you in June, if not before!

RING STEWARD: This individual should be familiar with the basic rules pertaining to showing llamas. S/he must thoroughly understand the Judge's wishes during the show and carry them out promptly and efficiently. Good communication skills are important as the Ring Steward serves as the link between the Judge, the Gatesman, the Announcer, and most important of all, the exhibitor. This person must be positive, alert, confident, and ... must never get tired!

GATESMEN: These must be very "up-beat" persons, with the ability to send every handler into the show ring with the feeling that she or he is leading one of the very best animals in America! Provided with an up-to-date exhibitor's class list (provided by the capable and competent Clerk), the Gatesman must possess the ability to get handlers into the proper show order prior to their entry into the show ring ... with minimal stress on them or their animals! He or she must also be able to make quick and sound decisions when challenge rears its head! This necessitates full understanding and a "feel" for the mechanics of the show ring. The Gatesman works closely with the Ring Steward, always keeping one ear tuned to the Announcer. While this is a "busy" task, it is also one of the "fun" jobs on the crew!

ANNOUNCERS: The Announcer must communicate "what is going on" in the show ring to spectators. While s/he keeps exhibitors informed with a flow of necessary data, s/he must maintain a dialogue of interesting and educational information about camelids that will both captivate spectators and stimulate their interest. The Announcer must be constantly enthusiastic, positive, and entertaining to listen to, with the ability to "hold" an audience during periods of inactivity in the show ring. Information on what is going on in the show ring must also be explained to the audience as well as keeping all exhibitors informed on the class schedule, etc.

ASSISTANT ANNOUNCERS: This person is to assist the Announcer and work as a team. She will continue to flow information to the Announcer such as Sponsors and winners. The Clerk will give the results to the Assistant Announcer.

CLERK: The Clerk should have a "bookkeeping frame of mind." It is his or her task to assist Linda Hinze at Estes Park. Linda receives entries, assigns them to appropriate classes, and maintains accurate records. The Clerk will inform Linda of any changes on Friday night after the Exhibitor's meeting so a last minute corrected list will be ready for the show on Saturday, keep on-going records of what is taking place in the ring by tabulating each class's results, and must be able to keep cool! It is a good idea to have at least one or more assistants (of the Clerk's choice) available at the official's table at all times to double check results.

AWARDS PRESENTERS: It is important that all awards be made with distinction, working cooperatively with the Announcer so that the presentation coincides with the spoken words. Monitored by a responsible adult, this is a great opportunity to involve youngsters who want to help with the show. This person should be an "organizer" who pays attention to detail. This is another "fun" job!

STALL ASSIGNERS: This person is one who is "Llama-Familiar", being able to make intelligent judgements about stalling animals in their best interests ... not stalling intact males next to an open female, for example. We strongly follow the principle of "first-postmarked-first-stalled"! This person must be a detail person who is up-beat and will be at the check-in table during arrival time on Friday.

ARENA READINESS COMMITTEE: Basically, these are pooper-scoopers but the title has been changed to "Arena Readiness" in an overt effort to dignify the position! The show ring needs to be kept in meticulous order at all times. Ring-maintenance during a show is an on-going process. The Arena Readiness staff should talk with the Judge prior to the show so that they know when their services will not detract from actual judging activity. When an animal relieves itself, the product should be removed with style ASAP ... in a dignified and "this is a normal function" manner.

Continued on page 23

WOOL MARKET LLAMA SHOW OPPORTUNITIES! (Con't)

OBSTACLE COURSE COMMITTEE: Well-developed, attractive, challenging yet safe obstacle courses do not happen by chance. The Obstacle Course leader will coordinate the development of such a course, and provide the leadership and expertise necessary to bring it to life. Creativity is a must for this person and the crew. This person must be a strong leader who can erect a safe course. They also have to supervise the making of the course charts for the show.

HOSPITALITY COMMITTEE: We will have a tent near the holding area for ice water and maybe pop and juice. Such a "welcome touch" provides quick access to refreshment for harried and hurried exhibitors without time to leave the show ring area. To avoid conflict with vendors, maybe we can provide such a service without charge by asking only for donations. This person must anticipate the needs of the group and seek "best-price-possible" deals on materials purchased. Because the booth would be open at all times, this person needs help - at all times-mainly to keep ice, ect. stocked and to keep the facility in order.

LOADING AND UNLOADING COMMITTEE: Think about it. You have driven many, many miles and arrive at the site beat to the bone and ... wonder of wonders ... a smiling face greets you even before you step out of your vehicle with these memorable words, "Welcome to the Estes Park Wool Market. Let us help you get unloaded and set up!" A moment to cherish! We ask those who arrive first to help those who pull in later. We need three absolutely great couples in charge of the service to see that it is carried out. This requires truly dedicated llamaphiles who are not afraid of work! Fortunately, it only lasts one day.

PHOTOGRAPHER: While most exhibitors bring cameras and take pictures of the events taking place at the show, a person named as Show Photographer can serve well in forwarding selected photos to the various periodicals and newsletters to promote your particular activity. The Photographer can also serve by taking pictures of various animals against the background some shows provide, on a professional level. Such pictures can be used by individual owners for promotion, if they so choose.

RMLA EDUCATION BOOTH COMMITTEE: The booth can be as simple as a card-table presentation to a long, beautifully decorated and intriguing display filled with important information that

will draw thousands of spectators daily. We could have the following information in the booth: Education (What is a llama?) ... Youth and Youth Activities ... Wool and Spinning ... focus on RMLA. The booth will be placed near the race track and the Grandstand. It needs to be manned during the day so llamas can be explained and ownership encouraged!

BAR-B-QUE DINNER COMMITTEE: We are planning a casual dinner on Saturday night for all the Llama folks. The Alpaca people, unfortunately, are busy with their fancy dinner and cannot join us this year. We need a chairman and committee to plan the hot dogs or hamburgers, beans, and dessert, or whatever! We want to have live music and sit on blankets and have fun and a chance to talk and meet each other. The best part of owning llamas is knowing the owners.

SPONSORSHIPS COMMITTEE: A committee needs to obtain sponsorships for the Trophies and Class Sponsorships for the Llama Show. The funds raised also pay for the Show Booklet and other amenities which make the Llama Show more enjoyable for all of us. Basically, it is a matter of calling and requesting funds. All Sponsorships either have ads and/or a listing in the Show Booklet.

NOW THE FUN PART: This Crew will meet together in early Spring to put final touches on the Llama Show. This will allow everyone working with the show to meet and discover what a great opportunity it is to work with the many, many people who make it all possible. This four-hour session will help us to "fine-tune" what has been working and see if we can make it better. Crew member input is essential on an on-going basis.

As the Ohio State Fair Crew states: "A llama show is based upon people! Until llamas learn to drive, you'd better treat their owners with respect, for without them... you have no show!"

There are big job and small jobs. Please get involved so everyone can have a great show. Remember that people make this happen.

Jody Sleeper is the Llama Judge this year. She is as excited as we are. If you have any question, just call Alaine Byers, 303-459-3245 or Jo Riley, 303-823-5409.

This Show will be even bigger and better than last year . . . Come join the fun!



INTERVIEW WITH DAN SCHREINER (con't)

RMLA: Were you able to find what you wanted from today's ranch market?

Dan: We feel we were able to obtain excellent broodstock, and the offspring should be outstanding. There were so many factors to consider, like blood lines and history and past performance of those lines. We lost a herd with diversified blood lines that we had maintained free of extremely popular blood lines. We had to compromise on each llama and with each other on many llama selections, but we tried not to compromise on any soundness standards. We had raised a herd of no light milkers and great temperaments. These are difficult traits to select for at 20 below zero or from a video.

We were able to acquire a base herd that fell within our guidelines and we're proud

of our selections. Purchasing from ranches allowed us to pursue bloodlines that we had admired over the years as being consistent and sound and hopefully highly marketable.

RMLA: Can you characterize your new herd?

Dan: I think so, with the risk of sounding prejudiced. The females are well above average in size and "bone". They're basically solid females from very diversified blood lines. They are aesthetically pleasing to view, but most are not wooly enough to render them problems for the Rocky Mountain area where performance characteristics will be, long-term, extremely important as an end product in our herds.



ALL I EVER REALLY NEEDED TO KNOW I LEARNED IN KINDERGARTEN

by Robert Fulghum

Most of what I really need to know about how to live, and what to do, and how to be, I learned in kindergarten. Wisdom was not at the top of the graduate school mountain, but there in the sandbox at nursery school.

These are the things I learned: Share everything. Play fair. Don't hit people. Put things back where you found them. Clean up your own mess. Don't take things that aren't yours. Say you're sorry when you hurt somebody. Wash your hands before you eat. Flush. Warm cookies and cold milk are good for you. Learn some and think some and draw and paint and sing and dance and play and work every day some. Take a nap in the afternoon. When you go out into the world, watch for traffic, hold hands, and stick together. Be aware of wonder. Remember the little seed in the plastic cup. The roots go down and the plant goes up and nobody really knows how or why, but we are all like that. Goldfish and hamsters

and white mice and even the little seed in the plastic cup ... they all die. So do we.

And then remember the book about Dick and Jane and the first word you learned, the biggest word of all: LOOK. Everything you need to know is in there somewhere. The Golden Rule and love and basic sanitation, ecology and politics and sane living. Think of what a better world it would be if we all ... the whole world ... had cookies and milk about 3 o'clock every afternoon, and then lay down with our blankets for a nap. Or, if we had a basic policy in our nation and other nations to always put things back where we found them and clean up our own messes. And it is still true, no matter how old you are, when you go out into the world, it is best to hold hands and stick together!

Editor's Note: Isn't this a great thought! Sharon Beacham thought you would like this article.



Your Field of Dreams

Alpaca Conference 1994
Estes Park, Colorado
June 9-12

YOUR FIELD OF DREAMS

The 1994 AOBA Conference to be held in Estes Park, Colorado, June 9-12 will surpass your expectations! Mark your calendar for an event that will bring you up to date on the flourishing alpaca industry.

NEO-NATAL SEMINAR

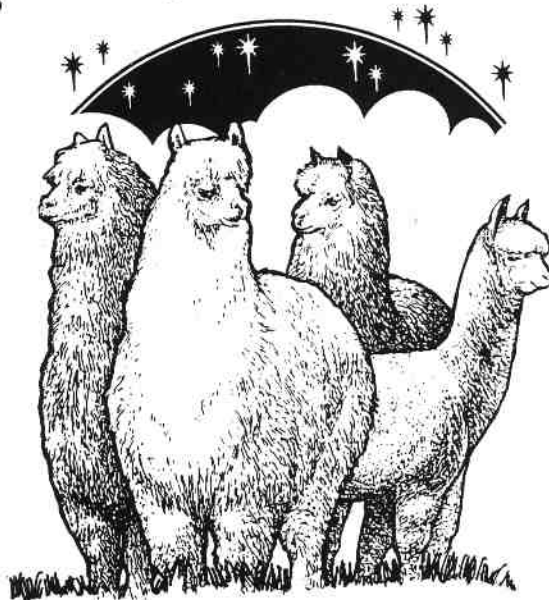
Learn about newborn crias and the care of the cria and dam in this highly acclaimed neo-natal seminar, given by **Dr. Brad Smith**, Associate Professor of Veterinary Medicine at Oregon State University, and **Dr. Pat Long**, practicing alpaca veterinarian.

ALPACA REPRODUCTION

Dr. Gregg Adams, Associate Professor at the University of Saskatchewan Western College of Veterinary Medicine, will give a workshop on alpaca reproduction.

FIBER

Fiber and spinning expert **Kaye Collins** will offer a workshop on marketing your fiber and products. In addition, the Estes Park Wool Market, with over 8,000 attendees last year, offers 22 workshops on fiber related activities.



BASIC MEDICAL

Especially for new owners, *Alpacas 101* will be given by **Dr. Pat Long**, to introduce common practices for keeping your animals healthy.

Two workshops by **Dr. Brad Smith**: *Parasites and What You Can Do to Treat and Prevent Problems*; and *Immunology -- Everything You Wanted to Know but Were Afraid to Ask*.

LEARNING FROM OTHER BREEDERS BARN DAY

Barn Day will concentrate on information useful to new owners and to those breeders who want to refresh their skills and rethink their farm design and operation.

- *Barns and Fences*
- *Assessing Your Alpaca*
- *Preparing Fleece and Hand Shearing*
- *Creating an Attractive Booth*
- *Tips on Showing Your Alpaca*

MORE WORKSHOPS & ACTIVITIES ARE PLANNED!

Follow your dreams to Estes Park for familiar events of the conference --

- **ALSA Show**
North America's largest alpaca show.
- **Apaca Sale**
Numerous alpacas from diverse bloodlines.
- **Fleece Judging**
Estes Park Wool Market.
- **Dinner and Business Meeting**
- **New Friends - Old Friends Dinner**
- **Annual Peruvian Festival Dinner**
- **NEW FOR THIS YEAR -**
AOBA Committee Roundtables

Conference Chairs: Rose Ann Knoblock and Irene Wherritt
For more information or registration packets, contact:
Hobert Office Services, Ltd., P.O.Box 1992, Estes Park, CO 80517-1992
Phone (303) 586-9519 Fax (303) 586-6685

NATIONAL WESTERN STOCK SHOW

TENTATIVE SCHEDULE

Arrival - Monday, 1/17/94: 6:00 a.m.

NO EARLIER

Monday, 17th, 1994: 6:00 p.m.

Halter Classes (Heavy Wool followed
by Light/Medium Wool)

Get-of-Sire

Wednesday, 19th, 1994: 6:00 p.m.

Costume

Jr. Showmanship (18 yrs. and under)

Jr. Obstacle (12 yrs. and under)

Adult Pack String

Llama Fiber

Open Showmanship

Open Obedience

Open Pack

Thursday, 20th, 1994: 8:00 a.m.

**ALL llamas must be out of the stalling
area**

We are having the halter classes on the first day of the show this year, as many exhibitors have requested, so that winning ribbons may be shown in the llama barn for the following two days. Exhibitors felt that it was rather anticlimactic to win their ribbons and immediately have to pack up to go home. This way, they can bask in the glory for a while. Made sense to us!

Upon arrival, the possibility exists that there may be a horse in the pen assigned to a llama, as the paint horses do not have to be out until 10 a.m. on Monday, the 17th, because of their sale on Sunday evening having an unknown number of late entries. If that is the case, we will have to put llamas in a temporary pen.

Hopefully, this will be the last year that horses will be sharing stalls the same time that the llamas are due in. The new Horse Barn should alleviate this situation, as well as several other inconveniences, in 1995.

Although this year we are not able to offer spare pens for ranch exhibits or animals which are not being exhibited in the show, we have been promised that next year (1995) we will have

a Stud Street (the horses have Stallion Alley). This will be for studs retired from showing, but still able to cut the mustard and whom we still want to show off. More particulars will be available after the 1994 show.

Exhibitors should be prepared to clean their pens when they arrive. If something works out that the pens are already cleaned, it would be a miracle, but in the meantime -- be prepared. We are still having discussions about including a cleaning fee in the stall fee for the future. All livestock exhibitors have this same problem as the pens are turned over so many times during the show, but we feel llamas do have special needs.

Exhibitors should have someone unload and stay with their animals, while someone else drives their vehicle to the parking lot, so that others may come in as soon as possible. There is a problem every year because of people unloading and cleaning their pens while their vehicle is taking up limited space outside, which causes a backup for blocks. Maybe someday...

We are open to suggestions, as always, on how we can improve the NWSS Llama Show and always act on suggestions whenever possible.

We begin planning for the next show immediately after the present show is over, so if there are any suggestions for classes, making the show better, or whatever, please let us know - in writing - as soon as possible. We act as a conduit of information between the exhibitors, ALSA, and the NWSS, and always promise to make ourselves accessible.

We realize that this has been rather wordy, and there are still things we probably forgot, but most of all - we wish everyone, spectators and exhibitors alike, a wonderful, fun time at the 1994 NWSS Llama Show. As always, (80% of the time) the weather forecast calls for sunny and in the 60's!

Grace Shaddeau, Superintendent

Steve Gaunt, Co-Superintendent

P.S. This year's (1994) judge is Larry Cotton.



RMLA SPECIAL PROMOTIONAL ISSUE

By Jo Riley

RMLA, under the direction of Bob Riley, is developing a Spring Promotional Issue of our Newsletter. We are planning to print 3,500 Special Newsletters for mailing to people in the Rocky Mountain Region and to hand out at various llama events in the RMLA booth. The two main focuses of the issue are to inform all the llama owners what a marvelous organization RMLA is and how their lives will be enriched if they join and to explain to non-llama owners what wonderful creatures we own.

The articles will be written for the Newsletter by members of our organization. We have asked our members with certain interests to write very positive articles. We have only 2 requirements . . . nothing negative and very concise.

Some of the articles and authors are:

- Cart Driving with Llamas *by Jerry Dunn*
- Why We Have Llamas *by Mary Beth Hartsough*
- Points To Consider Before Buying Your First Llama *by Elaine Byers*
- 4-H clubs . . . Llamas *by Karla Goodman*
- Llamas As Pack Llamas *by Charlie Hackbarth*
- All About Alpacas *by Phil Switzer*
- Spinning Llama Wool *by Sally German*
- Weaving And Spinning Alpaca Wool *by Chris Switzer*
- Llamas, Kids And Long Treks *by Cindy Ross*
- Llamas Are Easy To Care For From A Medical Point Of View *by Dr. Tim Thompson*
- Guard Llamas For Sheep *by Bob Riley*
- How RMLA Was Started *by Erma Hast*
- What Makes RMLA Such A Special Association *by Dee Goodman*
- What Makes Llama Wool Such A Special Fiber *by Sharon Beacham*
- Pet Therapy and Llamas *by Sally German*

Now that we have you very excited, I will give you the good news: we will have advertising in this great issue. Remember, instead of 400 copies being distributed, we will have 3,500 copies.

The ad sizes will be the same as in this issue. We need lots of advertising to support this special issue. Please don't miss out advertising in this

issue and help your ranch, business and RMLA.

The following are the prices for ads for the Special Issue:

Full Page	7" X 9-1/2"	\$100.00
Half Page	7" X 4-3/4"	\$65.00
Quarter Page	3-1/2" X 4-3/4"	\$40.00
Business Card	2" X 3-1/2"	\$20.00
Classified Ads (50 words)		\$15.00

The deadline is February 15th. As soon as you have decided which ad size is your favorite, please call Jo Riley, 303-823-5409 so the placement of ads can start. The first reservation will be the first one placed near the front, etc.

We want to have this issue in the mail by March 15th at the latest. This is a great chance to announce to the world what you are doing at your ranch.

If you want to advertise, just call Jo and I will try to help you complete an ad. There are lots of ways to do this. I can explain the different ways available to you. It might sound tricky, but it isn't.

It is our right and duty to let the world know how marvelous RMLA is. Please help. If you have any questions, please call.



LIBRARY NOTES

by Chris Switzer

Soon I will be inserting all the new items from this year into the master list. The updated library list will go out to all members with the RMLA directory in February.

The video, "In Search of the Ideal Llama," by Richard and Maggie Krieger has been ordered. A few of you have already requested it.

Most of the library activity these days comes from the requests of new members. Checkouts are steady. I'm also processing newer items and looking for more articles.

THE VOLUNTEER: ARE YOU CUT OUT FOR ANIMAL ASSISTED THERAPY?

by Sally German-Rucker

The most important ingredient for successful interaction with all types of special needs populations is a firm belief in the value of your activities. If promotion of llamas and your ranch or media recognition is your goal, then limit your visits to groups and informational gatherings. These are entertaining and beneficial to many schools, residential facilities, camps, churches, nursing homes, etc. Many people who are uncomfortable around challenged individuals on a one-to-one basis are quite effective and relaxed when presenting a program to a group.

If you are a person who is not put off by physical handicaps, slow speech, retardation, or unpredictable behavior, then you could be a valuable asset as a regular visitor to nursing homes, children's wards, mental hospitals, prisons, spinal injury rehab facilities, etc. It is important to search your psyche and determine if you harbor fear, reticence, impatience, repulsion or condescension toward your targeted patient group. It is the rare few who can genuinely say they do not. Body language is so expressive that people pick-up any reservations readily. Don't force yourself to attempt something which makes you uncomfortable. If you are better with groups, then stick with them.

The other crucial determination you must make is whether or not you can be compassionate without losing your detachment. You will be faced with many sad, even hopeless situations. You must be able to empathize without trying to find solutions, offer advice, or make promises.

The key to detached compassion is to practice and review your "active listening" skills frequently. "Active listening" is an art and does not involve giving judgments, advice or opinions. It listens to feelings and relates them back to the event, person, or situation being described.

For example:

Patient: My dog's name was Butch.

Volunteer: You were close to your dog.

Patient: My son keeps him.

Volunteer: You sound relieved to know has has a good home.

Patient: He is old.

Volunteer: You must be sad to think of him aging.

This conversation might lead into a discussion of death, how often her son visits, loneliness, pride in her son, etc. It is open ended and encourages disclosure.

Some phrases you might want to practice using are: it sounds as if, you wish, you think, you mean, it's disappointing, that sounds like, your feeling ..., tell me more. You will often hear the same stories over and over. Try to listen for nuances of emotion or information. Reflect what you think you hear back. This will encourage the patient to keep talking. You should spend more time listening than speaking. Don't be afraid of silences. It often takes people a moment or two to articulate their thoughts.

There are many different response types. Some encourage communication and others block true communication. Blocking is a skill which may be appropriate in certain situations. The following is a quick response list with an overview of their effects:

1. Questioning: *Should reflect a genuine interest and can be informative.*
2. Praising, agreeing, approving: *Always welcome.*
3. Reassuring, sympathizing, consoling, supporting: *If feelings become too intense or uncomfortable this is a way of talking a person out of his feelings or trying to make him feel better. It is a form of blocking, but may be used to leave on a positive note, if active listening has produced very strong emotions.*

Continued on page 29

THE VOLUNTEER: (CON'T)

4. Advising, giving suggestions, or solutions: because of the patient's and your limited control over situations within a facility: *this is often inappropriate.*
5. Withdrawing, distracting, humoring: *If after "active listening" you realize that the problem does not relate to your visit, you may need to resort to this technique.*
6. Ordering, directing, commanding: *Used rarely. Only use if animal or patient is in danger. Always be firm, but kind.*
7. Persuading with logic, arguing, lecturing: *Only appropriate if necessary for animal's welfare.*
8. Interpreting, analyzing, or diagnosing a patient's motives or actions: *Never: It is not our job.*
9. Moralizing, preaching, obliging: *Never.*

10. Judging, blaming, disagreeing, criticizing: *Never.*
11. Name-calling, ridiculing, shaming: *Never.*

Be sure to report any serious concerns to the appropriate professionals. If you become a regular visitor, you may share your insights with the staff on a scheduled basis. You could become instrumental in uncovering emotional crisis and it is important to keep the staff informed.

The final consideration is to respect the patient privacy. Do not discuss specific cases outside of the facility and do not use photographs without patients' permission. Anecdotal evidence of AAT's successes is important and should be shared. Just be sure not to reveal details which could identify individuals.

Whether you choose to work with groups or individuals, thank you for your time and dedication. Your work is valuable.



DON'T FORGET TO ADVERTISE IN THE SPECIAL ISSUE!

Michael & Robbie Guidry
3709 W. Cty. Rd. 50

Ft. Collins, CO 80521
(303) 482-0350

*Cottonwood Farm
Llamas & Alpacas*

GRAND VALLEY LLAMAS

JUDY & CURT SEALY
593 19-3/4 ROAD
GRAND JUNCTION, COLORADO 81503
(303) 241-7921

Alpacas
of
CANYON RIDGE

Route 11, Box 820, Rapid City, SD 57702 (605) 348-0559
Allan & Leah Dewald

**Hollybrook Farm
& Llama Ranch**

*Selling Breeding & Companion
Llamas • Trained & Touchable
Performance Guaranteed
Since 1983*

Cliff & Pat Skelton, Stuart Skelton
2302 Legge Rd. Mount Vernon, WA 98273
(206) 445-5262

YOUR FIELD OF DREAMS

by Irene Wherritt

The 1994 Alpaca Owners and Breeders Association (AOBA) Conference to be held in Estes Park Colorado JUNE 9-12 will surpass your expectations! Mark your calendar for an event that will bring you up-to-date on the flourishing alpaca industry. People from all over the world will be meeting for seminars, workshops, and social events.

NEONATAL SEMINAR

Learn about newborn crias and the care of the cria and dam in the highly acclaimed alpaca neonatal care clinic. The all-day seminar will be given by Dr. Brad Smith, Associate Professor of Veterinary Medicine at Oregon State University, and Dr. Pat Long, practicing alpaca veterinarian.

REPRODUCTION

Dr. Gregg Adams, Associate Professor at the University of Saskatchewan Western College of Veterinary Medicine, will give a workshop on alpaca reproduction. Dr. Adams has a Ph.D. in Reproductive Physiology and has done research on ovarian function, including a research trip to La Raya High Altitude Research Center in Peru. He has a gift for describing scientific findings in lay terms. This session makes a perfect complement to the Neo-Natal Care Clinic.

MARKETING YOUR FIBER AND PRODUCTS

As the alpaca industry grows more popular all over the world, it is time to talk about marketing fiber. Kaye Collins, expert on fiber and spinning, will offer a workshop on marketing your fiber and products--another first for the AOBA Conference!

What do you do with your fleeces sheared each spring? How do you find an outlet to sell the fleece and products? Come to the conference to find out!

LEARNING ABOUT USES FOR FIBER

The Estes Park Wool Market offers 22 workshops on fiber related activities including spinning llama and alpaca fiber, starting a small business, dyeing fiber, fiber identification, spinning (various levels), and weaving. Another enjoyable

event of the Wool Market is the fashion show luncheon where many alpaca enthusiasts gather to see the latest in fashion.

BASIC MEDICAL

Dr. Pat Long will be offering Alpacas 101 to introduce common practices for keeping your animals healthy. This workshop is a must for all new and potentially new breeders.

Another opportunity to learn the basics will be a workshop by Dr. Brad Smith on parasites and what you can do to treat and prevent problems. Included in the program will be routine deworming, discussion of worming drugs, meningeal worm infections, liver flukes, and pasture management for prevention.

Also new for this year, a workshop by Dr. Brad Smith: Immunology--Everything you wanted to know but were afraid to ask. Dr. Smith will discuss colostrum transfer, failure of passive transfer, IgG testing, and plasma transfusion.

Learning from Other Breeders

BARN DAY

Barn Day will concentrate on information useful to new owners and to those breeders who want to refresh their skills and improve farm design and operation.

- **Barns and fences**
- **Assessing your alpaca**
- **Preparing fleece and hand shearing**
- **Creating an attractive booth**
- **Tips on showing your alpaca**

Follow your dreams to Estes Park for familiar events of the conference

- **ALSA Show**
North America's largest alpaca show on Saturday morning will showcase an outstanding group of alpacas.
- **Alpaca Sale**
In the Alpaca tent, the traditional sale will offer numerous alpacas from diverse bloodlines.

Continued on page 31

YOUR FIELD OF DREAMS (con't)

- **Fleece Judging**

Bring your alpaca fleeces to be judged in the prestigious Estes Park Wool Market.

Socializing with Fellow Breeders

- **Dinner and business meeting**

Get acquainted with others while enjoying wonderful cuisine at the annual dinner and business meeting in the Aspen Lodge.

- **New Friends-Old Friends Dinner**

Meet with other alpaca enthusiasts in an informal setting to enjoy the fresh mountain air and good simple food.

- **Annual Peruvian Festival Dinner**

For an elegant evening of fun, music, exquisite food, and a new-for-this-year auction to support alpaca research, join us at the banquet.

AOBA Committee Roundtables

Find out what AOBA is doing and how you can contribute. Several AOBA committees will meet to allow for all members to participate in activities and plans.

Conference co-chairs Rose Ann Knoblock and Irene Wherritt invite you to YOUR FIELD OF DREAMS in Estes Park!

For more information on the conference contact:

Hobart Office Services, Ltd.

P.O. Box 1992

Estes Park, CO 80517

Phone 303-586-9519 Fax 303-586-6685

Author information:

Irene Wherritt

TOLST Hills Farm

2254 Black Diamond Rd. SW

Iowa City, IA 52240-8545

Phone and fax: 319-683-2722

Irene Wherritt lives in Iowa City, Iowa where she raises alpacas with her partner, Fran Milde. Along with tending their herd, she has learned to spin and weave alpaca fiber and has begun the ALSA certification apprenticeship. She teaches Spanish and Portuguese at the University of Iowa and has traveled extensively in South America.



WARNING: DO NOT HOUSE WEANLINGS WITH EXPECTANT MOTHERS

by Sally German-Rucker

I have been putting my weanling females in with my expectant mothers and infant and mother combinations for the last five years without incident. This year I had two six-month-old girls who would get on either side of a new mother and force her to allow them to nurse. Luckily, I noticed this. I tube fed goat colostrum to the baby and then tested her IgG level. She had a failure of passive transfer and had to be transfused. I then tested all of the other babies which had been born since the weanlings had been introduced into the

“mommy pen.” Several of them had low IgG levels. One contracted a virus prior to being tested and was unable to fight off even after being transfused with plasma.

We lost him after a three-day fight. The other two babies are doing well. The mothers involved would never allow a weanling to nurse of their own free-will. They were forced to by the aggressive tactics of these two weanlings working together. You cannot count on the mothers to be able to protect their first milk.



MINUTES OF THE RMLA EXECUTIVE BOARD MEETING

November 9, 1993

The meeting opened at 10:00 A.M. at Airport Howard Johnson's, Denver, Colorado.

Board members in attendance: Stan Lacher, Reid Langerman, Kerby Pfrangle, Sharon Beacham and Judy Sealy. Also attending were Dee Goodman, Bob & Jo Riley.

- The meeting was opened with the Treasurer's Report. Sharon Beacham distributed the report and explained the activities of the RMLA funds. The statements will be printed in the newsletter.
- Jo Riley presented her ideas on a trail report column to be added to the newsletter. The trail report form is now available for members to report trail descriptions in the newsletter. Jennifer Shotwell will be accumulating the information. Jo thought perhaps in the future a small book could be published.
- Jo Riley would like to start a continuing column on wool projects. Projects would include the use of llama and alpaca wool with descriptions and photographs of articles crafted. Ginger Ferris would head the column.
- The 1994 Llama Assembly to be held in Denver, Colorado in January was discussed. Jo Riley asked if she could attend. The Board agreed she should be at the meeting. Stan Lacher, Reid Langerman and Dee Goodman will also attend.
- An ILR mailing regarding the independence of the Registry was received by the membership. This was discussed by the Board members.
- Bob & Jo Riley shared an idea regarding a "special" newsletter to be published with positive aspects of llamas and alpacas and llama and alpaca ownership. It would contain optimistic, enthusiastic and constructive articles. A mailing could be done through a mailing list such as "Llama Link's" and also be available at events. Jo said once the plates are set up, additional copies can be run at a later time. We would look into the costs.
- Cindy Ross and Todd Gladfelter's hike across the Colorado Trail was discussed. They will be invited to attend the RMLA Conference to share their story with the membership. Cindy will have an article in "Outside Magazine" and is contacting other magazines also. RMLA was a major sponsor of their hike and has received a lot of media attention as a result. A motion was made and passed that Cindy Ross be made an honorary member of RMLA for 1994. Bob Riley has video footage of their trip and may have the tape edited for our use.
- Jo Riley will be expanding the alpaca information in the newsletter. She will ask Antoinette Brewster to write some Alpaca "101" articles. The newsletter will also expand upon wool projects, trails, financial investment aspects, packing, etc.
- Fund raiser ideas discussed at the meeting included a cookbook. Recipes from pack festivals would be included. Printing costs would be examined.
- The National Western Stock Show will hold halter classes on January 17th at 6:00 P. M. The performance classes would begin on January 19th. Llama classes have not been advertised in any publication and the premium book has to be requested to be received. RMLA will not be cleaning stalls this year. The Board of Directors will be sending out a letter to the membership regarding the status of the stock show.
- Estes Park Wool Market Festival is in the planning stages. Jodi Sleeper will judge this year. This will be a big event with a great mixture of classes and cooperative efforts with AOBA. We will plan to have a fun night on Saturday with a barbecue. The RMLA Board of Directors approved and paid \$250.00 for sponsorship of the Wool Market Festival. The displaybooth will be set up for the event.
- Franklin Study. We are still waiting for a final report from Bill Franklin on the guard lama research study. It was suggested we write Dean Richard Ross at Iowa State University. The final report should be completed by Professor Franklin; not a graduate student! Mary Ewing, our attorney, will be asked to

Continued on page 34

MINUTES OF THE BOARD MEETING (Con't)

write letters. We once again discussed the need to have binding contracts on future studies.

- Llamathon. Five llamas participated in the 16 mile segment of the Llamathon in a beautiful setting in the Roosevelt National Forest north-west of Ft. Collins. We would like to see more promotion of next year's event.
- "Record Stockman" magazine's November issue had an article on llamas written by Dee Goodman. We looked at other magazines we could consider for articles, advertising and marketing our association. Suggestions included "Farm Journal", "High Plains Journal", "Fence Post" and perhaps an advertisement at the conclusion of Cindy Ross' article in "Outside Magazine".
- Marketing efforts for 1994 will begin with the Colorado Boat, Travel, and RV Show in Denver. RMLA has been requested to have llamas participate with packing demonstrations during the five day event.
- 1994 Conference. The Longmont area is being considered for the meeting the end of September. The question was asked as to whether we should include llama facilities for the conference or make it a "no llama conference". The Education Seminar to be held every other year will be hands-on opportunity leaving the conference to lecture and discussion groups. The success of the breakfast Annual Business Meeting at Snowmass will be carried through again in 1994.
- 4-H. The Youth Project Books are being completed with "research quality material" yet to be approved. Additional individual

books will be prepared in the future including showmanship, wool and packing.

- Insurance. Allan Goetz and Mary Ewing went to the ILA Board. Incorporation costs of \$3,000 will hopefully be divided equally among ILA, RMLA and LANA. Details are close to being finalized.
- Tonto National Forest Impact Study. The study has been completed and is available to the membership.

1993/94 Committees

Board Liaison:


Membership	Judy Sealy
Finance	Sharon Beacham
Events	Reid Langerman
Elections	Reid Langerman
Education	Stan Lacher
Herdsire	Kerby Pfrangle
Wool	Sharon Beacham
Marketing	Reid Langerman
4-H Youth	Kerby Pfrangle
Conference '94	Stan Lacher
Ed. Seminar '95	Reid Langerman
Insurance	Stan Lacher
Library	Sharon Beacham
Therapy	Judy Sealy
Research	Kerby Pfrangle
Newsletter	Sharon Beacham
Youth Funds	Sharon Beacham

The meeting was adjourned at 3:00 P.M.

Respectfully submitted,

Judy Sealy, Secretary





1989

Switzer Land

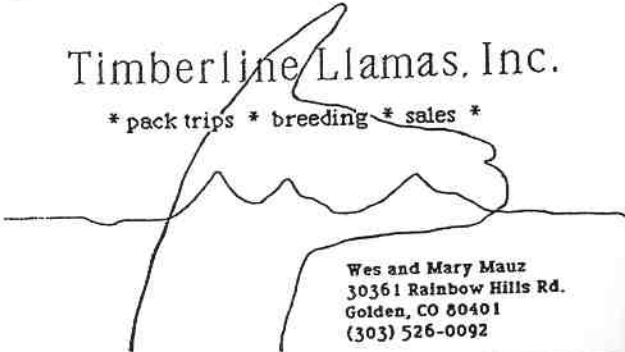
ALPACAS
and
LLAMAS

Phil & Chris Switzer
(303) 586-4624

P.O. Box 3800
Estes Park, CO 80517

Timberline Llamas, Inc.

* pack trips * breeding * sales *



Wes and Mary Mauz
30361 Rainbow Hills Rd.
Golden, CO 80401
(303) 526-0092

NEW MEMBERS

John Mallon

LLAMAS OF SAN DIEGO
19526 Rancho Ballena Road
Ramona, CA 92056
703-789-7944

Sandra A. Crane

Rt. 1, Box 48
Chama, NM 87520
505-756-2652

Mercedes Petty

21649 E. Geddes Pl.
Aurora, CO 80016

Ben Riggs

15067 West 49th Place
Golden, CO 80403
JUNIOR MEMBER

Robert L. Smith

30731 Eldora Court
Evergreen, CO 80439

Nick Decicco

12837 West 7th Avenue
Golden, CO 80401
JUNIOR MEMBER

Gabi Vonroedern

13576 West 22nd Place
Golden, CO 80401
JUNIOR MEMBER

Thadius Batt

260700 CO Rd. U
Gering, NE 69341
308-783-1020
JUNIOR MEMBER

Brooks Batt

260700 CO Rd. U
Gering, NE 69341
308-783-1020
JUNIOR MEMBER

Cindy Ross & Todd Gladfelter

Box 71-B3, Road #2
New Ringgold, PA 17960
717-943-2198

Carolyn Fischer

MOUNTAIN SHADOWS
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Alcova, WY 82620-0036

Alex Fehrman

1490 Overhill Road
Golden, CO 80401
303-233-7795
JUNIOR MEMBER

Deane Fehrman

1490 Overhill Road
Golden, CO 80401
303-233-7795

Butch Taylor

P.O. Box 862
Clark, CO 80428
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Nick White

9121 Newton
Westminster, CO 80030
303-879-1358
JUNIOR MEMBER

Linda Lou Coleman

RR 3, Box 224N
Augusta, KS 67010-9266
316-775-0562

Forrest Terrell

1754 N. Campden Court
Farmington, UT 84025-4201
801-530-2767

Marilyn Young

P.O. Box 5543
211 E. Bowman
Woodland Park, CO 80866
719-687-0891

Tori Everhart

QUAKEY BRAKE LLAMAS
P.O. Box 4346
Woodland Park, CO 80866
719-687-7268
JUNIOR MEMBER

DENVER'S ST. PATRICK'S DAY PARADE

By Dee Goodman

Here we are in January. You look out your window and see cold white snow. Instead, lets think GREEN! St. Patrick's Day that is! And what is St. Patrick's Day without a parade. The second largest St. Patrick's Day Parade in the U.S. will be in Denver on Saturday, March 12, 1994. And your llamas are invited to participate. (They can bring you too if you would like to have some fun.)

This year RMLA will again sponsor a llama

entry with the theme "Why have Leprechauns when you have Llamachans?" This is a FUN, televised parade which would be more fun with lots of "llamachans" and their people friends. Anybody can join us, kids from 6 to 90, even without llamas (we'll get one for you to use). All you need is a smile and good green thoughts. For more information, call Dee Goodman at 303-345-2927. Hope to see you there!



MURRAY FOWLER MEMO

The annual two-day llama/alpaca medical conference for veterinarians, that alternates between Fort Collins, CO and Davis, CA, will be held in Davis on Friday & Saturday, April 29 & 30, 1994. An optional (limited to 20 people) 2-day pack trip with llamas will be on May 1 & 2, 1994. Owners are invited to encourage their veterinarian to attend. This conference is restricted to veterinarians.

Topics for discussion will include orthopedic and soft tissue surgery, medications, immunologic disorders, toxicology, infectious diseases, parasitism, sedation/anesthesia, reproductive physiology and management of the infertile male and female llama/alpaca, plus regulatory medicine. There will be opportunities for case reports, plus reports on current research being conducted. Ample time will be provided for questions and participation by attendees via panels.

For information about registration, contact Office of Public Programs, School of Vet. Med., University of California, Davis, CA 95616, Tel. 916-752-3905, FAX 916-752-7563. For information about the pack trip contact Dr. Robert Pollard, 16615 Isom Lane, Sonoma, CA 95370, Tel. 209-928-3104.



VALLEY VIEW RANCH
VALI VIEW DESIGN
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Ridgway, Colorado 81432
(303) 626-5700 Nancy Horman



LLAMA CHRISTMAS CARDS

Gold Llama on Mauve Linen
Magenta Ink
Silver Llama on Gray Linen
Teal Blue Ink
Pkg. (12 w/Envelopes).....\$9.95

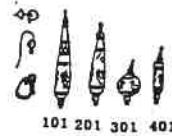


LLAMA NOTE CARDS

Gold or Silver Llama on
Mauve Linen, Magenta Ink
Silver Llama on Gray Linen:
Magenta, Teal, Royal
or Green
Gold Llama on Ivory Linen:
Magenta, Teal, Royal,
Green or Brown
Pkg. (12 w/Envelopes).....\$9.95

STERLING SILVER LLAMA JEWELRY (Handpainted Peruvian Beads)

101 Predominant Color-Mauve
201 Predominant Color-Blue
301 Predominant Color-Blue
401 Predominant Color-Turquoise



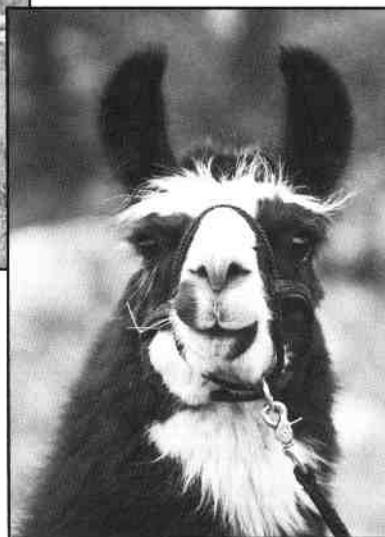
Earrings - French Wires...14.95
Earrings - Posts.....16.95
Earrings - Clips.....18.95
Pendant - 18" Rope Chain.19.95

Colorado Customers add 4% Sales Tax
2-4 Weeks Delivery

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Lacamas Andean Spirit x
Overland Trail's Ouija



- Outstanding Conformation
Champion Juvenile Male, NWSS 1993
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llamas

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303/493-2335

Llamarage

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GLL Java

Crazy Mountain Man X Lovejoy

Introducing our new junior herd sire, GLL Java, direct from the prestigious Memorial Classic Sale at Mill Creek Farm.

The only Crazy Mountain Man son now at stud in this region, Java has excellent bone and conformation plus an outstanding disposition.

Call us now to reserve a breeding at our introductory fee of \$500.00

ROCKY MOUNTAIN LLAMA & ALPACA ASSOC.

Statement of Assets & Liabilities

January 1, 1993 - December 10, 1993

Assets:

Checking Account: Park National Bank 20,200.91

Liabilities:

Book Fund, sales tax 4.30

Assets minus Liabilities **20,196.61**

FUND BALANCES DECEMBER 10, 1993:

General 1,349.81

Public Education (146.51)

Member Education 3,982.80

Research..... 7,419.94

Contingency..... 3,000.00

Special Events (7,623.21)

Book, *Caring for Llamas* 12,213.78

Total Fund Balances **20,196.61**

Continued on page 38

RMLA FUND ACTIVITY 1-1-93 TO 12-10-93

General Operations Fund

Balance 1/1/93	1,370.28
Income:	
60% of 1993 Memberships	6,156.00
60% of 1994 Memberships	1,716.00
60% of Interest Income	262.80
Gold Rush Donation	2,493.50
Llama Law Signs	185.59
Newsletter Ads	3,852.35
Miscellaneous Income	1.34
Total Income	14,667.58
Expenses:	
Bank Fees	144.98
Board of Directors	666.27
(6 meetings: travel, rooms, meals)	
Corporation Fees & Sales License	51.00
Election	173.00
Insurance	1,000.00
Legal fees	235.60
(Insurance Program, Phone)	
Llama Law Signs	24.42
Llamathon (start-up)	1,000.00
Newsletter	6,673.67
(6 printings, postage, phone)	
Office	840.66
(Envelope printing, supplies, Xerox, FAX)	
Postage	1,572.85
Telephone	2,263.15
Miscellaneous	42.45
Total Expenses	14,688.05
Net Income	-20.47
Balance 12/10/93	1,349.81

Public Education Fund

Balance 1/1/93	-2.34
Income:	
15% of 1993 Membership	1539.00
15% of 1994 Membership	429.00
15% Interest	65.71
4-H Book Sales	1719.50
Service Directory Ads	1520.00
Miscellaneous Events	107.00
(NWSS, Cripple Creek T-Shirt Sales)	
Total Income	5380.21
Expenses:	
4-H Book (Postage, phone, Xerox, misc.)	682.39
Advertising	224.00
Miscellaneous Events	1654.05
(Estes Park, Cripple Creek, EPWM, NWSS, St. Pat's Parade, Sportsman's Show, St. Fair)	
Owner & Breeder's Directory (Print, postage)	975.97
RMLA Booth (Repair, shipping)	400.57
RMLA Brochures	732.25
Service Directory Printing	855.15
Total Expenses	5,524.38
Net Income	-144.17
Balance 12/10/93	-146.51

Continued on page 39

RMLA FUND ACTIVITY 1-1-93 TO 12-10-93 (Con't)

Contingency Fund

Balance 1/1/93	3,000.00
Income:	0.00
Expenses:	0.00
Balance 12/10/93	3,000.00

Research Fund

Balance 1/1/93	4,255.43
Income:	
10% of 1993 Memberships	1,026.50
10% of 1994 Memberships	286.50
10% Interest	43.79
25% of Caring for Llamas Book Sales	1,808.72
Total Income	3,164.51
Net Income	3,164.51
Balance 12/10/93	7,419.94

Member Education Fund

Balance 1/1/93	3479.92
Income:	
15% of 1993 Membership	1,539.00
15% of 1994 Membership	429.00
15% Interest	65.70
Library Donations	43.70
Education Seminar Registrations	1,797.50
Total Income	3,874.90
Expenses:	
Library Funding	1,043.70
EPWM Speaker's Fee	75.00
Education Seminar	2,253.32
Total Expenses	3,372.02
Net Income	502.88
Balance 12/10/93	3,982.80

Book Fund

Balance 1/1/93	9,380.09
Income:	
Book Sales 3th Edition	6,467.34
Book Sales 4th Edition	9,241.54
Shipping	1,196.10
Total Income	16,904.98
Expenses:	
Advertising	280.00
4th Edition Production	8,171.37
Mileage	16.70
Phone	2.38
Supplies	137.04
UPS	457.66
Postage	600.90
Miscellaneous	4.05
Total Expenses	9,670.10
Net Income	7,234.88
Royalties to Authors (30% of Net)	(2,170.46)
Transfers to Research Fund (25% of Net)	(1,808.72)
Petty Cash Balance	(422.01)
Balance 12/10/93	12,213.78

FOR SALE

SNOW CAP RANCH HAS FEMALES FOR SALE After five straight girls, we have some reasonably priced females from 6-months to 4-years that will include a breeding to one of our studs: Camacho Chief's son or Gandy Dancer's son. Please call Linda VanDoozer, Grand Junction CO, 303-241-1420.

HIGH WIRE RANCH is proud to announce the sale of their 1993 crias. Males starting at \$400 and females at \$3,000. All are registered. Delivery available. Call for an appointment today. Sue Whittlesey, Steamboat Springs, CO, 303-879-3987.

BRED FEMALES: Several bred females available from well established breeder. Quality bloodlines. Weanling females and males also available. Schreiber's Stoney Brook Farm, Mukwonago, WI, 414-392-2438.

HANSEN LLAMA FARM offers for sale a selection of bred females at prices from \$6,000. Ask about the six studs we have available for outside breedings, most priced at \$1,000. or less. Located in Huntsville, just 20 minutes from Ogden, Ut., an easy place to find. Give us a call at 801-745-3621.

SUNRISE LLAMAS IS OFFERING HURRAH'S NUBIAN CJK (Mr. Mister X Wind River's Hurrah) F-9-92. Very dark bay w/some white on ankles. She is trailer trained and ready to go! 7800 Salt Creek #43, Casper, WY 82601, 307-265-5909.

UNUSUAL BRED FEMALE FOR SALE \$5,900: she is imported from Mexico, of Peruvian origin. Bred to Cruzan, a half-Chilean, due in March. Call High Llama: 800-828-5262.

McROBERTS GAME FARM - BREEDING STOCK AND '93 PRODUCTION For Sale - from the following: 100 female Llamas, 150 female Elk, 120 female Yak, 30 female miniature Donkeys (incl. Reds), 20 female Wisent, 15 female Rocky Mountain Goats, 15 female Pere David Deer. Llama stud quality males from Macho's Ace, Fiduciary, Canadian and Annisette. Jerry McRoberts, 308-884-2371, Post Office Box 55, Gurley, NE 69141.

SERENITY LANE INVITES YOU TO OUR FARM when you're in the Pike's Peak region. Over 30 quality llamas roam our acreage located 2-1/2 miles S.W. of Woodland Park. Bloodlines include Rasputin, Crazy Mountain Man, Andean Spirit and a host of others you'll recognize. Call for an appointment, 719-687-1224.

FOR SALE-MALES: 4-year-old intact trained packer; multi-use 1-1/2-year-old Gandy Dancer son. **FEMALES:** Reddish brown 2-1/2-year-old bred to Catskill's President; multi-colored 1-1/2-year open female ready to breed. Girls are non-Patterson blood lines and should make excellent mamas. All animals correct and registered. Cololama Ranch, 303-838-5389.

HARDING LLAMAS OFFERS 2 TOP QUALITY POTENTIAL HERDSIRES. A black and white grandson of Zorro and a solid brown yearling from a full blooded Chilean. Guaranteed to be reproductively sound at \$1,500 each. Ideal for someone starting or upgrading your llama herd. Harding Llama Ranch, 15148 Road 23-1/2, Platteville, CO 80651, 303-785-6065.

JOIN US NEXT SUMMER FOR THE VACATION OF A LIFETIME. See the beauty of the Flat Tops Wilderness Area and the enjoyment of llama trekking. For more information on the treks or on female and male llamas for sale, with both domestic and imported bloodlines-bred for correct conformation, contact Ann at Pyramid Llamas, 303-276-3348.

OPPORTUNITY KNOCKS! Piedras Preciosas, female (Cinco de Mayo X Overland Trail's Pepper), DOB 7/92, bred to multi-champion, McHammer, due November '94. Rust/charcoal appy. Dense, fine wool. \$4000. Additional bred females and Hammer crias available, starting at \$3500. Stud Service, TTEAM training included with purchase. Transportation available. Call for information packet: Overland Trail Llamas, 303-493-2335.

BREEDING FOR THE HIGHEST QUALITY LLAMAS AND ALPACAS, in fiber, conformation and disposition. Sales, stud service, conversation (human & humming). Stop by our farm and enjoy the most unique and lovable camelidae species this side of heaven. Also easy-to-build plans available for lean-tos, shade coolers, low-waste hay feeders. Serendipity Farm, Ron and Marie Hinds, 9349 North Tammy Lane, Parker, CO 80134, 303-841-4889.

LLAMA HERD \$30,000, ALL REGISTERED AND TRAINED. 3 bred colorful females, 1 tri-color herd sire, 3 8-month-olds (2 appy, 1 male 1 female, + a white male). Or the 2 male babies \$1,000 for the pair/offer. 2-year pregnant female \$7,000. Delivery at cost possible. Pat Wegner 1800 South Maple St., Northfield, MA 55057, 507-663-0051.

HERD TOO BIG OR FARM IS TOO SMALL! Time to sell surplus animals, males and females at very reasonable prices. Call for directions to farm, Smith's Llamas, 1486 US Highway 550, Post Office Box 1090, Aztec, New Mexico 87410, 505-334-9044.

PACKER OR GUARD ANIMAL: Brown, five-year-old, registered gelding. Has packed supplies to the top of Hope Pass for the Leadville 100 the last three years. \$750. Joan Price, Ft. Morgan, Colorado, 303-867-4041.

BACKCOUNTRY LLAMAS offers 4 of our 1993 babies for sale. Two were weaned in October and two will be weaned in April. If you are looking for top quality, well-trained llamas for packing or breeding, please call Paul and Fran Cranor at 303-527-3844.

FOR SALE

TIMBERLINE LLAMAS INC. offers weanling to mature male and female llamas at reasonable prices. A few proven packers are now available as well as males ready for their first summer on the trail in 1994. Ranch visits welcome. For appointment, call Wes & Mary Mauz at 303-526-0092.

EXCELLENT PRICE on three good quality short-wooled females. All have outstanding conformation. Need to move them to a warmer climate than Northeast Wyoming. Spending winter near Lafayette, CO. One bred with 1993 female cria and one 18-month-old can be sold or bred. 307-687-0257 or 303-665-0609.

CLASSIFIED ADS

USEFUL LLAMA ITEMS: featuring over 50 items particularly useful for llama farms: halters, scales, chutes, grooming supplies, shears (hand and electric), fly control, laboratory services, carts, weathervanes, blowers, clipper, harnesses, record forms, fencing, health items, etc. Free brochure - Useful Llama Items, 3540 76th Street, Caledonia, MI 49316 800-63-llama (800-635-5262).

TTEAM EQUIPMENT: The right tools for the job! Halters, leads, catch ropes, body ropes, wands, gentle grooming brush: write for price list. Also available: Llama Handling and Training: The TTEAM Approach by Marty McGee, \$26.75. Video: "Basic TTEAM with Llamas", \$67.50. Prices include shipping. Overland Trail Llamas, 168 Emerald Mtn. Ct., Livermore, CO 80536, 303-493-2335.

QUALITY LLAMA PRODUCTS: Free catalog of supplies for the alternate livestock industry. Halters, packs, show blankets, farm banners, grooming supplies, books and videos, gifts and much more. Free brochures on choosing a pack and on raising alternate livestock. Quality Llama Products, 6615 S. W. McVey, Redmond, OR 97756, 800-638-4689.

POPULAR SOPRIS DESIGNS: Packs, Halters, Hay Feed Bags, Wool Aprons, Quick Straps, Shawls - including our Cria Warming Shawl. Plus: The Great Divide Llama Chute, Books, Videos, Information Articles, Cards, Stillwater Minerals, Grooming, Llama Care Products. Females and trained packers for sale. Free Catalog: Mt. Sopris Llamas Unltd., 303-963-3604.

ARE YOU WRESTLING WITH YOUR LLAMA(S) for haltering, leading, loading, picking up feet, grooming, packing? Let me show you effective, nonforceful ways to work with your llama using TTEAM training techniques. For weanlings or adults, camelids and humans. Your place or ours, small groups or individual instruction. Dale Pettigrew, Overland Trail Llamas, Livermore, CO 303-493-2335.

LOOKING FOR FUN AND CHALLENGING THINGS TO DO WITH YOUR LLAMA? Join in a Driving Clinic with Jerry Dunn. Clinics are available by appointment or reserve a spot now for March 19th and 20th, 303-277-1129.

HERDSIRES

HARDING LLAMAS NOW OFFERING STUD SERVICE TO SAROS, a super wooly grandson of Eclipse. Improve the quality of your herd today. A \$700. stud fee; guaranteed live birth and a 50% discount for male cria. Harding Llama Ranch, 15148 Road 23-1/2, Platteville, CO 80651, 303-785-6065.

MOONDANCE SPRING FARM offers two quality studs. Bros Alexander, former herdsire, has produced many strong healthy crias, one of which is Katrina's Zachary. Both are tall, large boned, great conformation and disposition and show their good bloodlines. Fees: \$800 & \$500 respectively. Call Judy Cox-Sample, 303-838-5790.

BURNING MTN. LLAMAS, in western Colorado, sadly must part with four well conformed, colorful males, ages from weanling to ready to breed or to train for packing. Proven, well known blood lines and all registered. \$500 to \$1500. plus lots of free advice. Call Len Hennig at 303-625-3611.

MR. MISTER OF SUNRISE LLAMAS would llove to spend some "creative" time with a llimited number of ladies next spring. Llife gets so humm-drumm with such a small harem. Live birth guarantee. Two offspring for sale. 7800 Salt Creek #43, Casper, WY 82601.

UNDER-EMPLOYED WOOLY STUD SEEKS FARM WITH WORK. Fetching red/brown/gray coloration. Sturdy bone. Well-mannered. LOVES TO WORK! This llama takes this job seriously. DOB 5/26/91. Has beautiful baby on the ground. Excellent Poncho Villa/ Eclipse/Doolittle blood lines. \$1,500. Cottonwood Farm, Ft. Collins, CO 303-482-0350.

BREEDING SERVICE WITH THE GREAT BONANZA. Registered and blood typed. Attractive wooly male. Performance guaranteed with live birth. We will provide attentive loving care for your females during their visit. Call us for more details. Pick-up and delivery negotiable. Maple Tree Llama Farm, 6800 West 60th Street North, Sioux Falls, SD 57107, 605-336-7783.

PLAN AHEAD FOR YOUR SPRING BREEDING. Sterling Springs Ranch offers three studs to choose from: Wind River of Squaw Creek (whose offspring won Get-of-Sire in Riverton, Wyoming this summer judged by Bobra Goldsmith), Achilles the Greek, an ultimate packer, and for his premiere breeding season, Kimball Farms Hawkins, Stud fees \$350 with live birth guarantee. Call Steve and Linda Kyriopoulos, 801-245-3529.

RMLA FUND ACTIVITY 1-1-93 TO 12-10-93 (Con't)

Special Events Fund

Balance 1/1/93	(5,850.81)
Fairplay Llama Race	
Income:(Entry Fees, T-Shirt & Hat Sales)	1,135.00
Expenses: (T-Shirt, Awards, Postage, Phone)	(2,284.15)
Net Income	(1,149.15)
Conference 1992	
Income: (T-Shirt Sales)	30.00
Expenses: (T-Shirt Refund)	(18.00)
Net Income	12.00
Snowmass Conference 1993	
Expenses:	
RMLA Breakfast Meeting	(820.00)
Miscellaneous	(68.25)
Net Expenses	(888.25)
Income	
Miscellaneous T-Shirt Sales	253.00
Net Income	253.00
Balance 12/10/93	(7,623.21)

MARKETING

By Linda Kyriopoulos

In past articles, we have discussed various marketing opportunities, but have never really touched on marketing ethics. A friend, who has one llama and is very familiar with our herd, came to me a little disgusted after seeing a particular llama display at a fair. They love their llama, as they do all their animals, but would never claim that llamas are totally perfect. But this display basically represented llamas as "flawless". There were phrases on the display such as "Llamas never kick", "Llamas never bite", "Llamas never spit at people", "All llamas make good packers", "all llamas make lovable pets", "You cannot be hurt by llamas", "Llamas are 100% effective as sheep guards", etc. There were more, but I think you get the point. As much as we all love our llamas and hope everyone else will, too, these "absolutes" used in the above phrases are basically false advertising and will do nothing but harm the llama industry. New llama buyers may become very disillusioned when "Fluffy" kicks them the first time, or they find that the "packer" they just bought sits down every 10 yards. Llamas have been proven to drastically reduce the loss of sheep, but they are not 100% effective, as nothing is. But they will ALL get a bad rap at the feed store

the next time the sheep rancher is there if he has been told that llamas will stop all losses. Llamas are wonderful animals, and do have a lot of wonderful attributes. Llamas are not perfect, though. I have been kicked, spit upon, and nursed bite wounds on llamas after they have gotten a little rough. We have dragged llamas off of mountains when they decided to show us that they lacked the "heart" to be good packers. Some llamas don't want you to get within 10 feet of them. My canvas shoe and foot have been cut by a sharp toenail when a llama in a hurry stepped on my foot. And I am very cautious not to get into a "what's best" argument with a horse or mule owner. We have both, and I like my llamas best (I've threatened to make "mule burgers" more than once!). But my personal opinion is that whatever an individual likes best for the purpose they are using it for --that's best! In marketing, we need to make sure we are sensitive to others preferences and that we do not mislead people. It's alright to tell people that llamas are wonderful animals, because they are! I can't imagine life without them. But as in all facets of life, nothing's perfect!

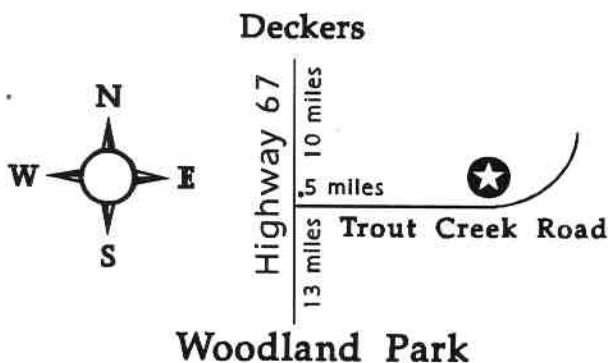
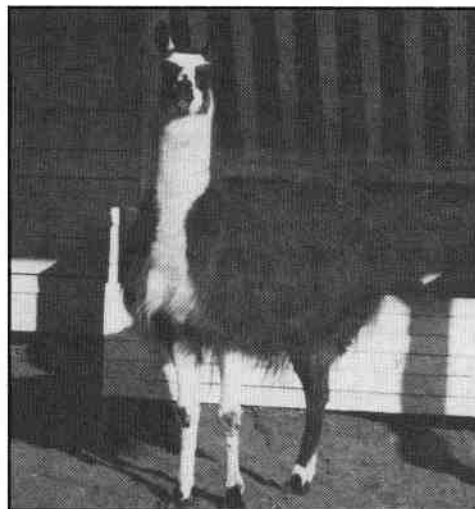


Trout Creek Ranch

Call for a Breeding Appointment
Rick and Jan Cummer
303-647-2429
 Live Birth Guarantee

Fernando

El Capitan Pete X Misty



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SIZES AND PRICES FOR ADVERTISING

DISPLAY ADS:

Full Page: 9-1/2" X 7"	\$65.00
Full Page Inside Cover	\$80.00
1/2 Page: 4-3/4" X 7"	\$40.00
1/2 Page Back Cover	\$50.00
1/2 Page: (Back cover with two color)	\$115.00
1/4 Page: 4-3/4" X 3-1/2"	\$20.00

10% Discount for 3 Consecutive Issues for Same Display Ad!

Business Card: 2" X 3-1/2"	\$10.00
----------------------------------	---------

All Display Ads must be camera-ready.

CLASSIFIED ADS:

Member Classified (50 words):	\$5.00
(For more than 50 words-15¢ per word)	
Non-member Classified:	\$10.00
(For more than 50 words-15¢ per word)	

All classified ads and articles must be typed double-spaced!

Deadline for next issue is February 11th

**Please mail all ads
and typed articles to:**

(Please do not send a FAX.)

Jo Riley

Post Office Box 1189

1612 Spring Gulch Dr.

Lyons, CO 80540

303-823-5409

*Please make checks
payable to RMLA.*

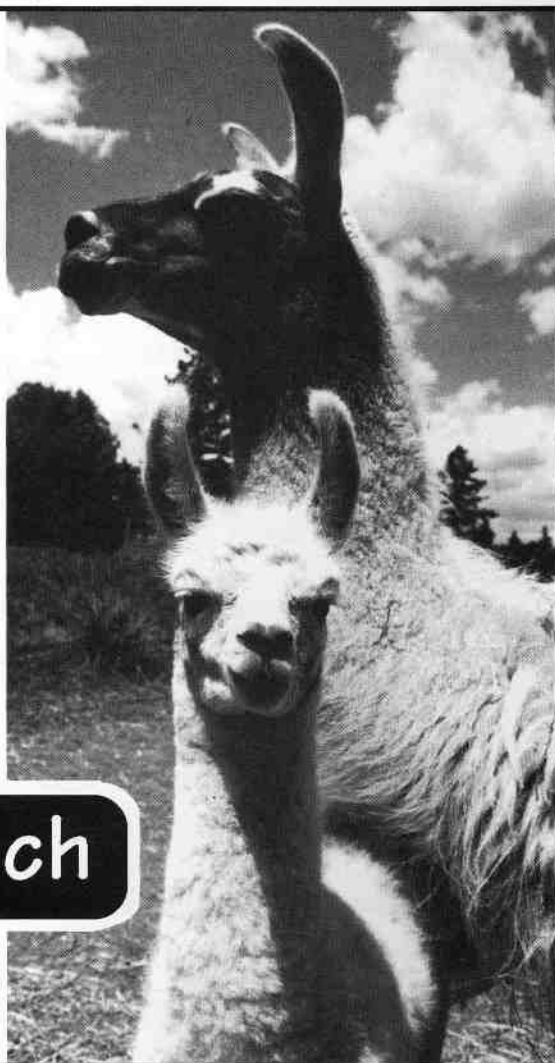
We ♥ llamas and you will too!

One of Colorado's largest llama breeders has the llama for you. Come and look over 50 quality llamas. We are located on 57 beautiful acres next to the National Forest between Boulder and Estes Park.

- Conformation
- Banana Ears
- Large Bone
- Woolly Faces
- Guarantees
- Trainer Packers

Buy one of our girls and use the stud of your choice at no charge with **guaranteed female birth.**

Call Bob or Jo Riley for free pamphlet or directions.
Cappuccino is always ready!



Boulder Ridge Ranch

303.823.5409

1612 Spring Gulch Drive • Post Office Box 1189
Lyons, Colorado 80540

Rocky Mountain Llama and Alpaca Association

593 19-3/4 Road
Grand Junction, Colorado 81503

Address Correction Requested



Bob & Barbara Hance
HANCE RANCH
11818 W. 52nd Ave
Wheat Ridge, CO 80033-2032

*This Newsletter was mailed
from Grand Junction on:*

JAN 10 1994

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